

# A long-term solution for a \$6B Chemical Manufacturer

## The problem

Our client faced two challenges – one urgent and longer, slower burn.

A buildup of excess, obsolete, and slow-moving assets was clogging a critical facility, hindering operations and delaying forward planning. They needed a recovery partner who could move fast — not in weeks or months, but now. The surplus wasn't just taking up space; it was blocking progress.

Looking ahead, they knew the issue was growing in other facilities as well, and they had an opportunity to proactively optimize inventory enterprise-wide.



## Amplio's solution

For the pressing challenge, all our client had to do was to send Amplio lists, and we handled the rest.

We used our AI tools and buyer network to quickly evaluate each inventory list, model ROI, and select the optimal disposition path. With trust built through transparency, our client gave us the green light to execute and we immediately cleared the surplus.

We tackled the next four projects in quick succession to get out ahead of challenges, and we're rolling out our turnkey solution to additional facilities.

- Amplio rapidly onboarded their initial surplus, reducing carrying costs and generating cash to support operations.
- Our client can quickly identify and act on excess across asset classes with our trusted process in place — streamlining inventory and improving agility.

## The effect

 Reduced annual carrying costs by over \$1m in the first facility alone

 Selling 3,863 individual SKUs on consignment to maximize cash return to operations

 Saved 120k tons of CO2 from entering the atmosphere through landfill diversion

## Conclusion

When a pressing need for space arises, Amplio immediately clears surplus capital equipment, MRO, and anything else to unblock critical initiatives. We handle all of the heavy lifting for our clients, and we provide transparent inventory appraisals to build trust and the foundation for a repeatable process.

Thanks for our global capabilities, instead of having to find a new liquidator for every different location, our client can send us anything they're thinking of moving, and we analyze it and recommend the optimal disposition strategy — even if it doesn't involve us. We give them a single point of contact for disposition peace of mind.