

Press Release



kgs Appoints Eric Duffaut as Chairman of the Board

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Neu-Isenburg, July 28, 2026 – Following the acquisition of a majority stake by Volpi Capital in KGS Software GmbH, Eric Duffaut has been appointed Chairman of the Board. With this step, kgs strengthens its strategic leadership team and signals a clear commitment to its next stage of international expansion.



Eric Duffaut brings more than 30 years of international leadership experience in the enterprise software and SaaS industry. Most recently, he served as President and Global Head of Field Operations and Marketing at Finastra, the world's largest fintech software company. In this role, he was responsible for a comprehensive go-to-market transformation and delivered significant profitable growth.

Prior to that, Eric Duffaut served as President and Member of the Management Board at Software AG, where he led global sales, consulting, and marketing operations and spearheaded a deep, customer-centric transformation. For over a decade, he held senior executive roles at SAP, most recently as Corporate Officer and President of Global Ecosystem & Channels, reporting directly to the CEO. Additional leadership milestones in his career include executive roles at Oracle, where he managed major parts of the EMEA operations.

“Eric Duffaut is an exceptional leader with an impressive track record in the global enterprise software space. His experience in scaling businesses internationally, executing go-to-market transformations, and building strong ecosystems will be invaluable to kgs during this growth phase,” says Winfried Althaus, CEO of KGS Software GmbH.

Mark Sargeant of Volpi Capital also strongly welcomed the decision: “The appointment of Eric Duffaut is a powerful signal and a logical next step. Volpi Capital invested in kgs because we firmly believe in the immense international potential of this technology. Eric brings the exact global expertise and go-to-market know-how required to establish tia® in new markets and sustainably accelerate growth.”

Eric Duffaut added: “With tia®, kgs has a strong, future-oriented product vision and a clear positioning in the SAP market. I look forward to supporting the team in consistently scaling this vision globally.”

A true global citizen, Eric Duffaut has lived and worked across Europe and the United States. He is currently based in Bordeaux, France, and remains active as a Board Member and Strategic Advisor for several enterprise software companies across Europe and North America.

About KGS Software GmbH

kgs is a leading provider of mission-critical, legally compliant archiving software for enterprise customers. Founded in 2000 and headquartered in Neu-Isenburg near Frankfurt am Main, Germany, the company serves more than 375 corporate clients across the DACH region and internationally. kgs software enables legally compliant archiving, management, and availability of documents within SAP and other ERP systems, helping enterprises reliably fulfill legal and regulatory requirements. With a sharp focus on customer success and a recurring-revenue business model, kgs supports organizations in migrating to cloud-based ERP environments while mitigating compliance and data governance risks throughout the transformation. kgs-software.com



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