

What gives
you hope?

Why is
peace
so political?

Negotiations

How do you
cope with fear
or anger?

What helps
build trust
between people?

How do
you react
to hate?

Your Project

Exploring the needs of Israelis and Palestinians

Using your knowledge from other SNS sessions and additional research, what needs do Israelis and Palestinians have in a future solution, and what needs did the latest proposal by the US meet, and which did it not meet?

Let's get started!

Create a presentation with up to six slides

1. Israeli needs
2. Palestinian needs
3. Where the needs meet
4. Which needs the US proposal met
5. Which needs it did not
6. Your ideas for better negotiations

Here are the kinds of skills which are helpful for this activity:



Defining Negotiations

What are negotiations?

So, what do we mean when we say negotiations? Here are some words that come to mind:

- Talking
- Listening
- Needs: The things that people need in an outcome to a negotiation
- Interests: The reasons, concerns, and goals, that lie beneath position
- Difference
- Compromise
- Agreement
- Positions: The demands that people make and what are most apparent to us

Negotiations are a discussion aimed at reaching an agreement

Now you know what negotiations are, can you think of when you might engage in negotiations?

The Oslo Accords

The Wye River Memorandum

The Clinton Parameters

Abbas and Olmert

Palestine & Israel

There have been several rounds of negotiations between the government Israel and the Palestinians, via the Palestinian Liberation Organisation (the PLO)

Do some research into the following rounds of negotiation and find out what happened:

When Negotiations **Fail**

Your research probably showed you that some negotiations resulted in an agreement of sorts, and some failed.

Why might negotiations fail?

If the needs of one or both parties aren't met one or both parties might choose to walk away and continue with the status quo.

The negotiators themselves have personality clashes and cannot overcome

Perhaps the negotiations were never given enough time or the parties weren't given sufficient time to review the offers on the table.

One or both parties had poor intentions from the outset and did not listen to the other

S/S.

International Involvement

Negotiations are often mediated by a third party

American governments have acted as mediator between Israel and the PLO throughout the years.

Other countries, groups, and institutions have thrown their hat in the ring to offer to negotiate or, to offer solutions

Here are some proposals to look at:

The Arab Peace Initiative
The Geneva Initiative

Find out and make bullet points on:

- What the proposals offered Israelis and Palestinians
- Who created the proposals
- Were they based on negotiations?

Resolution 1325

Why do you think the UN made this resolution?

Source: UN

The United Nations' Resolution 1325 reaffirms the role of women in peacebuilding, peacekeeping, conflict resolution, post-conflict reconstruction, and negotiations.

Can you research how involved Israeli and Palestinian women have been in negotiations?

Some starting points:

- Dr Hanan Ashrawi
- Tzipi Livni
- Women Wage Peace

UN Resolution 1325 on women, peace & security

In 2000, UN Security Council resolution 1325 recognised that war impacts women differently

It stressed the need to increase women's participation in peace talks

9% of negotiators at peace talks were women from 1992 to 2011

Looking Under the Water

Do you remember the iceberg from earlier SNS sessions?

In any negotiation, one needs to try to look under the water and understand what needs the other side has. The positions held by the negotiating parties can seem unobtainable, unachievable, and unfair. Understanding what needs are driving the positions can help to negotiate and satisfy both parties. There are almost always overlapping needs!

Start to remind yourself of the Israeli and Palestinian needs, in preparation for your project. Here are some examples



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Now that you've learnt a bit about negotiations, it's time to start tackling the project!

Here is a link to the US' Peace to Prosperity proposal

Here is a summary



What Now?



Now it's time to put what you've learnt into practice!

**Next time you come into a negotiation with someone,
think about what you've learnt**

Check out the organisation Pathways

**Keep your eye on the news for any international
negotiations taking place**

