





A high-impact, emotive storytelling-led brand film,
executed across multiple locations to capture Playaschool's
global and inclusive vision. Our approach prioritises
authenticity and emotional depth, ensuring that the film
goes beyond traditional sports narratives and resonates
with a diverse audience and user base.

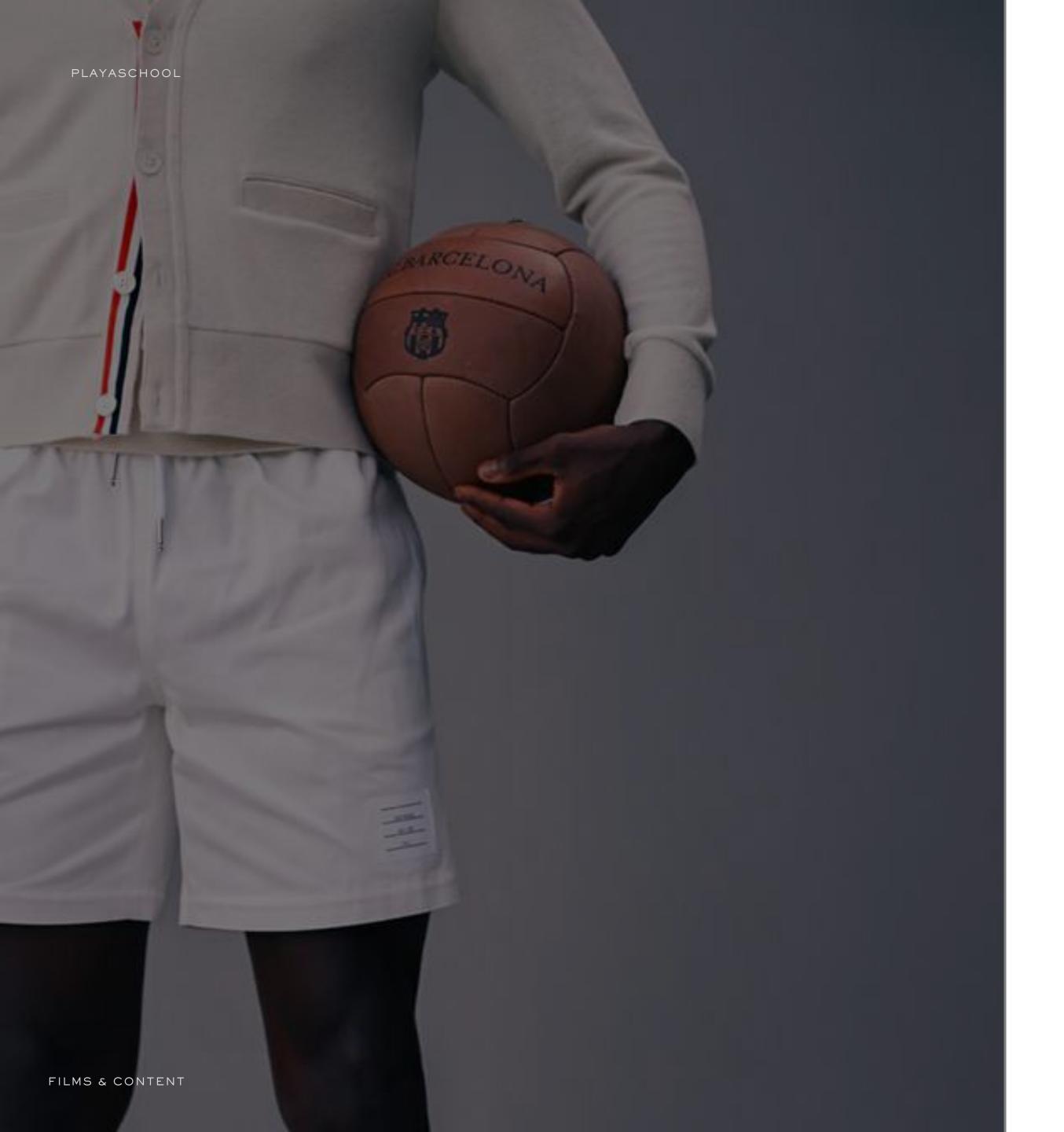
Scenario 1: Lean Execution (500K)

Cost-efficient yet high-quality production.

Optimised crew, shoot days, and logistics to maximise impact.

Emphasis on real stories, cinematic visuals, and emotional resonance.





Scenario 2: High-End Execution (750K)

Extended shoot days, larger crew, premium postproduction, and custom sound scoring.

