## STRUCTURE MEETS SCALE

## FULLSTACK MODULAR

\$5m

Revenue 2024

50+

**People** USA

## THE CHALLENGE

FullStack Modular, a leading offsite construction firm, was expanding across the US and needed senior hires in operations, engineering, and supply chain to support growing project demand.

## THE APPROACH



#### **DISCOVER**

Searches aligned with strategy and culture.



#### **ASSESS**

Assessing candidates for capability and cultural alignment.



#### **ATTRACT**

Proactively reaching and inspiring top talent.



#### SUSTAIN

Providing advisory and insights to keep the company ahead.

## THE NEED

With live projects across multiple states, leadership gaps risked delays and client dissatisfaction. The company needed talent skilled in modular design, manufacturing, and site execution.

## PRE-HIRE PROCESS

- Defined leadership needs across key functions.
- Mapped talent in modular and high-volume manufacturing.
- Delivered structured shortlists.
- · Managed outreach and negotiations.
- Advised on structure and onboarding.



# FullStack Modular

## THE RESULTS

TIME TO LAUNCH



FROM RETAINED BRIEF



**HIRES MADE** 





**OFFER** 

**ACCEPTANCE RATE** 



**INTERVIEW** 

**TO-OFFER RATIO** 

AVERAGE TIME TO PLACE CANDIDATE



## SUMMARY

"FullStack Modular hired us to fill leadership gaps slowing delivery. We placed four key leaders, creating a core team that drives planning, building, and execution across states - ensuring projects run smoothly with leadership built for modular logic."

#### **TOM WOOD** – LIGNUM GROUP CEO

"These weren't easy hires. We needed modular people who got the model. Lignum delivered leaders who added value from week one, not month three."

FULLSTACK MODULAR

