



WRIGHT REALTY *— Shoals —*

THE HOME BUYER GUIDE

A simple path from preapproval to the front door.

LOCAL GUIDANCE. CLEAR ADVICE. A BETTER BUYING EXPERIENCE.

Get ready to buy with confidence.

A strong purchase begins before the first showing. We help you understand your buying power, focus your search, and avoid surprises later.

01

Know your numbers

Talk with a trusted lender early. Review your monthly comfort zone, estimated cash needed for closing, and loan options. A preapproval makes your search more focused and your offer more credible.

02

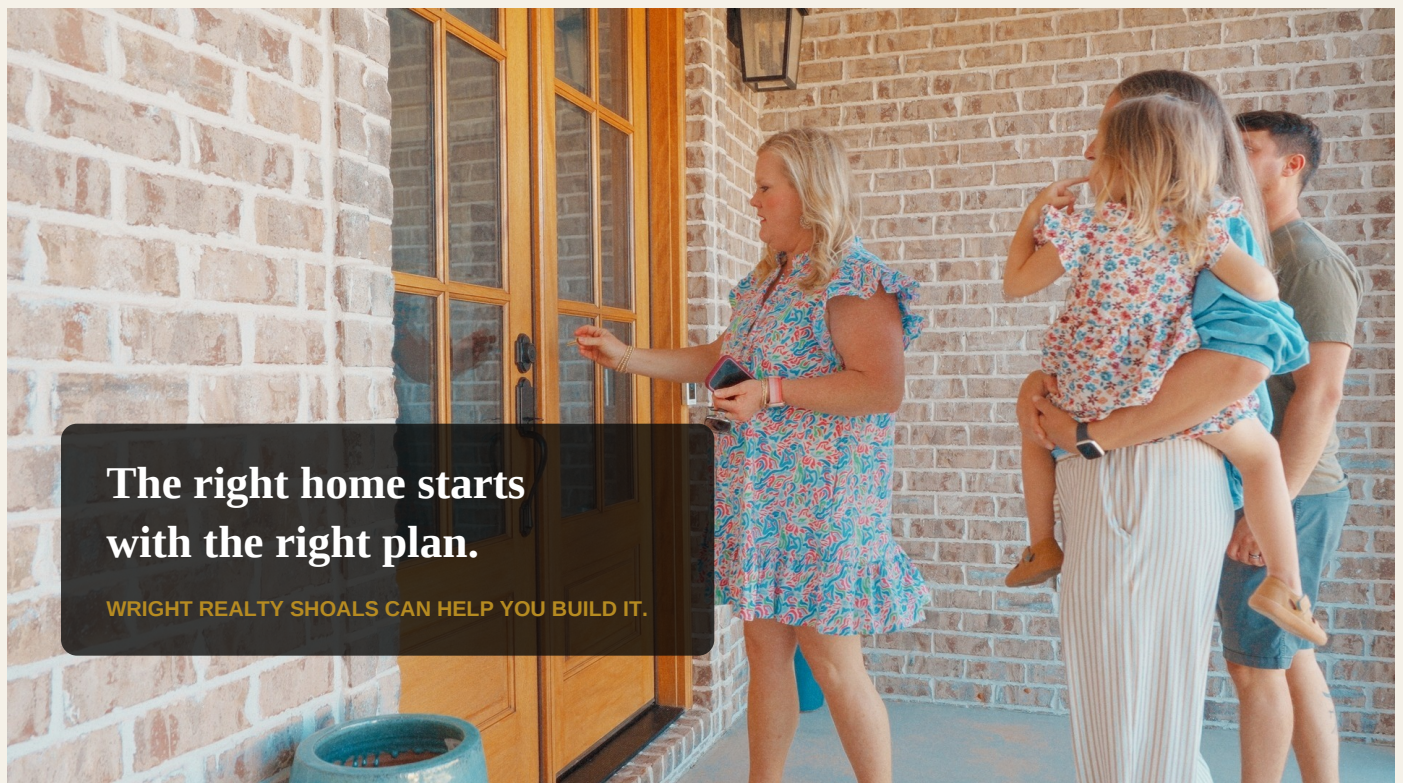
Set your priorities

Separate must-haves from nice-to-haves. Consider location, commute, bedrooms, condition, lot, schools and the features that matter most to your day-to-day life.

03

Protect your flexibility

Avoid opening new credit, moving large sums without documentation, changing jobs, or making major purchases while your mortgage is underway. Ask your lender before changing anything financial.



Your path from search to sold.

Every transaction is different, but these are the milestones you can expect. We coordinate the details and keep you informed at each step.

1

Search strategically

We match your goals with available homes and arrange showings.

2

Write the offer

We review comparable sales, price, terms, contingencies and timing.

3

Negotiate clearly

We present your offer, explain counteroffers and advocate for your priorities.

4

Inspect and investigate

A qualified inspector evaluates the property; we help you assess the findings.

5

Secure the loan

Your lender handles underwriting, appraisal and final loan approval.

6

Complete due diligence

Review title work, insurance, disclosures and other contract requirements.

7

Prepare for closing

Confirm funds, utilities, final walk-through and closing-day details.

8

Get the keys

Sign, close and celebrate. We remain a resource long after move-in.

A smart offer is more than a price.

Financing, timing, contingencies and the seller's priorities can all affect the outcome.

WRIGHT REALTY — Shoals —

READY WHEN YOU ARE.

Buying a home is a major decision, but you do not have to navigate it alone. Wright Realty Shoals brings local knowledge, straightforward communication, and hands-on guidance to every step.

YOUR QUICK BUYER CHECKLIST

- ☐ Choose an experienced buyer's agent
- ☐ Get preapproved with a trusted lender
- ☐ Define your budget and priorities
- ☐ Tour, compare and ask questions
- ☐ Inspect before you commit
- ☐ Review every document before closing

START YOUR HOME SEARCH

wrshoals.com

Serving buyers throughout the Shoals and Northwest Alabama

For general information only. Consult appropriate legal, financial, lending and inspection professionals.