Increased depth in storytelling through advanced cinematography and sound design.

Greater flexibility to build out multiple narratives within Playaschool's ecosystem.

1. Brand Film Scenarios

Category	Scenario 1 (500K)	Scenario 2 (750K)
Concept Development, Art and Creative Direction	30,000	50,000
Pre-Production (scouting, permits, casting)	70,000	100,000
Filming (5) Locations, varied crew scale)	300,000	400,000
Post-Production (grading, editing, sound, VFX)	50,000	100,000
Music Licensing & Custom Score	30,000	50,000
Delivery & Adaptations	20,000	50,000
Total	500,000	750,000

PLAYASCHOOL



A high-quality, cinematic brand film is essential for Playaschool to establish an aspirational identity. Given its global reach, production costs must reflect international talent. Premium post-production, including grading, sound design, and music, ensures a polished final product. A unique sound identity, through music licensing and a custom score, strengthens brand storytelling. Additionally, multiple adaptations are necessary to tailor content for various platforms, from social media to broadcast.

2. Thierry Henry Legacy Film

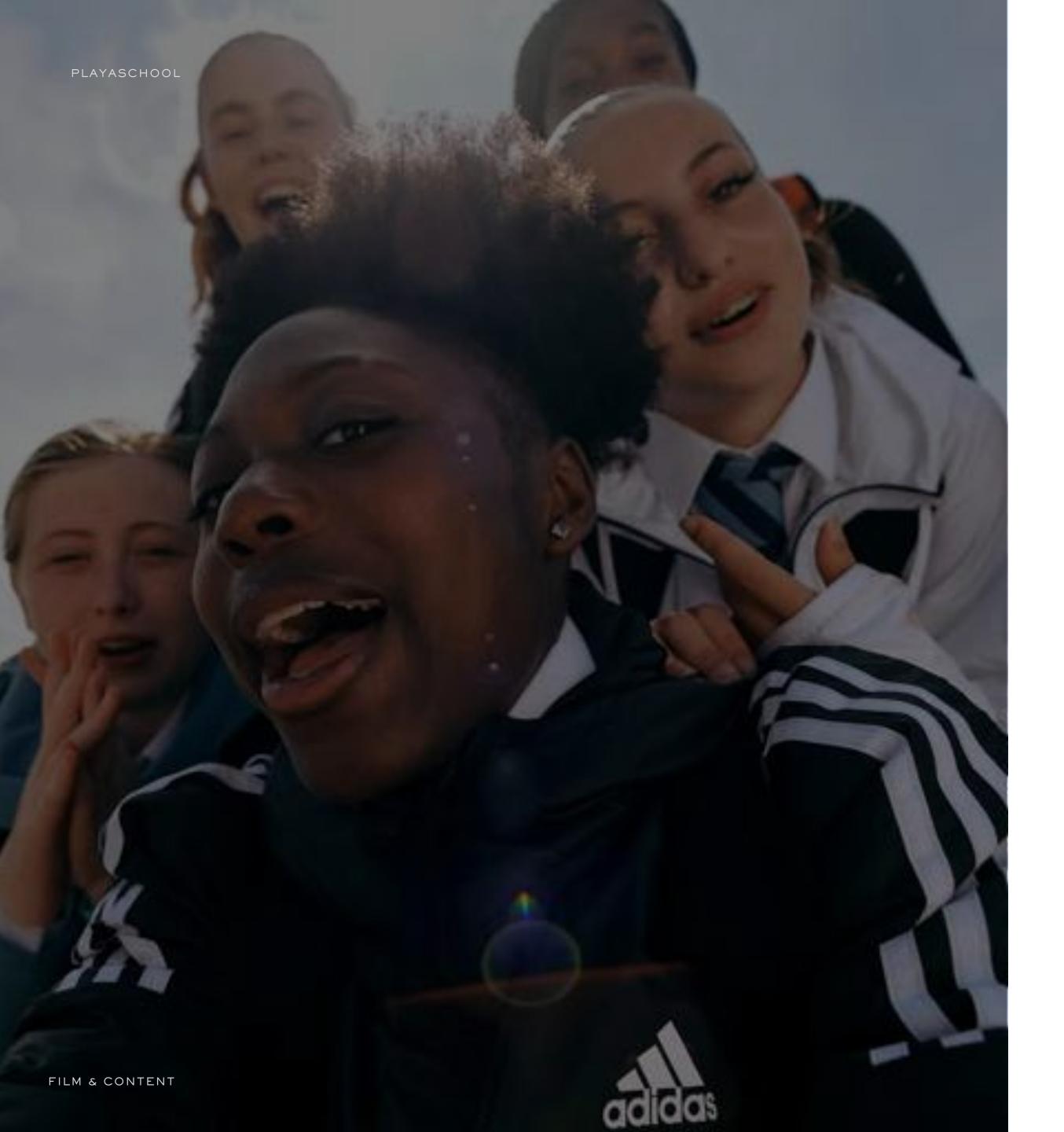
A dedicated, (Ambassador) Thierry Henry Legacy Film, highlighting his impact, mentorship, and connection to the sport's next generation. This film would be an emotive, premium piece capturing Henry's journey alongside emerging talent, blending personal reflections, cinematic visuals, and documentary-style storytelling. This film can be integrated into the broader campaign, reinforcing Playaschool's ethos and leveraging Henry's legacy to amplify its global reach.



