

#### Your Home Selling Guide

Powered by Apex Empire & eXp Realty





#### Step 1: Initial Consultation

Understanding your goals, timeline, and expectations.

1

Why are you selling/Ideal timeline?

2

Prior home selling experience?

3

What do you love about your home?

#### Why Sellers Choose Us



- 90,000+ agents globally
- Cloud-based efficiency
- Global exposure





JONATHAN MOREIRA REAL ESTATE

- Personalized service
- Strategic marketing
- Transparent communication

### Step 2: Pricing Strategy

Competitive pricing using local market data & CMA

- Market analysis
- Price positioning
- Avoiding overpricing



# Step 3: Preparing Your Home

Get Your Home Ready

Showcase your home's best features:

- Staging or decluttering
- Photography & video
- Small repairs

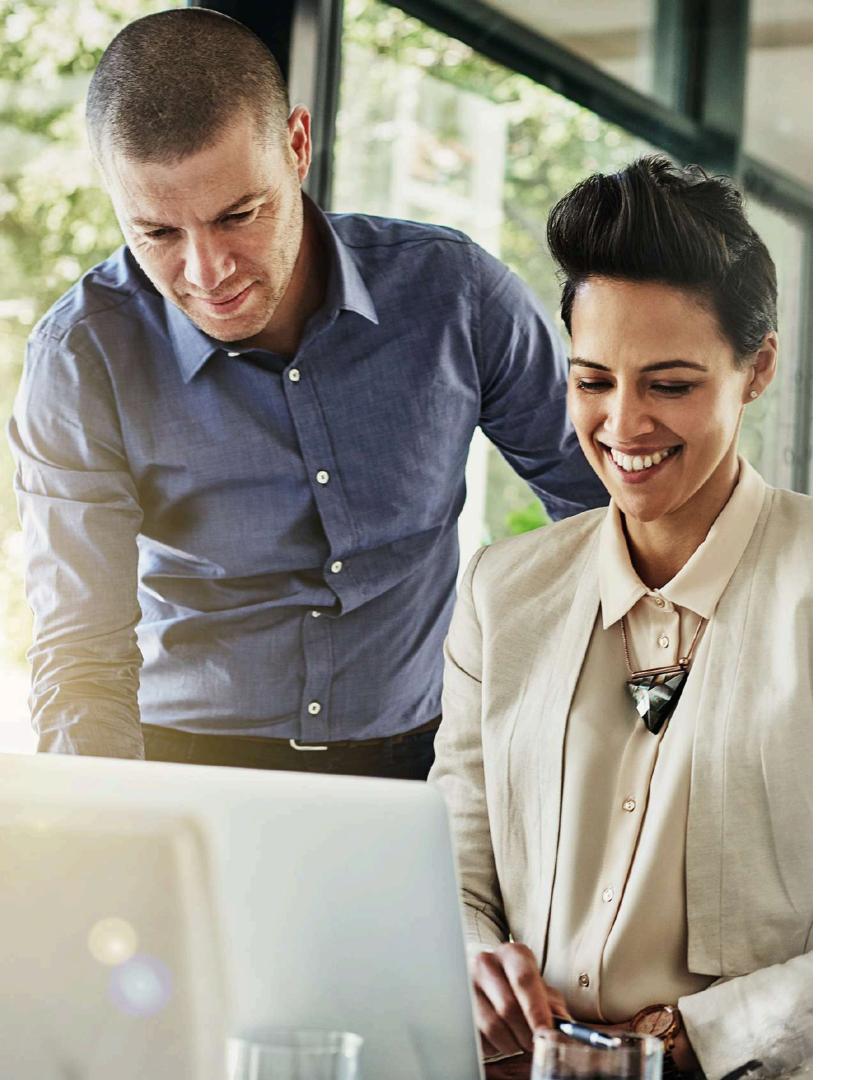


# Step 4: Marketing the Property

High-Impact Marketing

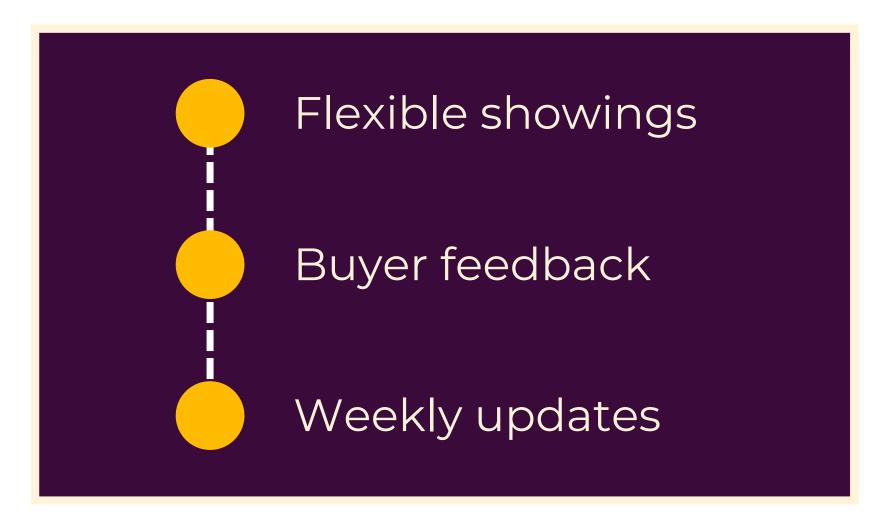
Attracting qualified buyers with global exposure

- MLS + major real estate sites
- Social media ads
- Open houses & tours
- eXp global reach



### Step 5: Showings & Feedback

Smooth scheduling and real-time updates

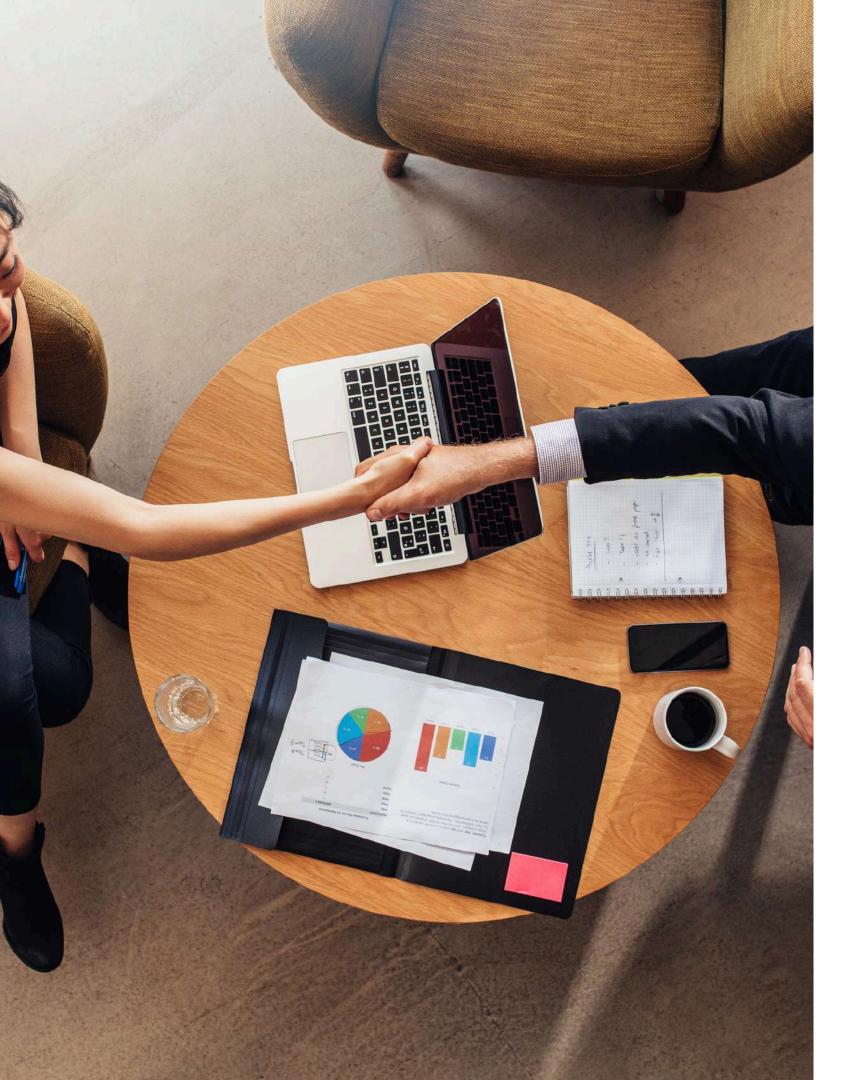


# Step 6: Offers & Negotiation

We'll guide you through every offer

- Review & explain offers
- Counteroffers & terms
- Maximize your net





### Step 7: Closing the Sale

From offer acceptance to final signature

- Appraisal & inspection
- Legal coordination
- Smooth closing process

#### Thank You





### Let's Sell Your Home! © BUYWITHREY | © JOMO.REALTY







