

PACIFICA

LIVING ON THE COAST

HOME BUYERS GUIDE

RE/MAX GOLD

 **RODRIGUEZ**
real estate group

LOMMORI  **STAHL**
GROUP

THE ISSUE

MANY PEOPLE UNDERESTIMATE THE COMPLEXITIES OF PURCHASING A HOME

They might believe they can handle it on their own, only to discover later that they're in over their heads.

THE CHALLENGE



Challenge #1: Financing Pitfalls & Finding the Right Lender

You want a lender with the best rates, products, and homebuying programs.



Challenge #2: Finding the Right Home

You want to find a home that you love and fits your family's needs.



Challenge #3: Legalities and Negotiations

You want to feel rest assured that your realtor is thoroughly reviewing all legal contracts, negotiating in your best interest, and most importantly protecting your investment.



Challenge #4: Negotiating to Get Your Offer Accepted

You want to ensure you win the home you love at a fair price.

DESIRED OUTCOME

You purchased a home you love with ease and confidence

THE **SOLUTION**

Comprehensive Consultation

You will receive a **30 minute complimentary consultation with us** - experts on the six steps of the homebuying process. We will create a tailored plan for you so that you can accomplish your real estate goals and avoid costly mistakes.

Find Your House

Our team will set up a personalized home search portal for you that will notify you anytime a new listing pops up that meets your criteria. Plus, we give you a **first look at our coming soon listings and off-market opportunities**.

Contracts & Negotiations

Submitting a winning offer comes down to more than just price. Crafting a competitive offer while safeguarding your investment requires the expertise of a seasoned professional.

Our team will ensure you are empowered and educated to achieve your goal of purchasing a home you love with ease and confidence.



THE PLAN

RODRIGUEZ X LOMMORI STAHL GROUP

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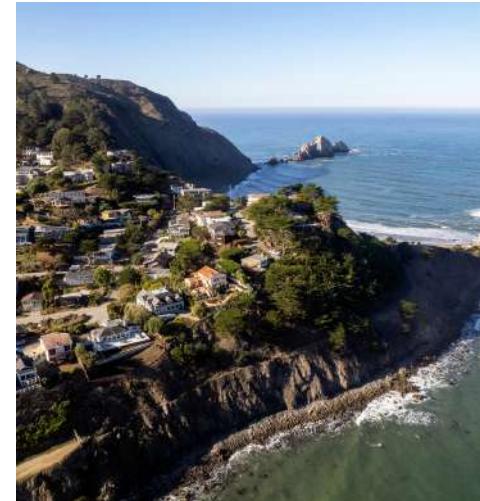
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STEP 1

CONNECT WITH A MORTGAGE LENDER

The home buying process is exciting, so we understand the urge to jump right in and start shopping for a home. However, the last thing you want to do is fall in love with a house you can't afford. To prevent that, before you do anything consult with a mortgage lender to get pre-approved for a home loan.

A PRE-APPROVAL LETTER IS BENEFICIAL IN THREE WAYS:



01

It allows your lender to review your finances to determine which loan product is best for you

02

It determines the max loan amount you qualify for

03

It provides proof to sellers that you are a qualified buyer when you submit an offer on a home

UNDERSTAND THE TERMINOLOGY

You may see some lenders use other terms like prequalified, pre-approved, and fully underwritten. Briefly, here are the differences to help you understand which might be best for you.

Pre-qualified

often provides a preliminary estimate of what you can afford. No credit check or verification of your financials is done to pre-qualify, so at best the lender can give you an amount you might qualify for.

Pre-approved / Fully Underwritten

means you have received a stamp of approval for a home loan contingent on a review of the subject property. To issue a fully underwritten pre-approval it must go to a lender's underwriter who completes a credit check and manually does a thorough investigation of all your financials.

Contact us and we'll connect you with one of our trusted lenders to find the best loan product for you.