2. Thierry Henry Legacy Film

Category	Estimated Cost ()
Concept Development & Creative Direction	10,000
Pre-Production (scouting, permits, casting)	20,000
Filming (multiple locations, intimate/direct interviews)	85,000
Post-Production (editing, sound design, grading)	20,000
Music Licensing & Custom Score	10,000
Delivery & Adaptations	5,000
Total	150,000

FOXGLOVE



3. Continuous Short-Form Content Strategy

We propose a modular content approach that ensures sustained engagement beyond the Brand Film, allowing Playaschool to build an ongoing conversation across digital channels.

3. Continuous Short-Form Content Strategy

	Content Type	Deliverables	Estimated Cost ()
1. 2.	Docu-Series / #MyFootballMoments Docu-Series / #TheVoicesWeDontSee	10-15 short-form clips	40,000
	Player/Coach Interviews	6-8 short-form clips	25,000
	Training & Behind-the-Scenes	10-15 clips	25,000
	Social Cutdowns from Brand Film	6-8 formatted versions	15,000
	UGC-Style Social Content	8-10 clips/month	45,000
	Total		150,000



Strategic Reasoning

High-Impact Storytelling for Brand Equity

Multi-Tiered Content Strategy for Longevity & Engagement

Global Aspirations & Local Authenticity

Emotional Resonance & Social Advocacy

The brand film and related content are crucial in establishing Playaschool as the leading platform for scouting football talent. In a competitive space, high-quality production is essential to differentiate from generic sports initiatives and reinforce Playaschool's credibility with clubs, scouts, brands, and young talent.

The budget isn't just allocated to a oneoff campaign—it funds a multi-phase
content strategy that sustains audience
engagement across different platforms
(brand film, short-form social content,
Thierry Henry legacy piece). This ensures
ongoing visibility rather than a single
moment of impact.

The production requires a multi-location
execution to capture Playaschool's
inclusive and international vision. This
justifies the logistics, travel, and location
costs. Authenticity is key, and the spend
ensures the right talent, grassroots
players, and locations are incorporated.

Playaschool isn't just about football—it's about impact, mentorship, and creating opportunities for underrepresented talent. The creative approach prioritises cinematic quality and emotional storytelling, which requires high production values to be effective.

Q&A Based on Strategic Reasoning for Playaschool

Why does Playaschool need high-quality storytelling?

How does Playaschool ensure long-term engagement?

Why does Playaschool's production require multiple locations?

Why is production expensive, and why does it matter?

To stand out in a competitive space, reinforce credibility, and attract clubs, scouts, brands, and young talent.

A multi-phase strategy
spans brand films, social
content, and legacy
pieces, keeping visibility
high beyond a single
campaign.

To capture its

international vision

authentically by

incorporating diverse

talent, grassroots players,

and locations.

It's about impact,

mentorship, and

opportunities for

underrepresented talent,

requiring high-quality

storytelling.

How does Playaschool

go beyond football?

International multilocation shoots, complex
production, top-tier
talent, and cinematic
execution ensure
credibility, engagement,
and Playaschool's
position as a premier
scouting platform.



Budget Breakdown: Hero Film vs. Overall Marketing Spend (3M)

Category	Allocation ()	2025 P&L inc	% of Total Budget
Hero Film Production	750,000	100,000	25.0%
Thierry Henry Legacy Film	150,000		5%
Continuous Short-Form Content	150,000		5%
Digital & Social Strategy	350,000	45,000	11.7%
Influencer & Partnerships	400,000	45,000	13.3%
Paid Media & Distribution	500,000	65,000	16.7%
PR & Events	250,000	30,000	8.3%
Digital Media Buy	150,000		5.0%
Gorilla Fly Postering Campaign	50,000		1.7%
Murals - Outdoor Advertising	50,000		1.7%
Total	3,000,000	285,000	100%



MARKETING BUDGET



While Playaschool presents a unique challenge, we have successfully executed campaigns that align with our

approach, blending emotive storytelling with strategic multi-format content.

