

mgm A12 Low Code Platform

PARTNER PROGRAM

Contact
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München/HQ Aachen Bamberg Berlin Đà Nẵng Dresden Geretsried Grenoble Hamburg Hồ Chí Minh City Köln Landshut Leipzig Nürnberg Porto Praha Salzburg Stuttgart Washington



Innovation Implemented.



A12 Partner Program

Welcome to the world of A12!

With the A12 Partner Program, mgm opens up the A12 Enterprise Low Code Platform and a proven software development methodology to more companies – laying the foundation for the widespread adoption of the low code approach to full-blown enterprise software.

At mgm, we believe that by sharing our award-winning A12 Platform, we can help create a new ecosystem that fosters new business opportunities and mutual growth. With your support, we will expand a growing ecosystem around A12 and establish low-code business applications as the new industry standard.

Our current A12 partners:



mgm A12 Enterprise Low Code Platform

A shared development platform for teams from both business and IT.
 Created for professional enterprise applications in complex IT environments.
 Less risk. More control. Higher efficiency.

01



What is A12?

A platform for the development of complex web apps for sales, CRM, logistics, procurement, ERP, HR, business departments and administration.

Low Code Tools for data modeling, user interfaces, calculations, print pieces, workflows

Toolbox of components and process models

Techstack: Java, Typecript, React, Kubernetes

02



Who is A12 for?

For all companies that want to implement complex applications themselves in agile teams:

Business Teams can design large parts of the application independently of IT.

Development Teams can work in the familiar Java development environment. Code, test & deploy in automated infrastructure. Quality & security processes for code and low-code integrated.

03

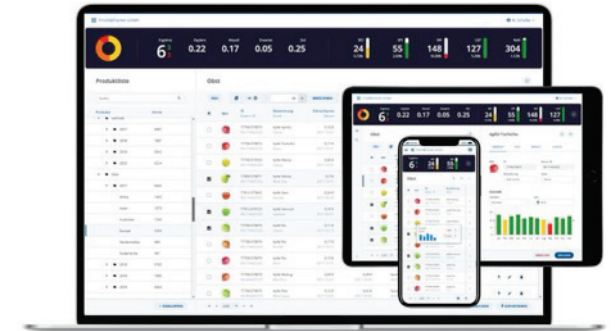


Why A12?

Less Risk in projects and development: availability of proven development and procedural models from 30 years of enterprise software development; directly usable and adaptable components.

More control: Platform and know-how fully under own control, strengthening of own digital competence.

Higher efficiency: Low code, high automation approach.



Languages	UI	App Server	Persistence	Infrastructure & Containerization
TypeScript	React	Apache Tomcat	Microsoft SQL	Ansible, Docker, HELM, Ping An Factory
Java	+Recharts / +	Jetty	Solr	docker, HELM, Ping An Factory
Kotlin	+	WildFly	+	Bank, Grafana, Grafana Loki, Jenkins
+	Redux	KEYCLOAK	CAMUNDA	Bank, KEYCLOAK, N, dex
ANTLR	Redux-Saga	spring		

Being used by: Allianz, Bayerisches Landesamt für Steuern, LIDL, Geerberg, HDI, CHEFS CULINAR, SAB, hendricks

Why partner with mgm?

01

Access to the A12 world

Unlock the power of partnership with us and gain exclusive access to our award-winning A12 Low Code Platform and its comprehensive suite of benefits.

Experience the community around A12, along with tailored role-specific onboarding and training, all conveniently accessible through the dedicated „GetA12“ website.

Join us to discover the full potential of A12 together!

02

Reduce Time to market

Drawing upon decades of software development expertise, mgm crafted a Low Code Platform which empowers its users to *model* large parts of a software solution. By improving the collaboration between business analysts and developers, A12 reduces the time to market! This offers you a substantial competitive edge in comparison to classic software development.

Seize this advantage today!

03

Expand your network

Partnering with us opens doors to all kind of new business opportunities – be it in the low code segment or beyond.

Collaborating with a well established IT company allows you to leverage a broad customer base and jointly explore well known and untapped markets.

Let's shape the future of low code software development!



