# **BUILDING LEADERSHIP**

## **BUILDING BLOCKS**

\$4.9m

Revenue 2024

34+

**People** USA

## THE CHALLENGE

Building Blocks, a leader in GFRC and UHPC, needed senior operations, quality, and delivery hires within weeks to protect revenue and prevent production bottlenecks.

## THE APPROACH



#### **DISCOVER**

Searches aligned with strategy and culture.



Assessing candidates for capability and cultural alignment.



### **ATTRACT**

Proactively reaching and inspiring top talent.



Providing advisory and insights to keep the company ahead.

## THE NEED

Their growth outpaced internal capacity, risking missed deadlines, QA issues, and client confidence without fast, high-quality hires.

## PRE-HIRE PROCESS

- Engaged via managed service with full accountability.
- Targeted candidates experienced in architectural fabrication and installation.
- Sought multi-region delivery experience and team-building skills.
- Preferred GFRC/UHPC expertise.
- Managed outreach, assessment, interviews, and onboarding.





### THE RESULTS

TIME TO LAUNCH

FROM SERVICE KICK-OFF

**HIRES MADE** IN MONTH ONE

6

100%

**OFFER** 

**ACCEPTANCE RATE** 

**INTERVIEW TO-OFFER RATIO** 

2.5:1

**AVERAGE TIME TO PLACE CANDIDATE** 

> 29 DAYS

## SUMMARY

"In weeks, we built a full leadership team for Building Blocks, stabilising operations and enabling growth. With a clear brief and direct access to decision-makers, the managed service delivered results fast, with full visibility and no noise. Feedback has been excellent."

**TOM WOOD** – LIGNUM GROUP CEO

"Previous hires fell short, but Lignum brought structure, speed, and top-tier candidates. The impact was immediate; we moved from chasing problems to leading delivery." LIGNUM

**BUILDING BLOCKS**