

How Neoseq Scaled Microsoft 365 Security Delivery Across Latin America with Overe

Neoseq is a Mexico City-based MSSP helping organizations across Latin America build and operate practical cybersecurity programs. As Microsoft 365 became central to its clients' operations, the team needed a consistent, scalable way to assess and manage M365 security posture across multiple client tenants without growing headcount proportionally.

CHALLENGE

Neoseq manages Microsoft 365 security across multiple client tenants. Without a centralized way to assess and enforce security baselines, the team was performing manual per-tenant reviews, logging into individual admin consoles, and relying on PowerShell scripts to check configurations. Security audits were fragmented, configuration drift went undetected between reviews, and producing compliance reports required significant manual effort.

Key challenges:

- Manual, per-tenant reviews requiring access to individual Microsoft 365 admin consoles
- No standardized security baseline applied consistently across all client tenants
- Configuration drift going undetected between point-in-time assessments
- Growing demand for executive and technical compliance reports requiring significant manual effort



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Focus	SOC/MSSP services across Latin America

SOLUTION

Neoseq adopted **Overe** to centralize Microsoft 365 security management across its client tenant portfolio. Using Overe's multi-tenant visibility, the team standardized security baselines and automated MFA, Conditional Access, and DLP policy deployment using bulk templates. **Reviews became faster and consistent across every client, automated compliance reporting replaced manual processes, and ongoing drift monitoring replaced point-in-time snapshots.**



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THE STRATEGIC PARTNERSHIP

This partnership has given Neoseq a centralized way to **assess, standardize, and monitor** Microsoft 365 security posture across its full client portfolio, **shifting the team from reactive, manual reviews to a proactive, scalable service model** that covers more clients without proportional headcount growth.

"It is an essential tool if you are looking to scale Microsoft 365 security service delivery without a proportional increase in technical staff. Overe transforms multi-tenant complexity into a centralized workflow, enabling you to deliver a much more robust, profitable, and consistent SOC/MSSP service to your clients."

- **Nitzia Serrano, Neoseq**

RESULTS

- ✓ **Centralized visibility** across all client Microsoft 365 tenants from a single platform
- ✓ **Standardized security baselines** deployed consistently across the full client portfolio
- ✓ **Automated MFA, Conditional Access, and DLP policy deployment** using bulk templates, replacing manual per-tenant configuration work
- ✓ **Eliminated manual PowerShell scripts** and per-tenant admin console logins across the client base
- ✓ **Reduced MTTD and MTTR** across client environments with automated drift detection and alerting

By adding Overe to its practice, Neoseq has made Microsoft 365 security delivery faster, more consistent, and more scalable across its full Latin American client base.

WHY IT MATTERS?

For an MSSP managing Microsoft 365 security at scale, the economics only work if the team can cover more clients without proportional headcount growth. Overe gives Neoseq the multi-tenant tooling to do that, making it possible to run a consistent, profitable Microsoft 365 security practice across Latin America.

READY TO SEE BY YOURSELF?

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