

Kensite

Welfare that stands the Test of Time

Background

For over three years, Kensite has supported Ascot Homes with high-quality welfare solutions across its projects. From cabins to septic tanks, Ascot Homes has relied on Kensite to deliver safe, reliable, and cost-effective welfare facilities. They had a long programme of works ahead of them due to the complexities of the scheme and needed a solution from Kensite that would be built to last and stand the timeframe for the full duration of the site.

While Kensite offers three tiers of products, Ascot Homes wanted the 'Carbon Lite' option that would suit their needs best. The project has lasted a long time. Our cabin has been in play for 36 months and it still looks as good as the day we delivered it.

Challenge

On large housing projects, welfare units must be dependable and built to last. Any disruption - whether from heating issues or relocations impacts productivity and safety.

When Danny X, Site Manager at Ascot Homes, joined the business 18 months ago (having previously worked with Redrow), he needed a welfare provider he could trust to deliver consistent quality, responsive support, and competitive pricing.

Solution

Kensite supplied a range of welfare units tailored to site needs, including offices, canteens, drying rooms, and septic tank solutions. These units have been in operation for three years — continuing to perform with minimal issues. Where small faults, such as radiator replacements, have arisen, Kensite's responsive team resolved them quickly and without fuss.

Danny explained: "It's been here for about three years now and it's stood the test of time. I've had no issues with it — just the odd little thing like a radiator, but nothing that hasn't been sorted straight away. Great stuff."

Results

Reliability:

Units that remain in excellent condition across long-term hire.

- **Responsive Support:** Fast fixes and proactive communication.
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- **Trusted Reputation:** Kensite continues to be the welfare provider of choice for contractors across the North West.
- **Cost-Effective:** Pricing remains competitive while maintaining high quality.
- Danny added: "Communication's good, safety is spot on, and we know when and what time they're going to come. Professional every time."

• Why Kensite?

- Competitive pricing without compromising quality •
- Nearly 40 years' proven welfare expertise • A professional, safety-first team on every delivery • Trusted across housebuilders including Redrow and Story Homes Danny sums it up: "You know what you're going to get with Kensite - the cabins are always up to standard, and that gives us

confidence. I've worked with them for years across different companies, and I keep using them because they deliver.”

- Nick Arnold, Strategic Partnerships Manager at Kensite, said: “For us, it’s about long-term reliability. Ascot Homes have had these units on site for over three years, and they’re still performing. That’s welfare that truly stands the test of time. It’s a building site at the end off the day, but the welfare is still essential. It works and the customer is happy, which means we are too.”
- Kensite: Welfare that works as hard as you do. Welfare that matters.