STEP 2

CHOOSE YOUR REALTOR

Buying a home is a big decision—one that deserves the guidance and expertise of a trusted real estate agent. Here's where we step in. We're a seasoned team with 40+ years of experience who genuinely care about helping and educating families navigate the real estate landscape to achieve their goals.

HERE'S WHAT SETS US APART

01

We're Pacific Experts

We know the coast inside - out , our clients get access to off-market listings that most buyers never even see.

02

Proven Results

92% of our buyers have their first offer accepted - a rare statistic that comes down to experience, relationship, and strategy.

03

Guidance You Can Trust

With over 40 years of combined experience, we've navigated every type of transaction and know how to get deals closed.

MAURICIO & JACOB RODRIGUEZ

PETE LOMMORI & CHRISTINE STAHL



OUR TEAM'S STATS

WELCOME TO
RE/MAX GOLD

96

Homes Sold since 2022

\$141.5 million

Dollar Volume Sold since 2022

40+

Years of Experience

Pacifica's No. 1 Real Estate Office

- Top 10% of the top producing Realtors in San Mateo County
- Member of the prestigious RE/MAX Hall of Fame and Platinum Clubs

Listing Agents Pete Lommori & Christine Stahl

RE/MAX GOLD

Pacifica's No. 1
Real Estate Office

STEP 3

SHOPPING FOR YOUR HOME

Now that you've connected with a mortgage lender and chosen a realtor (hopefully us!), it's time to embark on the exciting journey of home shopping. With us by your side, you'll have access to valuable insights and resources to help you find your home. Here are things to keep in mind:

01

Off market opportunities

Beyond the listings you see online, we have access to market opportunities not readily available to the public. Since off-market properties are not publicly listed there is typically less competition and potential for better deals. **Read on page 16 how we helped our first time homebuyers Saumya & Micaela land an amazing off-market ocean view home.**

02

Expertise in home valuation

Evaluating the true value of a home requires expertise, experience, and knowledge of the local market. Trust on us to spot great opportunities and pricing inefficiencies in the market.

03

Relationships & Connections

Real estate is a relationship business. We have great relationships with local realtors to give you the best chance of getting your offers accepted.