Rather than presenting a single direct case study, we will walk through multiple projects to demonstrate:

1. Emotive storytelling techniques that connect beyond the product itself.

Scalable production methods that maximise efficiency across formats.

Authenticity-driven narratives that engage audiences in a meaningful way.

3.

1. AMAN Resorts – Summer Campaign & Aman New York

Lifestyle Editorial

Budget: 650K

Hero Film & Editorial Series at Amanyara, Turks & Caicos &

Aman New York Hotel

150 Stills Assets

Three storytelling themes for campaign integration

Digital & social rollout (paid/organic media, email

campaigns, homepage features)

Influencer & editorial strategy for positioning in high-end

luxury travel markets

Performance Tracking & Press Strategy



2. TEMPUR & David Beckham Social Campaign

Budget: 300K

Four short-form films (15" each) & high-quality stills

Cinematic storytelling series featuring David

Contrast Concept (chaotic daily life vs. tranquil TEMPUR

experience)

Multi-platform rollout (Instagram, Facebook, WeChat, YouTube)

Paid media strategy targeting luxury consumers, wellness
advocates & high-performance individuals

Retail & e-commerce integration (exclusive landing pages & campaign imagery)



3. Longines – Spirit Collection Campaign

Budget: 350K

Hero Film & Cinematic Photography in extreme

environments

Social-first strategy (Instagram, YouTube, TikTok teaser clips

& BTS content)

Experiential activations (luxury events, aviation museum partnerships)



4. It's Her Game – Women's Football Docu-Series

Budget:115K

Six-part short-form digital series (2-3 min episodes)

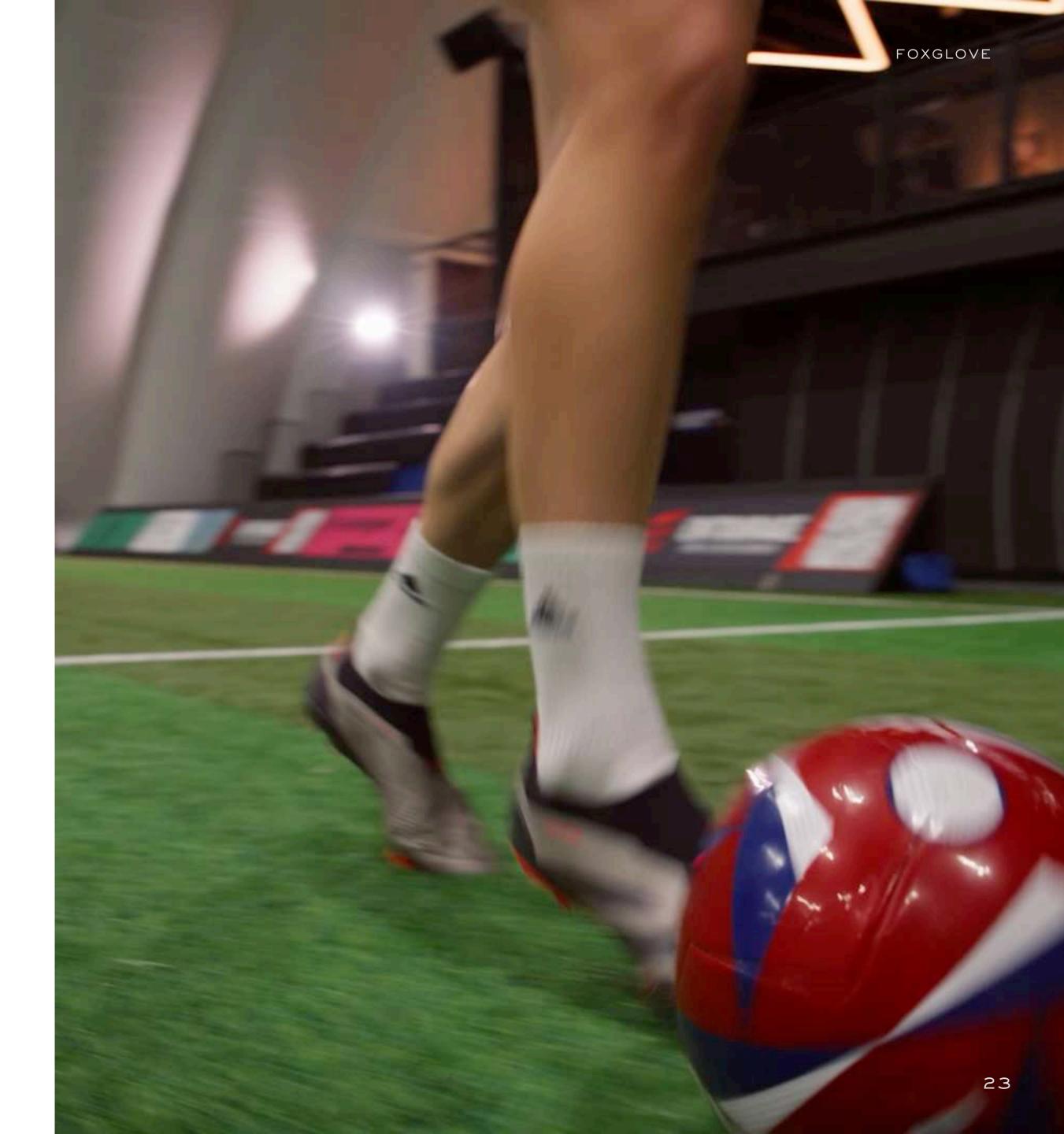
Themes: visibility in football, financial barriers, breaking gender stereotypes, mental health, career pathways, skill-building

