

An enterprise solution for a \$17B Paper Products Manufacturer

\$ 500K+ in cash returned

🏠 Freed up \$2.5M in quarterly carrying costs

📅 Cleared 21 sites in the first 6 months of execution alone

📦 4,285 metric tons of CO₂e avoided

The problem

Our client is constantly improving their manufacturing processes, so they need to remove old assets to make space for new initiatives. This needs to happen across nearly 100 sites (each with their own unique challenges), making the disposition process more complex.

They needed a rigorous approach to analyze, sell, and recycle their assets that would net a fair return without distracting their team. And it needed to happen across many asset categories, from large CapEx to MRO to materials.

Amplio's solution

We started with the client's two highest-priority mills, quickly clearing them out and netting 2x the recovery rate compared to previous liquidations.

- After clearing initial priority mills, Amplio executed a multi-year plan to address surplus at all remaining sites.
- Sites were re-prioritized based on space constraints, and overstock inventory was systematically reviewed.
- Capital equipment is auctioned in-place to quickly generate maximum return
- We remove high-value MRO and sell it through diverse channels over time to maximize total return.
- Items with little to no resale value are scrapped for metals to quickly open up warehouse capacity

Conclusion

Multiple years in, we're handling a minimum of 10 mills per quarter. We are tightly aligned with our client's needs, and then we execute the work, so their supply chain team can stay focused on their top priorities. All the while, we're opening up space in their mills and generating a great return on assets.

Our key partner shares what it's like to work with us: "Amplio takes the surplus problem off our hands and acts as an extension of our team. We trust them to do the work, and we focus on other pressing priorities."