

KGS Software GmbH Appoints Dirk Kruse as Co-CEO

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Neu-Isenburg, October 15, 2026 – KGS Software GmbH, one of the fastest-growing providers of data management, archiving, and enterprise AI in the SAP ecosystem, is expanding its leadership team: effective October 15, 2026, Dirk Kruse strengthens the company's management and, together with CEO Winfried Althaus, will lead kgs through its next phase of growth and international expansion.

Since June 2026, Volpi Capital has held a majority stake in kgs and, together with management, has been driving the international scaling of the tia® platform. With Dirk Kruse, kgs gains a recognized SAP expert who combines 25 years of experience across the SAP ecosystem, particularly SAP S/4HANA and SAP RISE, with extensive international sales and go-to-market experience. He will drive the strategic development of tia® as an intelligent data and document architecture for enterprise generative AI. The coming months will focus on accelerating growth in the D/A/CH region, expanding into international markets and positioning tia® as trusted infrastructure for enterprise AI.

"kgs has built, with tia®, a technological foundation that goes far beyond traditional archiving – it's the key to making enterprise data usable, trustworthy, and governance-ready for AI applications. That intersection of data, archiving, and AI is exactly where I see the biggest growth opportunity of the coming years, and it's exactly where I want to bring my experience to bear. I'm very much looking forward to working with Winfried and the entire team to drive kgs' international expansion."

Dirk Kruse, Co-CEO, KGS Software GmbH

"Dirk is a leader who ideally complements our growth and internationalization strategy. His extensive experience in building international markets, scaling go-to-market organizations, and driving profitable growth will help us take tia® into new international markets. Our team already brings deep product and technical excellence to the table – with Dirk, we gain the ideal partner to scale

that globally. I'm looking forward to working with him and to the next chapter of our growth."

Winfried Althaus, CEO, KGS Software GmbH

"Dirk's appointment is another important step in our shared growth strategy with kgs. His deep expertise in the SAP ecosystem and the SAP portfolio, and in particular his international sales and go-to-market experience, are an excellent fit for our goal of positioning tia® internationally as a leading platform for data, archiving, and enterprise AI. With Dirk on board, kgs is ideally positioned to further accelerate kgs' growth on a global scale."

Mark Sargeant, Partner, Volpi Capital



About Dirk Kruse

Dirk Kruse brings 25 years of experience in the software and technology industry, with recognized expertise in SAP, SAP S/4HANA, SAP RISE, enterprise software, architecture, data management, and artificial intelligence. He previously served as a member of the executive board of SAP Deutschland SE & Co. KG and as CEO of SAP Pioneer from 2021 to 2025. In these roles, he built extensive experience in international sales, entering new markets, and scaling go-to-market organizations. Kruse is based in Germany.

About Volpi Capital

Volpi Capital is a private equity firm specialising in the European lower mid-market. The firm invests in ambitious businesses that use technology to transform traditional B2B value chains. As a thematic investor, Volpi Capital typically provides equity of between €25 million and €75 million for companies valued between €50 million and €200 million. Its aim is to accelerate sustainable growth through investment in go-to-market capabilities, international expansion and market consolidation. Founded in 2016, the firm closed its third fund (Volpi Capital Fund III) in 2024 with commitments of €428 million. www.volpicapital.com

About KGS Software GmbH

KGS Software GmbH, headquartered in Neu-Isenburg, Germany, is one of the fastest-growing providers of data management, archiving, and enterprise AI in the SAP ecosystem. With its tia® platform – SAP-certified for ArchiveLink®, BC-ILM, and CMIS – kgs provides enterprises with governance-ready infrastructure to structure data and documents and make them usable for generative AI. kgs is ISO/IEC 27001 certified. Volpi Capital has been the company's majority shareholder since June 2026. www.kgs-software.com

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