Current A12 partners

attempto
Das A & O in Business + IT

Capgemini

Computacenter

EITCO

Opentalk

OPEN
KNOW
LEDGE

STRIPED
GIRAFFE

q.beyond

Lynus



Partnership models: Overview

mgm offers different partner types within the A12 Partner Program.

The following graphic provides you with a short overview of all types, the corresponding responsibilities and requirements.

Partner Type	Services / Responsibility	Resources
A12 Modeling Partner	Creates models within a project / solution (extended workbench)	Domain specific knowledge, certified Analysts (3)
A12 Development Partner	Supports development in A12 based projects (extended workbench)	Technical knowledge, certified Developers (3)
A12 Solution Partner	Develops A12 based projects / solutions with modelers and developers	Domain specific and technical knowledge, certified Analysts (3), Developers (4), DevOps (2), QA (2)
A12 Platform Partner	Can handle (set up, develop, run) complete A12 projects	Domain specific and technical knowledge, certified Analysts (3), Developers (4), DevOps (2), QA (2) Data Centre
A12 Reseller <i>(Also compatible with all partner types)</i>	Sells A12 based solutions	Domain specific and technical knowledge, Sales Network & Team

Additionally mgm offers:

- **A12 OEM Partnerships** for interested software companies to build product solutions based on A12.
- **A12 Technology Partnerships** for complementary software products to integrate with A12 solution.



How to join

There is no better time to become an A12 partner than today!

mgm's strategy is to deliver and ensure digital sovereignty for companies and public authorities.

When joining forces with businesses like yours can we deliver on the promise:

Create robust, secure and sustainable enterprise applications more efficiently and innovatively throughout their entire life cycle – based on the A12 Platform.



A12 Training Overview

Role	Training Title	Format	Duration	Price	Certification
BA/Modeler	A12 Modeling Fundamentals	Blended Learning	20 hrs	Pp: 890€	Yes
	A12 Modeling Specialist: 5 Tutorials	Self-paced Tutorials	Each 2-4 hrs	Incl. in Get12	No
	A12 Modeling Specialist: Relationships & Trees	Training	5-6 hrs	Pp: 690€	No
	A12 Modeling Specialist: Workflows	Training	6 hrs	Pp: 690€	No
	A12 Modeling Specialist: App Model (Advanced)	Training	4-5 hrs	Pp: 590€	No
	Accessibility for BA in A12	Training	1,5 hrs		No
Frontend Developer	A12 Modeling – Introduction for Devs	Training			No
	A12 Technical Intro Sessions	Training			No
	A12 Frontend Tutorial	Self-paced Tutorial			Yes
	A12 Client Concepts	e-learning	3 hrs	Incl. in GetA12	No
	Accessibility for FE Devs	Training	2 hrs		No
Backend Developer	A12 Modeling – Introduction for Devs	Training	40 hrs	Pp: 1.380€	No
	A12 Backend Tutorial	Self-paced Tutorial			Yes
	A12 UAA Introduction	Training	3 hrs	Free	No
	A12 UAA Secure Application (Hands-on)	Live Training	12-16 hrs	890€	No
DevOps	optional				No
	A12 Kubernetes Deployment with Helm	Training	3 hrs	Pp: 390€	Yes
QA/Tester	A12 Modeling Fundamentals	Blended Learning	20 hrs	Pp: 890€	Yes
	A12 QA Fundamentals	Training	2-3 hrs	Pp: 190€	Yes
	A12 QA Specialist: Automated Testing	Training	16 hrs	Pp: 990€	Yes
	A12 QA Specialist: Manual Testing	Tbd.			No
	Accessibility for QA	Training	1,5 hrs		No

= Certification

- Basic Training
- Specialist Training
- Optional Training

Ensure high implementation quality of projects



With A12, we have created an open technical platform and a very efficient methodology for individual software development. To bring this approach to a wider audience, we rely on competent partners.

Our partner program aims to provide them with all the resources they need and empower them to ensure high implementation quality of A12 projects.

**Dr. Daniel Brodkorb,
Member of the management board of mgm**



Join us now!



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