HELPFUL TIPS WHEN HOUSE SHOPPING

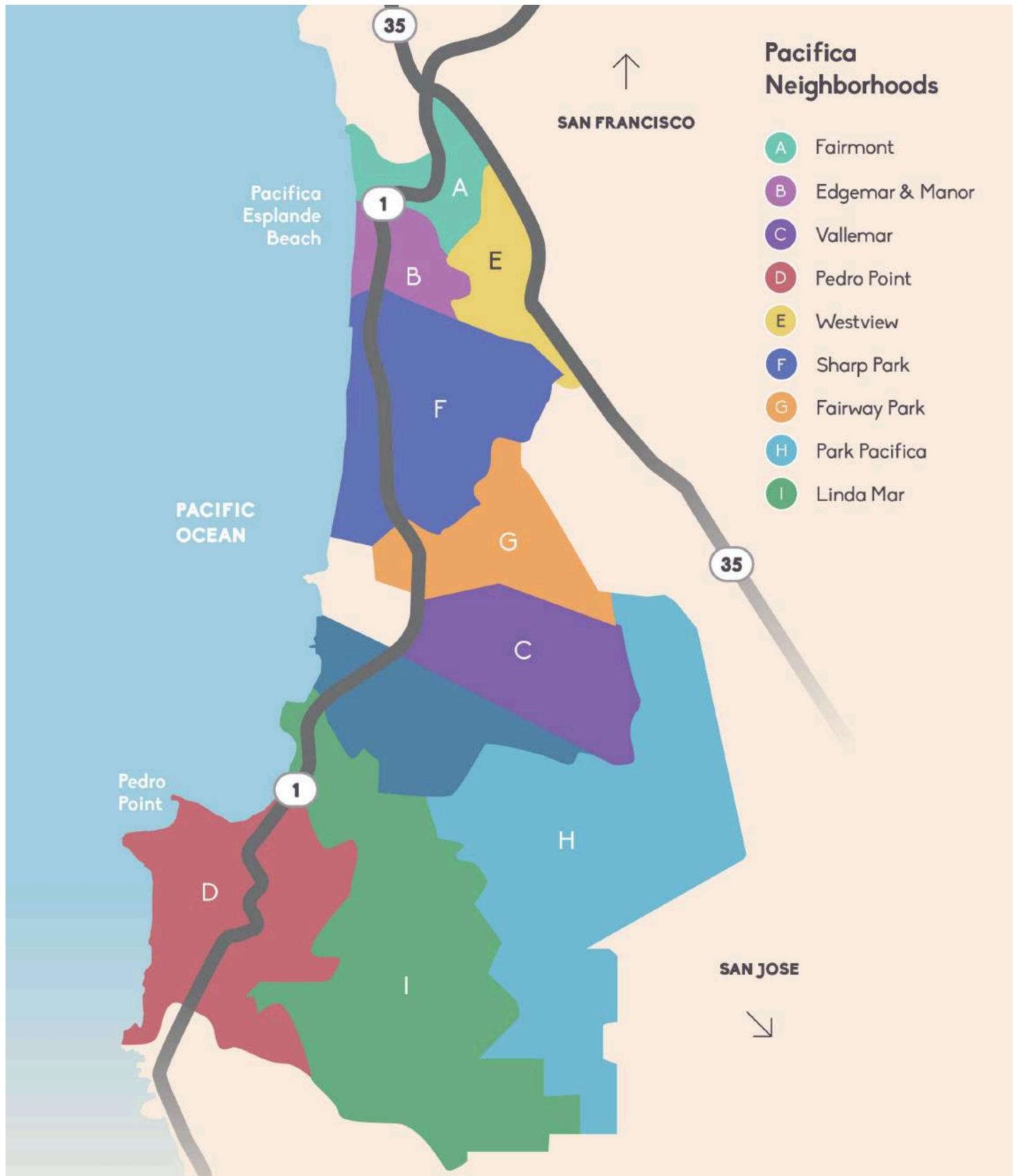
01 Create a Wants vs. Needs list

As you search, remember your priorities. Finding your dream home may be tough, especially for first-time buyers facing budget constraints. Stay focused by referring to your list of wants vs needs to find a close match.

02 Pick the Right Location

I'm sure you've heard the phrase "There are three things that matter in real estate: location, location, location." Believe it or not it's true. Location is the most important factor to consider when looking for a home. While you can practically change everything in home (e.g. finishes, curb appeal), the one thing you cannot change is the location.

PACIFICA NEIGHBORHOODS



A

Fairmont

Where the picturesque descent down Pacifica's coast begins. This neighborhood was built by popular Daly City developer, Henry Doelger and features homes with some of the most jaw-dropping views of Pacifica. The weather tends to be a lot like neighboring Daly City, but on a nice day, the views from this community are hard to beat.

Homes sold | 24 average sales price | \$1,340,000

Price range | \$995,000 - \$1,970,000

**B**

Edgemar & Manor

Two of the older neighborhoods in Pacifica feature great ranch style starter homes built in the 1940's as well as multi level homes with amazing views of the Pacific Ocean. Residents enjoy the neighborhood for its easy access to Highway 1 and 280 and its proximity to 24-hour fitness, Starbucks, and local eateries. One of the best hidden secrets of this neighborhood is Esplanade beach- the only official off leash dog beach in Pacifica.

Homes sold | 18 average sales price | \$1,361,000

Price range | \$850,000 - \$2,325,000

C

Vallemar

A small quaint neighborhood with a variety of homes ranging from small bungalows to custom-built estate homes. Tall eucalyptus & palm trees line this majestic neighborhood creating a secluded country-esque atmosphere. Residents rave about this neighborhood for its privacy, unique custom-built homes, and community.

