

kgs launches into its next phase of growth with Volpi Capital as new majority shareholder

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Neu-Isenburg, 23 June 2026 – kgs, a leading provider of business-critical, legally compliant archiving software, welcomes Volpi Capital as its new majority shareholder. GENUI and other existing shareholders remain invested and will continue to support kgs through its next phase of growth. The shared ambition is clear: to accelerate international expansion – with a particular focus on the United States –, invest in go-to-market capabilities, channel partnerships and the build-out of the sales organisation, and further strengthen the product’s strategic position within the SAP ecosystem.

kgs serves more than 375 customers and is committed to reducing compliance and data governance risks in enterprise environments. As artificial intelligence becomes increasingly embedded in business operations, legally compliant archives are evolving into the central backbone of modern enterprise data architectures – transforming from a formerly passive storage solution into a governed evidence layer that enables the next generation of enterprise intelligence. kgs is exceptionally well positioned to benefit from this structural shift and to play an active role in shaping it.

Winfried Althaus, CEO of kgs: “Together with GENUI, we have built kgs into a scalable business that blue-chip corporations trust with their most critical compliance requirements. We have successfully transitioned the business model to recurring revenues, continued to grow our highly loyal customer base – as reflected in industry-leading customer KPIs – and laid the foundations for international growth. For the next step, our accelerated international expansion, Volpi Capital is the ideal partner for us. We look to the future with great confidence and, with Volpi's investment and support, are very well placed to



continue growing rapidly whilst maintaining the reliability and precision our customers depend on.”

Sarah Kaiser, GENUI: “kgs is an excellent illustration of our investment approach: a business with structural tailwinds – driven by regulatory requirements, the ongoing SAP cloud transformation and the growing strategic importance of legally compliant archives in an AI-driven world – combined with a management team that has executed a textbook business model transformation. The strength of kgs's customer relationships is a clear testament to the outstanding company the team has built. Our decision to remain invested as a minority shareholder reflects our continued confidence in the company's future trajectory.”

Mark Sargeant, Volpi Capital: “We have known Winfried and kgs for more than eight years, have followed the company's development closely, and are highly convinced by both the business model and the management team. kgs sits at the intersection of several of Volpi's core investment themes, including the SAP S/4HANA ecosystem and enterprise data governance. Legally compliant enterprise archiving is non-negotiable, and demand continues to grow steadily – driven by rising data volumes, tightening regulation, cloud migration and the need for clean, secure and always-available data. With this tailwind and a best-in-class product offering, now is the right moment to invest in international expansion and support Winfried and his team in building a global business.”

GENUI invested in kgs in 2023 to support the development of a software platform that addresses one of the central compliance challenges of enterprise digitalisation: legally and audit-compliant document archiving. GENUI entrepreneur Klaus Weinmann, long-standing founder and CEO of CANCOM, has accompanied kgs as Chairman of the Advisory Board since GENUI's entry and has contributed his extensive entrepreneurial experience.

About GENUI

GENUI is a private equity firm headquartered in Hamburg and Zurich. Founded in 2014 by renowned entrepreneurs and experienced investment professionals who have been investing



in and supporting the growth of companies for more than two decades, GENUI pursues the principle of “Good Entrepreneurship”, combining attractive returns with positive impact. The more than 30 entrepreneurs behind GENUI – founders and shareholders of companies such as BioNTech, Fressnapf, Adecco and Cancom, amongst others – are actively and personally involved at every stage of the investment process. GENUI focuses on market-leading companies in the areas of healthcare, sustainable environment and digitalisation. genui.de

About Volpi Capital

Volpi Capital is a private equity firm specialising in the European lower mid-market. The firm invests in ambitious businesses that use technology to transform traditional B2B value chains. As a thematic investor, Volpi Capital typically provides equity of between €25 million and €75 million for companies valued between €50 million and €200 million. Its aim is to accelerate sustainable growth through investment in go-to-market capabilities, international expansion and market consolidation. Founded in 2016, the firm closed its third fund (Volpi Capital Fund III) in 2024 with commitments of €428 million. volpicapital.com

About KGS Software GmbH

kgs is a leading provider of business-critical, legally compliant archiving software for enterprises. Founded in 2000 and headquartered in Neu-Isenburg near Frankfurt am Main, the company serves more than 375 corporate customers across the DACH region and internationally. kgs software enables the legally compliant archiving, management and retrieval of documents within SAP and other ERP systems, helping organisations to reliably meet statutory and regulatory requirements. With a clear focus on customer success and a business model built on recurring revenues, kgs supports companies in their transition to cloud-based ERP environments whilst helping to reduce compliance and data governance risks throughout that transformation. kgs-software.com



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