

# LOGGERS AS A SERVICE (LaaS)

Access Lives validation loggers with zero CAPEX and zero maintenance burden.  
Use Lives loggers as a monthly service instead of purchasing equipment.

## The problem



## Lives solution

- ✗ Customers must justify CAPEX for loggers
- ✗ Long approval cycles
- ✗ Annual calibration logistics
- ✗ Risk of equipment obsolescence

### ✓ The Lives solution

With LaaS, Lives provides validated loggers as a subscription service. You use the equipment. We own it. We maintain it. We qualify it before shipping.

### ✓ What you get

- Lives full system (loggers-software) for autoclaves, freeze-dryers, mappings
- Monthly predictable fee
- No purchase cost
- No calibration management
- No asset ownership

### ✓ Secured data storage

Data is securely stored in the cloud

### ★ Optional tier - LaaS Premium

Includes everything above, plus:

- One accidental damage repair included per logger
- Priority replacement

*(Repeated damage beyond first incident billed separately)*

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## Typical applications

Autoclaves  
Freeze-dryers / ULT  
Warehouse mapping  
Incubators, ovens, chambers

## ✓ Key benefits

No CAPEX  
Faster project start  
Predictable OPEX  
Always compliant  
No asset management

## Customer journey

1 Select logger type & quantity

2 Choose LaaS/LaaS Premium

3 Monthly billing starts

4 Use loggers

5 Return when no longer needed

## Positioning Statement

**LaaS** transforms validation equipment from an asset into a service.

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