Player & expert interviews (Kelly Smith, Toni Duggan)

Social-first release strategy (YouTube, Instagram, TikTok)

Grassroots engagement & mentorship program with charity

partner - Goals 4 Girls



5. MATCHESFASHION - Stories of Imagination

Budget: 1.1 M

Cinematic Brand Films & Editorial Features (featuring global icons like Christy Turlington and Hollywood actor Ashton

Saunders)

Short-form content (TikTok, Instagram Reels)

Luxury e-commerce content integration (shoppable storytelling and editorials)

Social & influencer campaign (teasers, collaborations, UGC activations)

Data-driven optimization (A/B testing & engagement tracking)



Foxglove's execution of multifaceted campaigns highlights the value of this investment and its impact on Playaschool's content strategy.

Aman

Tempur & Beckham

Longines

Its Her Game

Matchesfashion

Aman Resorts (650K) utilised a luxury, cinematic approach, demonstrating the impact of high-end production in elevating brand perception—critical for positioning

Playaschool as a premium global platform.

Tempur & David Beckham (300K)
showcased the power of shortform storytelling with a highprofile ambassador, proving how
talent-led content can drive
engagement and reinforce
brand authenticity.

Longines – Spirit Collection

(350K) combined hero films,

behind-the-scenes content, and

influencer collaborations,

illustrating the effectiveness of

a multi-format strategy in

building sustained audience

connection.

It's Her Game (115K), a

documentary-style series on

women's football, validates the

demand for compelling sports
driven narratives that resonate

deeply with communities.

MATCHESFASHION (1.1M)