Homes sold | 10 average sales price | \$1,542,000

Price range | \$1,050,000 - \$2,580,000

**D**

Pedro Point

A charming hillside neighborhood best known for its one-of-a-kind homes featuring breathtaking views of Linda Mar beach and the Pacific Ocean. This is generally not a very walkable neighborhood because of its hilly landscape but residents of homes right on the bluffs enjoy a short walk to the beach, Orange Theory, and great local eateries like Soul Grind.

Homes sold | 4 average sales price | \$1,827,000

Price range | \$1,590,000 - \$2,190,000



E

Westview

Bordered by skyline drive to the east and Pacifica Manor to the west. Most homes were built in the 1940's and are best known for their unique cape cod style. Westview is one of the most affordable communities in Pacifica, where you can still find some homes with stellar views of Pacifica and the Pacific Ocean.

Homes sold | 16 average sales price | \$1,367,750
 Price range | \$765,000 - \$1,875,000

F

Sharp Park

Rich in history and provides a mixture of housing from single-family beach cottages to multi level homes with breathtaking views of the Pacific Ocean. The Pacifica Pier serves as the focal point of this neighborhood and residents love this area for its walkability to the beach, local shops, and even the local high school.

Homes sold | 18 average sales price | \$1,304,610
 Price range | \$760,000 - \$2,500,000

G

Fairway Park

A small community bordered by the Sharp Park golf course to the North, Pacific Ocean to the west and the headlands of Mori Point to the south. Homes in this community were built in the 1950's but many homes have been upgraded for modern living. Neighbors enjoy this neighborhood for its secluded location and walkability to Mori Point.

Homes sold | 6 average sales price | \$1,334,500
 Price range | \$1,200,000 - \$1,500,000

**H**

Park Pacifica "Back of the Valley"

The newest and sunniest neighborhood in Pacifica. There is a mixture of larger ranch style and multi level homes built in the 1960's and 1970's that served as trade up homes for growing families. On average, the homes are around 1,800sf, situated on larger lots and have spacious backyards- some of which even have pools! Park Pacifica is also home to the best park in town- Frontierland Park.

Homes sold | 26 average sales price | \$1,498,000
 Price range | \$1,000,000 - 1,730,000

I

Linda Mar

A 'California Dream' neighborhood with mostly ranch style homes built in the 1950's that served as starter homes for young families seeking housing post World War II. This is a great family neighborhood just a short walk away to beautiful sunsets at Linda Mar beach or a bite to eat at the local shopping center.

Homes sold | 62 average sales price | \$1,339,953
 Price range | \$867,000 - 2,330,000

PACIFICA SCHOOLS



Ortega
TK-5



Sunset Ridge
TK-5



Cabrillo
Tk-8



Vallemar
Tk-8



Ingrid B. Lacy
6-8



Oceana
9-12



Terra Nova
9-12

Ready to enroll your child into the Pacifica School District? Here's a general overview:

Residency Verification: To register your child, you must first provide proof of residency within the district boundaries.

Age Requirements: For Kindergarten enrollment, children must turn 5 by a specified cutoff date. For those whose birthdays fall later in the academic year, the Transitional Kindergarten (TK) program offers an alternative, although admission to TK is based upon availability.

Lottery System: The enrollment process includes a ranking system for school preferences. In instances where demand exceeds available spaces at a chosen school, the district may implement a lottery system to ensure fair access for all applicants.

Private Schools in Pacifica



PacBay Christian
School
6-12



Good
Shepherd
K-8

STEP 4

SUBMIT AN OFFER

You've found a home you love, and now it's time to submit an offer! But it's not just about the price; there are numerous details to consider. Key components include the offer price, earnest money deposit, closing date, contingencies (like inspections and appraisal), seller concessions, and any additional terms or conditions that play a significant role in crafting an offer that stands out as a winner to the seller.

Don't worry if it seems overwhelming—We will explain every part of the contract to you and use our expertise to craft and submit a strong offer for you. Once your offer is submitted, you will then wait to hear back from the listing agent to see if your offer got accepted or not (one of the most nerve wracking parts of the home buying process).

