

How Electron IT Transformed Microsoft 365 Security with Overe

Electron IT is a UK-based Managed Service Provider (MSP) delivering Microsoft 365 support and security to its customer base. As the number of tenants under management grew, the team needed a way to keep security consistent across every customer, without adding manual overhead to an already stretched team.

CHALLENGE

Electron IT's previous approach relied on traditional RMM tooling built for workstations, servers, and perimeter devices, none of which looked inside the Microsoft 365 tenant itself. Checking security settings tenant by tenant took time, and there was no simple way to show customer decision makers what their security posture actually was or what improvement looked like.

Key challenges:

- Manually checking Microsoft 365 security settings across every customer tenant
- Keeping security standards consistent as the customer base grew
- Configuration drift as an ongoing risk rather than a one-off concern
- No easy way to present security posture and progress to non-technical decision makers

electron-IT 

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Industry Managed IT Services

Location United Kingdom

Focus Microsoft 365 Security Operations

SOLUTION

Electron IT adopted **Overe** to bring Assess, Harden, Monitor, and Respond into one consistent process across its full customer base. The platform gave the team clear, visual posture reports for every tenant, showing **both current security standing and the improvement available within a customer's existing Microsoft licensing**.

Using Overe's baseline policy deployment and ongoing monitoring, including sign-in reporting, the team moved from reactive, manual checks to a standard process every customer receives the same way.



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THE STRATEGIC PARTNERSHIP

This partnership has given Electron IT a consistent way to **assess, harden, monitor, and respond** across every customer tenant, **and a way to make that work visible** to the people who need to see it.

"The biggest difference is confidence. We know our customers' Microsoft 365 environments are being monitored consistently, and we're spending far less time on repetitive administration. Deploying baseline security policies has never been easier, and because everyone on the team is following the same approach, we're able to deliver a more consistent service while freeing up time to focus on more valuable work for our customers."
- Kevin, Electron IT

RESULTS

- ✓ **Consistent Microsoft 365 security process** across every customer tenant
- ✓ **Easy-to-understand visual reports** that make posture and progress clear to decision makers
- ✓ **Less time spent** on manual, repetitive administration
- ✓ **Faster, simpler** baseline security policy deployment
- ✓ **Increased customer confidence** in the security and reliability of the service

By running one consistent process across Assess, Harden, Monitor, and Respond, Electron IT has improved both the quality of its service and the efficiency of its team.

WHY IT MATTERS?

For a growing MSP like Electron IT, consistency and time are both in short supply. Overe gives the team both: one process across every tenant, and the time back that manual checks used to take. The result is a more proactive service and clearer proof of security value for every customer conversation.

READY TO SEE BY YOURSELF?

Get started now with Overe.

Get full platform access, Assess, Harden, Monitor, and Respond, on your own tenant with a 14-day free trial. No commitment beyond the 14 days.

app.overe.io