delivered a multi-layered

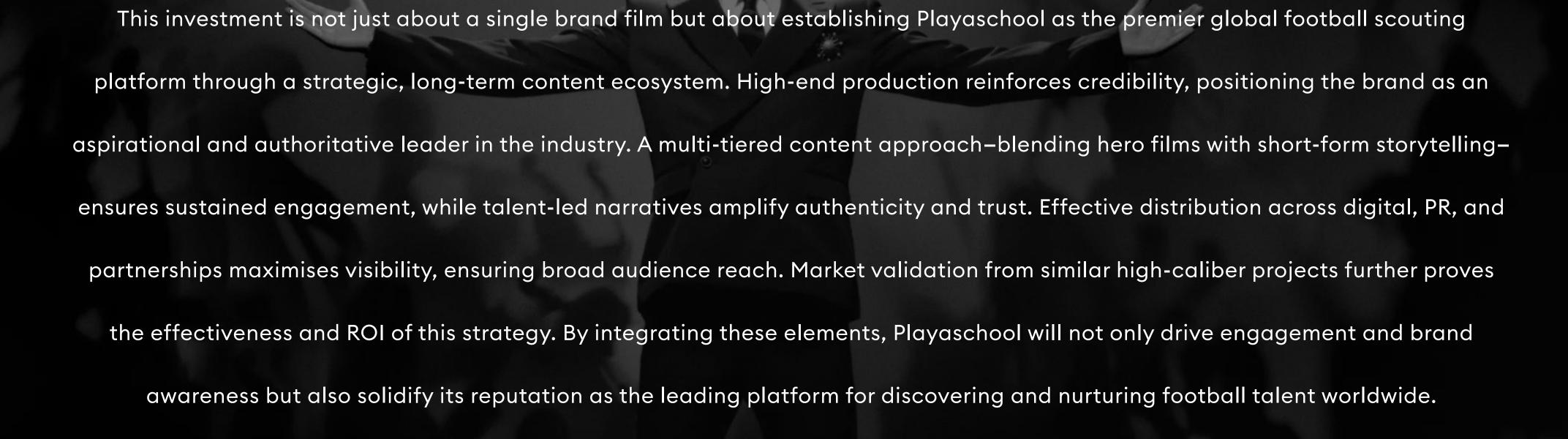
campaign integrating brand

films, social storytelling, and e
commerce, highlighting the

importance of an ecosystem

approach that connects content

across channels.



CASE STUDIES



Foxglove's approach to supporting Playaschool is structured across three key phases, ensuring a strong and strategic foundation for growth. We begin with Strategy & Brand Development, establishing Playaschool's positioning, identity, and tone of voice. This is followed by Social & Digital Strategy, where we develop a targeted content strategy and distribution plan to effectively engage the right audiences. Finally, Production Oversight & Execution ensures a seamless campaign rollout, maintaining creative consistency and refining content as needed. Each phase is designed to build momentum and position Playaschool as the leading platform for scouting football talent.

Project Payment & Fee

Phase	Scope	Payment	% of Total
Phase 1: Strategy & Brand Development	Brand positioning, identity, Brand and content guidelines, tone of voice	50,000	33%
Phase 2: Social & Digital Strategy	Content strategy, audience targeting, distribution planning	50,000	33%
Phase 3: Production Oversight & Execution	Campaign rollout, creative oversight, content refinements	50,000	33%



PLAYASCHOOL

Next Steps

Confirm Fees & Finalise S.O.W

Sign Off & Set Kick-Off Date

Discovery Phase

Strategic & Marketing Alignment

Align on the budget across key
production elements, including the hero
film, Thierry Henry legacy piece, and
continuous short-form content.

Ensure agreement on scope,

deliverables, and execution timeline.

Once the SOW is finalised, we can proceed with formal sign-off.

Establish a clear kick-off date to initiate the first phase of the project.

Refine the creative approach to ensure storytelling aligns with Playaschool's vision.

Finalise key logistical elements, including location planning, casting, and production workflows.

Define the structure for the content
ecosystem, ensuring seamless
integration of hero film, documentary
elements, and modular social content

Review marketing and distribution strategies to ensure Playaschool's content reaches the right audiences.

Confirm investments in digital and social strategy, influencer partnerships, paid media, and PR activations.