How can a Seller Respond to Your Offer?

The Seller Could...

- Accept Your Offer
- Decline Your Offer
- Counter - Offer

How can you respond if the seller sends a counter offer?

- Accept the Counter Offer
- Decline the Counter Offer
- Counter the Counter Offer

In the event of a counter offer situation

Counter Offer - we will regroup, and gameplan with you how to negotiate if you're still interested in the home or move forward in finding you a new home.

Offer accepted - Congrats!

You are in escrow - inspections, appraisals, or anything else built into your purchase agreement will now take place.

Key Terms You Should Know

Earnest Money Deposit

A deposit made to the seller to demonstrate serious intent to purchase a property.

Contingencies

Refer to specific conditions that must be met in order for a contract between the buyer and seller to proceed to closing. These conditions typically protect the buyer and allow them to renegotiate or cancel a contract without penalty if certain requirements are not satisfied. Common contingencies include:

Inspection contingency

Allows the buyer to professionally inspect the property. If significant issues are discovered, you can negotiate repairs or withdraw from the contract.

Financing contingency

Stipulates that the purchase of the property is contingent upon the buyer securing mortgage financing.

Appraisal contingency

Stipulates that the sale of the home is contingent upon the property appraising for the agreed upon purchase price.

STEP 5

ESCROW - ALMOST AT THE FINISH LINE

What is escrow?

Escrow involves a neutral third party, typically an escrow company that oversees the sale of a home, ensuring all conditions are met according to the terms of the purchase agreement.

During escrow several key steps occur:



The buyer deposits an earnest money deposit to the escrow company to demonstrate commitment to purchasing the property.



If there are any contingencies in the purchase agreement, the escrow agent ensures that all contingency conditions are met within the specified timeframe.



The escrow agent prepares the closing documents, including the deed, loan documents, and any other necessary paperwork. The agent will also collect/disburse funds to the appropriate parties, including paying off any existing liens or mortgages and disbursing proceeds to the seller.

Have you ever heard the phrase “a property fell out of escrow?”

Realtors often make the process seem effortless, but the reality is that so many deals fall apart during the escrow process. Financing may fall through, inspections might reveal unexpected issues, the home may not appraise at the offer price, and there could be insurance complications, among other challenges. When deals take unexpected turns, our team knows how to problem solve with professionalism and keep a deal together.

Take a look at our success story with Don on page 17, where we successfully managed an escrow period lasting over 120 days due to insurance issues.

STEP 6

WELCOME TO HOME OWNERSHIP

CLOSING DAY

The day has finally come! The process might have felt like no time at all or like it took an eternity, seems like there is no in between.

But congrats, you did it! Can't wait to hand you the keys.
Welcome to homeownership.

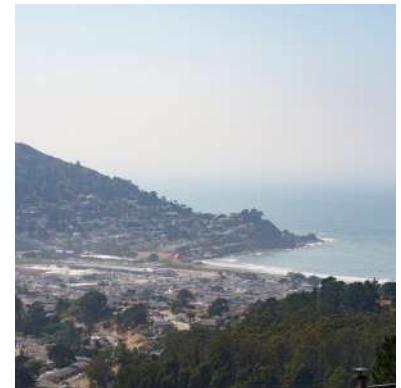


Meet Our NEW NEIGHBORS, MICAELA & SAUMYA

Like many first time homebuyers overwhelmed by the home buying process and frustrated with not getting their offers accepted, Saumya and Micaela were beginning to become discouraged about their home buying goals. And guess what? **They're now proud first-time homeowners of a beautiful place in Pacifica** with the most amazing view.

