

Some Basics on Landscape of Planned Giving?

Estate giving is a powerful way to leave a lasting legacy while ensuring your financial and philanthropic goals are met. To get the most from your estate giving, consider the following strategies:

1. Leverage Tax-Efficient Giving

- **Donate Appreciated Assets:** Contribute appreciated stocks, real estate, or other investments to avoid capital gains taxes and maximize the value of your gift.
 - **IRA Charitable Rollover (Qualified Charitable Distributions - QCDs):** If you are 70½ or older, you can donate up to \$100,000 annually directly from your IRA to a qualified charity, avoiding income taxes on the distribution.
 - **Charitable Bequests:** Include charitable organizations in your will or trust to reduce estate taxes while supporting causes you care about.
 - **Charitable Lead Trusts (CLTs):** Provide income to a charity for a set period, with the remaining assets passing to your heirs, often with reduced gift or estate taxes.
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2. Use Planned Giving Vehicles

- **Donor-Advised Funds (DAFs):** Contribute to a DAF during your lifetime to receive immediate tax benefits and recommend grants to charities over time, even after your passing.
 - **Charitable Remainder Trusts (CRTs):** Receive an income stream during your lifetime, with the remainder going to charity. This strategy provides income tax deductions and avoids capital gains taxes on donated assets.
 - **Pooled Income Funds:** Combine your gift with others in a professionally managed fund, receiving income during your lifetime and leaving the remainder to charity.
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3. Incorporate Family and Legacy Planning

- **Involve Family Members:** Engage your family in your philanthropic goals to create a shared legacy of giving.
 - **Name Successors:** For donor-advised funds or trusts, name successors to continue your charitable giving after your passing.
 - **Establish a Private Foundation:** If you have significant assets, consider creating a private foundation to support charitable causes over generations.
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4. Balance Family and Charitable Goals

- **Provide for Loved Ones:** Use tools like trusts to ensure your family is financially secure while leaving a portion of your estate to charity.
 - **Special Needs Trusts:** Protect and provide for dependents with special needs without jeopardizing their eligibility for government benefits.
 - **Life Insurance Policies:** Name a charity as the beneficiary of a life insurance policy to make a significant gift without impacting your family's inheritance.
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5. Plan for Flexibility

- **Revocable Living Trusts:** Maintain control over your assets during your lifetime while ensuring a smooth transfer to beneficiaries or charities after your passing.
 - **Contingent Beneficiaries:** Name charities as contingent beneficiaries in case your primary beneficiaries predecease you.
 - **Charitable Gift Annuities:** Receive fixed income for life in exchange for a gift to a charity, with the remainder going to the organization.
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6. Work with Professionals

- **Estate Planning Attorney:** Ensure your will, trusts, and other documents comply with state laws and reflect your wishes.
- **Financial Advisor:** Develop a comprehensive plan to maximize the financial and tax benefits of your estate giving.

- **Tax Advisor:** Minimize income, capital gains, and estate taxes through strategic giving.
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7. Regularly Review and Update Your Plan

- Life changes such as marriage, divorce, the birth of children, or changes in financial circumstances may require updates to your estate plan.
 - Periodically review your plan to ensure it aligns with your current goals and priorities.
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Comprehensive View of the Diverse Landscape of Planned and Estate Giving

Planned and estate giving encompasses a wide range of strategies and tools that allow individuals to leave a meaningful legacy while addressing personal, family, and charitable goals. Below is a comprehensive overview of the options available:

1. Bequests

- **Definition:** A bequest is a gift made through a will or trust.
 - **Types:**
 - Specific Bequest: A particular asset or amount of money.
 - Residuary Bequest: A percentage of the remaining estate after other bequests are fulfilled.
 - Contingent Bequest: A gift that takes effect only if certain conditions are met.
 - **Benefits:** Simple to set up, flexible, and allows donors to retain control of their assets during their lifetime.
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2. Charitable Trusts

- **Charitable Remainder Trusts (CRTs):**
 - Provide income to the donor or beneficiaries for a set period, with the remainder going to charity.

- Offers income tax deductions and avoids capital gains taxes on donated assets.
 - **Charitable Lead Trusts (CLTs):**
 - Provide income to a charity for a set period, with the remainder passing to heirs.
 - Reduces gift and estate taxes for heirs.
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3. Donor-Advised Funds (DAFs)

- **Definition:** A fund managed by a sponsoring organization where donors can contribute assets, receive immediate tax benefits, and recommend grants to charities over time.
 - **Benefits:** Flexible, tax-efficient, and allows for strategic, long-term giving.
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4. Life Insurance Gifts

- **Options:**
 - Name a charity as the beneficiary of a life insurance policy.
 - Donate an existing policy or purchase a new one for the benefit of a charity.
 - **Benefits:** Allows donors to make a significant gift at a relatively low cost.
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5. Retirement Plan Assets

- **Options:**
 - Name a charity as the beneficiary of an IRA, 401(k), or other retirement account.
 - Use required minimum distributions (RMDs) for charitable giving through Qualified Charitable Distributions (QCDs).
 - **Benefits:** Avoids income taxes on distributions and reduces the taxable estate.
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6. Real Estate and Tangible Assets

- **Options:**
 - Donate real estate, artwork, or other valuable assets directly to a charity.
 - Use a retained life estate to donate property while retaining the right to live in it during your lifetime.
 - **Benefits:** Avoids capital gains taxes and provides an immediate tax deduction.
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7. Charitable Gift Annuities

- **Definition:** A contract between a donor and a charity where the donor makes a gift in exchange for fixed income payments for life.
 - **Benefits:** Provides lifetime income, immediate tax deductions, and supports the charity after the donor's passing.
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8. Pooled Income Funds

- **Definition:** A fund where multiple donors contribute assets, receive income based on their share, and leave the remainder to charity.
 - **Benefits:** Combines the benefits of income generation and charitable giving.
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9. Private Foundations

- **Definition:** A nonprofit organization established by an individual or family to support charitable causes.
 - **Benefits:** Provides control over grantmaking and creates a lasting legacy, but requires significant assets and administrative responsibilities.
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10. Legacy Giving

- **Definition:** A broad term encompassing any planned gift that leaves a lasting impact, such as endowments, scholarships, or naming opportunities.

- **Benefits:** Ensures long-term support for causes and organizations that align with the donor's values.
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Conclusion

The landscape of planned and estate giving is diverse, offering numerous tools and strategies to meet the unique needs of donors. By leveraging tax-efficient giving, planned giving vehicles, and professional guidance, individuals can maximize the impact of their estate while supporting their loved ones and the causes they care about. A well-thought-out estate plan not only provides financial benefits but also creates a meaningful and lasting legacy.