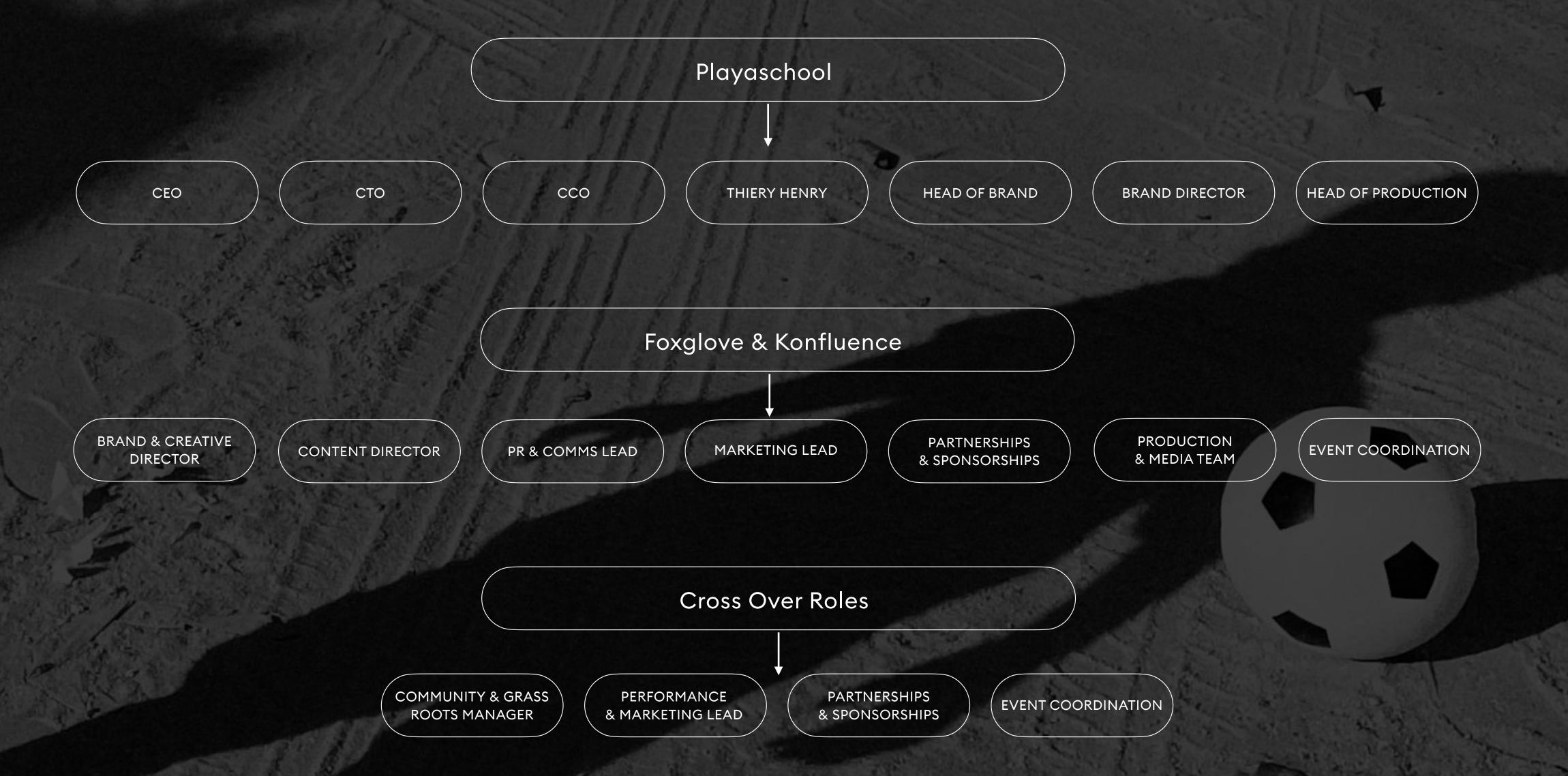
Outline the approach for multi-platform adaptations and sustained audience engagement beyond the initial campaign launch.





As Playaschool advances its mission to become the number one platform for scouting football talent, it is essential to define a clear execution strategy with the right team in place. While Playaschool's core top line management team will provide strategic leadership, We are uniquely positioned to absorb key creative, production, and communications roles—ensuring the brand's identity, storytelling, and marketing efforts are executed at the highest level. This strategy outlines how Foxglove & Konfluence can seamlessly integrate into Playaschool's operations, supporting its growth through expert content creation, brand positioning, and partnership development while allowing Playaschool to focus on its core platform, technology, and direct stakeholder engagement.

PLAYASCHOOL



Project Scope & Deliverables

Band Strategy & Positioning

Visual & Verbal Identity

Platform & Product Development

Content Strategy & Production

- Define Playaschool's core proposition
 and unique value in the football scouting
 space.
- Develop a cohesive brand narrative
 that appeals to both young players and industry stakeholders (clubs, scouts,
 agents, brands).
- 3. Outline key messaging pillars for all communications.

- Logo refinement or development (if needed).
- Design brand guidelines, including typography, color palette, and tone of voice.
- 3. Craft a distinct content style that resonates across all platforms.

- 1. UX/UI concepting for the Playaschool digital platform/app.
- Define the user journey for players, scouts, and clubs.
- 3. Identify key features such as video uploads, scouting reports, and gamification elements.

- 1. Player spotlights
- 2. Training drills & challenges
- 3. Success stories & testimonials
- 4. Industry insights (scouting trends, recruitment processes, etc.)
- 5. Produce high-quality video and socialfirst assets.

PLAYASCHOOL

Project Scope & Deliverables

Marketing & Community Engagement

Partnership Development

Measurement & Growth Strategy

- Build and execute a launch campaign to drive adoption.
- Develop a grassroots engagement strategy (targeting amateur clubs, academies, and schools).
- Leverage influencer & ambassador
 partnerships (ex-pros, current players,
 respected scouts).
- 4. Activate social media & digital growth strategy to drive organic traction.

- I. Secure relationships with clubs, leagues, federations, and brands to enhance credibility and reach.
- 2. Explore commercial sponsorship opportunities.
- 3. Develop co-branded initiatives with key industry players.

- Define key KPIs for engagement, user acquisition, and platform success.
- Implement tracking and analytics for data-driven decision-making.
- 3. Identify opportunities for future expansion (international markets, additional sports, etc.).