We first crossed paths with Saumya & Micaela at one of our open houses. Here's a **quick run down of their situation** when we first met:

- They were living in Mountain View and wanted to make Pacifica their new home
- They were working with a realtor who was unfamiliar with Pacifica
- The offers they submitted with their previous realtor were not getting accepted
- Finding a reliable lender was also a challenge



However, **they placed their trust in us to make their goal of owning a home in Pacifica** become reality. Here's how we played a part in making it all happen:

- We **leveraged our local connections** to get them an early look at homes before they hit the market
- They fell in love with a home listed by an agent in our office and because of our strong relationship, **we helped them secure their first submitted offer**
- Next, we connected them with a trustworthy lender, **simplifying the financing process**
- Lastly, we kept Saumya & Micaela **informed throughout every step of the process**, ensuring they were always in the loop

"If you're looking to buy in Pacifica, this is the duo you want on your team. It's clear they love the area and they welcomed us in as neighbors. Mauricio leveraged his connections in the area to get us the first look at homes before they came on the market. Jacob wrote us a winning offer that felt like a steal. We're so grateful for all the work they put into getting us into our beautiful home!"



Meet Our NEW NEIGHBOR, DON

For years, Don had been captivated by Pacifica and **dreamt of owning a second home on the coast**. In fact, a couple years back, Don was on the brink of sealing the deal on a condo near the pier, but the deal fell through due to insurance issues.

Despite his disappointment, he persisted in his search for an ocean-view condo, struggling to find one that truly caught his eye.

That changed when **he reached out to us and we shared with him one of our team's amazing condo listings**. Don immediately fell in love with the place and with our assistance, got **his offer accepted at the asking price of \$1,298,888**.

Everything seemed to be going smoothly until four days before the scheduled closing, a significant obstacle arose. Don's insurance issues resurfaced. **The lender discovered that the HOA did not have adequate insurance coverage per lending requirements, putting the deal in jeopardy**.

Responding promptly, we engaged in discussions with the HOA to seek resolution and clarify the circumstances surrounding this news. Despite our collective efforts, the intricacies of the insurance landscape in California prolonged the resolution process, **extending the escrow period beyond 90 days**.

Recognizing the urgency of the situation to assist our client in selling her home, it became clear that an all cash offer was required. **After careful deliberation with our clients, we were able to facilitate an all cash offer, ultimately reaching an agreement at \$1,100,000, a 15% reduction from our initial valuation**.

Despite not achieving the full asking price due to insurance uncertainties, we are happy that we helped our client sell her home and **Don achieved his goal to own an ocean view home in Pacifica**.



“Mauricio and his team navigated an extremely complex purchase with professionalism and grace. He negotiated an amazing deal and helped in every possible way.

I can't recommend him highly enough.”



