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**Contact:** 

Transcontinental Realty Investors, Inc. Investor

Relations

Erik Johnson (469) 522-4200

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investor.relations@transconrealty-invest.com

## Transcontinental Realty Investors, Inc. reports Earnings for Q3 2021

DALLAS (November 10, 2021) -- Transcontinental Realty Investors, Inc. (NYSE:TCI) is reporting its results of operations for the quarter ended September 30, 2021. For the three months ended September 30, 2021, we reported net income attributable to common shares of \$26.2 million or \$3.04 per diluted share, compared to \$7.7 million or \$0.88 per diluted share for the same period in 2020.

### **Financial Highlights**

- We collected approximately 94% of our rents for the three months ended September 30, 2021, comprised of approximately 94% from multifamily tenants and approximately 97% from office tenants.
- Total occupancy was 93% at September 30, 2021, which includes 97% at our multifamily properties and 70% at our commercial properties.
- On August 26, 2021, we sold 600 Las Colinas, a 512,173 square foot office building in Irving, Texas for \$74.8 million, resulting in gain on sale of \$27.3 million. After repayment of the mortgage note payable on the property, we realized approximately \$38.8 million in net cash proceeds.
- On August 25, 2021, we replaced the existing loan on Villas at Bon Secour with a new \$20.0 million loan that bears interest at 3.08% and matures on August 25, 2028. As a result of the transaction we generated \$8.9 million in additional proceeds and reduced the rate by 92 basis points.

#### **Financial Results**

Rental revenues decreased \$1.8 million from \$11.5 million for the three months ended September 30, 2020 to \$9.6 million for the three months ended September 30, 2021. The decrease in rental revenue is primarily due to the sale of 600 Las Colinas and a decrease in revenue from our commercial properties due to a decline in occupancy.

Net operating loss increased \$3.0 million from \$1.5 million for three months ended September 30, 2020 to \$4.6 million for the three months ended September 30, 2021. The increase in net operating loss is primarily due to an increase in legal fees from prior litigation and advisory fees from the sale of 600 Las Colinas and Villas at Bon Secour.

Net income attributable to common shares increased \$18.6 million from \$7.7 million for the three months ended September 30, 2020 to \$26.2 million for the three months ended September 30, 2021. The increase in net income is primarily attributed to to the increase in gain on sale of assets.

## About Transcontinental Realty Investors, Inc.

Transcontinental Realty Investors, Inc., a Dallas-based real estate investment company, holds a diverse portfolio of equity real estate located across the U.S., including office buildings, apartments, shopping centers, and developed and undeveloped land. The Company invests in real estate through direct ownership, leases and partnerships and invests in mortgage loans on real estate. The Company also holds mortgage receivables.

# TRANSCONTINENTAL REALTY INVESTORS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share amounts)

	T	Three Months Ended				Nine Months Ended			
	_	September 30,			September 30,				
		2021		2020		2021	_	2020	
Revenues:									
Rental revenues	\$	9,628	\$	11,454	\$	30,183	\$	34,461	
Other income		406		708		2,474		3,885	
Total revenue		10,034		12,162	,	32,657		38,346	
Expenses:									
Property operating expenses		5,610		6,388		16,500		18,507	
Depreciation and amortization		2,935		3,526		9,473		10,338	
General and administrative		2,813		1,646		8,549		7,063	
Advisory fee to related party		3,234		2,139		10,144		6,483	
Total operating expenses		14,592		13,699		44,666		42,391	
Net operating (loss) income		(4,558)		(1,537)		(12,009)		(4,045)	
Interest income		5,155		4,348		14,518		13,102	
Interest expense		(5,910)		(6,291)		(19,096)		(21,999)	
(Loss) gain on foreign currency transactions		(1,639)		(1,470)		1,185		774	
Loss on extinguishment of debt		(1,451)		_		(1,451)			
Equity in income (loss) from unconsolidated joint ventures		3,627		365		11,535		(740)	
Gain on sale or write-down of assets, net		31,312		12,328		22,970		21,802	
Income tax provision		(156)		(50)		1,037		(346)	
Net income		26,380		7,693		18,689		8,548	
Net income attributable to noncontrolling interest		(134)				(544)		(400)	
Net income attributable to common shares	\$	26,246	\$	7,693	\$	18,145	\$	8,148	
Earnings per share - basic									
Basic and diluted	\$	3.04	\$	0.88	\$	2.10	\$	0.93	
Weighted average common shares used in computing earnings per share	<u> </u>								
Basic and diluted	8,	639,316	8	,717,767	8,	,639,316	8	,717,677	