Key Roles & Responsibilities

Overall vision, brand positioning, and campaign

Strategic Lead

Ensuring Playaschool aligns with its core proposition and commercial objectives.

development.

Creative Director

Overseeing the brand identity, campaign creative, and visual execution.

Ensuring all creative assets align with Playaschool's tone and messaging.

Brand Designer

Crafting the visual identity,
brand guidelines, and digital
design elements.

Content Director

Production Team

Leading the content strategy,
including social, video, and
editorial.

Managing the creation of video content, photography, and social assets.

Key Roles & Responsibilities

Partnerships & Commercial Lead

Digital & Product Team

Marketing & Growth Team

PR & Communications

Data & Insights Analyst

UX/UI designers and developers

working on the Playaschool

platform.

Ensuring seamless user experience and tech

functionality.

Driving community engagement,

influencer partnerships, and

digital marketing strategies.

Managing grassroots activation

and paid media campaigns.

Securing strategic partnerships with clubs, leagues, and brands.

Monetisation strategy and

sponsorship acquisition.

Developing and executing a

media relations strategy,

securing press coverage.

Crafting press releases, media

kits, and thought leadership

pieces.

Tracking performance metrics and refining strategy based on

analytics.



4. Milestone Breakdown & Processes

Phase	Deliverable	Key Personnel
Phase 1: Strategy & Creative Development	Creative direction,	Creative Director (overseeing vision and concept), Art Director (visual style and aesthetics), Strategist (ensuring alignment with Playaschool's
	storyboarding, and	brand and audience), Production Team (logistics and feasibility assessment), Copywriters (narrative development and brand messaging),
	location scouting	Research & Insights Team (cultural context and market positioning), Client Liaison (ensuring alignment with stakeholders)
Phase 2: Pre-Production & Logistics	Casting, permits, travel coordination	Producers (overall project management and execution planning), Casting Director (talent selection and approvals), Location Manager (site
		scouting, permits, and logistics), Production Coordinator (scheduling and workflow management), Legal & Compliance Team (contracts, rights
		management, risk assessment), Wardrobe & Styling Team (character styling and authenticity)
Phase 3: Filming	12-20 days across 5 locations – Global lens	Director (creative execution and on-set leadership), Director of Photography (DOP) (cinematic visual approach), 1st Assistant Director (1st AD) (on-
		set efficiency and scheduling), Production Crew (camera ops, grips, gaffers, set designers, stylists), Supporting Crew (unit managers, runners, PAs),
		Local Fixers (cultural liaison and logistics in international locations), Behind-the-Scenes (BTS) Team (capturing documentary-style and
		promotional content)
Phase 4: Post-Production & Delivery	Editing, sound, motion graphics, final adaptations	Editors (narrative construction and pacing), VFX Artists (visual enhancements and digital effects), CGI Specialists (if applicable, for advanced
		visual elements), Sound Designers (ambient soundscapes and audio storytelling), Music Supervisors (licensing, original scoring, and sound
		selection), Colourists / Graders (final look and tonal consistency), Post-Production Supervisor (workflow and final delivery oversight), Subtitling &
		Localisation Team (for global audience adaptation), Marketing & Distribution Strategists (ensuring alignment with release strategy)



A MOVEMENT

This is a strategy built for longevity—one that extends beyond a single campaign and has the flexibility to evolve across other sports.

Playaschool isn't just creating content; IT'S BUILDING A MOVEMENT THAT INSPIRES, CONNECTS, AND NURTURES TALENT ON A

GLOBAL SCALE. This approach isn't just about visibility; it's about impact—ensuring every story told resonates deeply and leaves a

lasting impression. At the heart of this strategy is emotive storytelling, backed by data and insights, creating content that doesn't just

capture moments but fuels ambition and unlocks opportunities. By combining premium production, sustained engagement, and talent
led narratives, we are not only shaping the future of football scouting but also setting the foundation for a broader sports ecosystem—

one where every aspiring athlete, regardless of background, sees a path to success. PLAYASCHOOL IS NOT JUST A PLATFORM, IT IS A

MOVEMENT.





The following films serve as creative references, each containing key elements that align with the content strategy and creative direction for

Playaschool. While these are not direct templates, they offer inspiration in terms of tone, style, narrative approach, and execution.

Specific aspects from these references can be incorporated within the scope of the brand, legacy, and content films ensuring they remain feasible

within the allocated budget. These examples illustrate various techniques—whether in cinematography, editing, storytelling, or overall aesthetic—that

can inform the final production while staying true to Playaschool's vision.

