PROPERTIES

SOLD SINCE 2022



167 Somerset Street, San Francisco
\$1,130,000
Sold on April 26, 2024
MLS #:ML81959882



118 Acacia Ave, San Bruno
\$1,300,000
Sold on Jul 24, 2023
MLS #:ML81928913



174 Clearfield Drive, San Francisco
\$1,804,075
Sold on April 26, 2024
MLS #:ML81958201



716 Serena Dr, Pacifica
\$1,778,000
Sold on Jun 15, 2023
MLS #:ML81927903



917 Paseito Ter, Pacifica
\$1,950,000
Sold on Aug 22, 2023
MLS #:ML81908562



1060 Manzanita Dr, Pacifica
\$1,400,000
Sold on May 19, 2023
MLS #:ML81922673



604 Grandview Blvd,
Half Moon Bay
\$1,178,500
Sold on Jun 30, 2023
MLS #:ML81927316



173 Santa Rosa Ave,
Pacifica
\$1,750,000
Sold on Mar 10, 2023
MLS #:ML81918621



277 Kent Rd, Pacifica
\$2,850,000
Sold on May 26, 2023
MLS #:ML81916538



915 Lurline Dr, Foster City
\$2,055,000
Sold on Dec 20, 2022
MLS #:ML81910305



548 Palma St, El Granada
\$1,375,000
Sold on Mar 31, 2023
MLS #:ML81919832



724 Big Bend Dr, Pacifica
\$4,200
Sold on Dec 14, 2022
MLS #:ML81908279

PROPERTIES

SOLD SINCE 2022 CONTINUED

408 Beach Ave, Half Moon Bay | \$1,485,000
Sold on Oct 17, 2022 | MLS #:ML81909026

260 Juanita Ave, Pacifica | \$1,600,000
Sold on Sep 8, 2022 | MLS #:ML81901945

3120 College Dr, San Bruno | \$1,680,000
Sold on Aug 25, 2022 | MLS #:ML81896262

204 Shoreview Ave, Pacifica | \$2,038,888
Sold on Jun 15, 2022 | MLS #:ML81890466

1528 Perez Dr, Pacifica | \$2,050,000
Sold on Apr 29, 2022 | MLS #:ML81880031

300 Farallon Ave, Pacifica | \$2,200,000
Sold on Apr 8, 2022 | MLS #:ML81880028

122 Gillette Ave, San Francisco | \$1,325,000
Sold on Jan 28, 2022 | MLS #:ML81871728

901 N Hummingbird Ln, San Mateo | \$1,275,000
Sold on Jan 5, 2022 | MLS #:ML81870194

1729 Noe St, San Francisco | \$1,030,000
Sold on Sep 20, 2022 | MLS #:ML81901401

44 Salada Ave, Pacifica | \$1,705,000
Sold on Aug 24, 2022 | MLS #:ML81898202

373 Half Moon Ln 209, Daly City | \$562,500
Sold on Jul 8, 2022 | MLS #:ML81893911

262 Beachview Ave 1, Pacifica | \$1,492,000
Sold on May 31, 2022 | MLS #:ML81886729

7339 Alcedo Cir, Sacramento | \$440,000
Sold on Apr 19, 2022 | MLS #:ML81880025

156 Liberty St, San Francisco | \$2,700,000
Sold on Apr 8, 2022 | MLS #:ML81880364

5 Cragmont Ct, Pacifica | \$1,410,000
Sold on Jan 27, 2022 | MLS #:ML81872342

BUYER & SELLER REFERENCES



Lisa & Shane

155 Shell Street
Pacifica, CA 94044
(650) 271-0376

Saumya & Micaela

1431 Crespi Drive
Pacifica, CA 94044
(919) 904-5450

Stanley & Sophie

1164 Crespi Drive,
Pacifica, CA 94044
(650) 867-8267

HOW TO SPEND A DAY IN PACIFICA

MORNING EXPLORATION

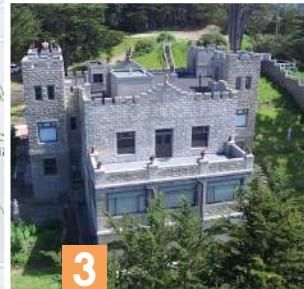
1 Start your day grabbing baked goods and coffee at Rosalind Bakery



2 Walk to the Pacifica Municipal Pier, along Sharp Park beach to Mori Point for scenic pics



3 Learn more about Pacifica's history at Pacifica Coastsider Museum, Sam Mazza Castle or Sanchez Adobe



4 Have lunch at a local's favorite, Camelot Fish and Chips.

More options can be found next page.



EVENING EXPLORATION

6 Shop for a souvenir or gift to take home at Rockaway Beach Plaza



7 Nightcap? Enjoy a glass of wine at A Grape in the Fog or cocktails & beer at Longboard Margarita Bar



8 Have dinner with a view at Puerto 27, Nick's or Moonraker



POST-LUNCH ACTIVITY

5 CHOOSE AN ACTIVITY OF YOUR CHOICE

Visit Linda Mar State Beach Beach, where you can surf, walk, or relax on the sand



Go on a adventurous hike along the coast and enjoy the picturesque view of the Pacific Ocean at Pedro Point Headlands



Enjoy a round at Sharp Golf Course designed by Alister MacKenzie



Practice your swing and hit a homerun at Pacifica Cages



PACIFICA LOCAL'S FAVORITES

COCKTAILS, BEERS & WINE

Humble Sea Brewery

Is a gastropub serving seasonal and locally sourced foods alongside a vast selection of beers made in-house

