

## Case Study:

# How Kensite supports John Reilly Civil Engineering with Smart, Reliable Welfare

**Project Location:** Crewe, Cheshire

**Client:** John Reilly Civil Engineering

**Scope:** Welfare compound setup for Section 278 works and all groundworks

**Kensite Deliverables:** Office, canteen, drying room, secure storage, Hush Pod trial unit, boundary security, bespoke meeting space, whiteboards, responsive site service

## Building Relationships that build projects

With over two decades of experience in the civil engineering sector, **John Reilly Civil Engineering** has a reputation for delivering high-quality infrastructure across the North West. For them, a well-organised, well-maintained welfare setup isn't a luxury - it's essential to productivity, safety and morale.

That's where Kensite comes in.

We've been supplying welfare cabins, offices and compound infrastructure to John Reilly for over a decade. On their current live project – a large, complex residential scheme requiring extensive Section 278 works – we delivered and installed a full compound setup, with everything ready to go within 48 hours.

Contracts Manager, XYZ at John Reilly's said: "We've been working with Jeanette Finch at Kensite for a very long time and you know you are in safe hands with her and the Kensite team. You make the call, we have the initial meeting out on site to discuss exactly what is needed and then a call to say the setup is all sorted and then a further communication to say the kit's on its way. There's no messing – it's sorted. That's what you need in this game. The job is hard enough. You need welfare you can rely on."

## Designed to work on site, kit that is built to last

We work closely with John Reilly's team at every stage, from planning to placement. This particular setup at their site in Crewe required flexibility: the compound needed to support both early-stage groundworks and potential phased expansion depending on stakeholder decisions.

Our solution included:

- **Drying room and canteen units**
- **Offices and secure storage**
- **Whiteboards for safety and site communications**
- **Meeting room fitted out from existing cabin stock**
- **Custom boundary fencing and lighting installed pre-arrival**
- **New trial of Kensite's fuel-efficient Hush Pod system**

## Real-World Impact: Welfare that works

From day one on site, our welfare units are set up clean, equipped and ready - but more importantly, our team is still involved long after delivery. We listen to the lads on site, respond to what's needed, and make sure the units are doing what they're supposed to.

"A lot of welfare firms just drop and go. Kensite stay involved. They speak to the team, they check in, they sort things. That matters."

Feedback from the site managers and crews has been clear: **good welfare improves retention, motivation and day-to-day operations.**

“You don’t want to be sat in a van in winter. You want to come in, warm up, dry off and crack on. That’s what proper welfare does.”

## **Innovation on Site: Kensite Hush Pod Trial**

John Reilly is also working with Kensite to trial a new low-noise, low-emission Hush Pod, built to help reduce fuel usage and carbon footprint.

“You’re saving on fuel, cutting noise, and still powering the full compound. If that saves a grand a month in diesel, it’s a no-brainer.”

We’re currently analysing the energy and cost-saving performance to help inform wider rollout across other Reilly sites.

## **A Welfare Partner – not just a provider**

At Kensite, we don’t just supply welfare. We build relationships. That’s why we’re a preferred partner to John Reilly across multiple live sites in the region. Many of Kensite’s competitors drop the cabins in position and go. There’s no keeping in touch and regular communication

“The difference with Kensite is the service. You ring them, it gets sorted. Jeanette comes to site. Kensite knows the kit is amongst the best around. And then there’s that face-to-face contact – you don’t get that with many others.”

Even when a welfare unit at a different John Reilly site was broken into, our team was back on-site **same day** to secure and restore. That’s the level of responsiveness we bring to every project.

“You’ve got a job to build out there. Kensite get that — and they make sure we’ve got the setup we need to get on with it.”

## **Why John Reilly Choose Kensite**

- **Speed of Setup:** Units ready within 48 hours
- **Fully Fitted:** Heating, lighting, drying rooms, whiteboards
- **Trusted Contact:** Longstanding relationships with key site and office managers
- **Flexibility:** Single and Double Stacked solutions that grow with the job
- **Innovation:** Hush Pods, energy-saving setups, pre-fitted add-ons
- **Responsiveness:** On-site support, fast turnaround, face-to-face service

## **Welfare that’s ready when you are**

With over 30 active projects across the North West, Kensite continues to grow through trusted partnerships, repeat business and word-of-mouth in the civil engineering space.

We’re proud to support John Reilly’s team with the welfare infrastructure they need — and the people-first service they value.

“The cabins are good. The people behind them are better. That’s why we keep using Kensite.”

**Jeannette Finch, Business Development Director, Kensite sums it up perfectly:**

“At Kensite, we don’t believe in drop-and-run welfare. Our job starts with delivery — but it doesn’t end there. We stay connected to site teams, listen to what they need, and adapt quickly. That’s how we build trust, job after job. Working with John Reilly is a great example of that — it’s not just about welfare units, it’s about supporting progress on site.”