A Grape in the Fog Wine Bar

Wine bar serving sweet & savory bites, with Tuscan seaside-inspired decor & occasional live music

Winter's Tavern

Down 'n' dirty dive bar featuring live rock, folk & bluegrass bands in a rustic, wood-paneled space offering a cocktail and beer

HAPPY HOUR

Puerto 27

Serves a great selection of small bites and cocktails from \$5 - \$15 (Mon - Fri, 3 - 6 pm)

Moonraker

Serves \$1.50 oysters, and \$7 wines & cocktails (Mon - Sun, 4 - 6 pm)



COFFEE & TEA

Soul Grind Coffee Roasters

A beachfront, modern café where locals can enjoy quality coffee that's roasted in-house coupled with fresh, organic meals in a chill environment

Lovey's Tea Shoppe

Quirky, old-fashioned tea shop hosting Afternoon Tea and special events

5 FREQUENTLY ASKED QUESTIONS

01 When's the best time of the year to buy a home?

Historically the best time to buy a home is in the winter months of Nov-Jan. Competition from other homebuyers is typically lowest in the winter as many are preoccupied with the holidays and families postpone their home search until after the end of the school year. However the downside is that inventory of homes tends to be much more limited in the winter and in some cases it may be better to wait till the spring for more selection. In our previous experience with clients, the best time to buy a home is when you are ready.

02 How much money do I need saved to purchase a home?

A common misconception is that you need a 20% downpayment to purchase a home. When in fact, data from Realtor.com found that the average down payment on a primary residence was just 6%. How much money you need saved to purchase a home is a matter of personal budget. However, at a minimum you should have enough money saved to cover your downpayment and closing cost. With an FHA loan you can put down as little as 3.5%, while closing costs in the San Francisco Bay area are typically 1-2% of the purchase price.

03 How do I get the best mortgage rate?

You'll get the best mortgage rate by shopping and comparing loan estimates with three different lenders. To get an idea of what mortgage rates lenders are offering in your county check out: bit.ly/explorerate When comparing loan estimates from lenders it's important to not only focus on the stated interest rate but also closing cost. As your realtor, we'll connect you with expert lenders and help you compare loan estimates.

04 Is there a special loan for first-time home buyers?

There is no special loan for first time home buyers, however there are some programs that offer first time homebuyers down payment and closing cost assistance. For example, in March 2023, the California Housing Finance Agency, launched the Dream for all Program that offered first time home buyers up to 20% in down payment assistance to purchase their first home. Keep in mind there are often eligibility requirements like income limits to be eligible for first time homebuyer programs. When you work with us, you'll be the first to know about these new programs.

05 How long does it take to purchase a home?

The homebuying process from connecting with a realtor, getting pre-approved, and closing on your home typically takes anywhere from 1-6 months. The most time consuming part is finding a home that you really like. When home shopping, it's important to keep in mind that in a competitive market like the Bay Area you may need to submit more than one offer on a home before yours gets accepted. In San Mateo County, homes on average sell within 21 days on the market.



OUR COMMITMENT TO YOU

EMPOWERING
and **EDUCATING**
clients to
ACHIEVE
THEIR REAL
ESTATE
goals through
extensive
market
knowledge,
investment and
lending
background,
and first access
to new listings.

01

TRANSPARENCY
& HONESTY

03

MARKET
KNOWLEDGE
AND EXPERTISE

05

PROACTIVE
COMMUNICATION

02

WE WORK
FOR YOU

04

ACTIVE
LISTENING
TO
UNDERSTAND
YOUR WANTS
AND NEEDS

Ready to get started
with the homebuying
process?



Scan to book a 30 minute
consultation with us



Let's Connect

450 Dondee Way, Pacifica, CA 94044
Re/Max Gold

@rodriguezrealestategroup



Mauricio &
Jacob Rodriguez
(415) 370-1763
rodriguezregroup@gmail.com



Pete Lommori &
Christine D. Stahl
(650) 888-5884
pete@petelommori.com