

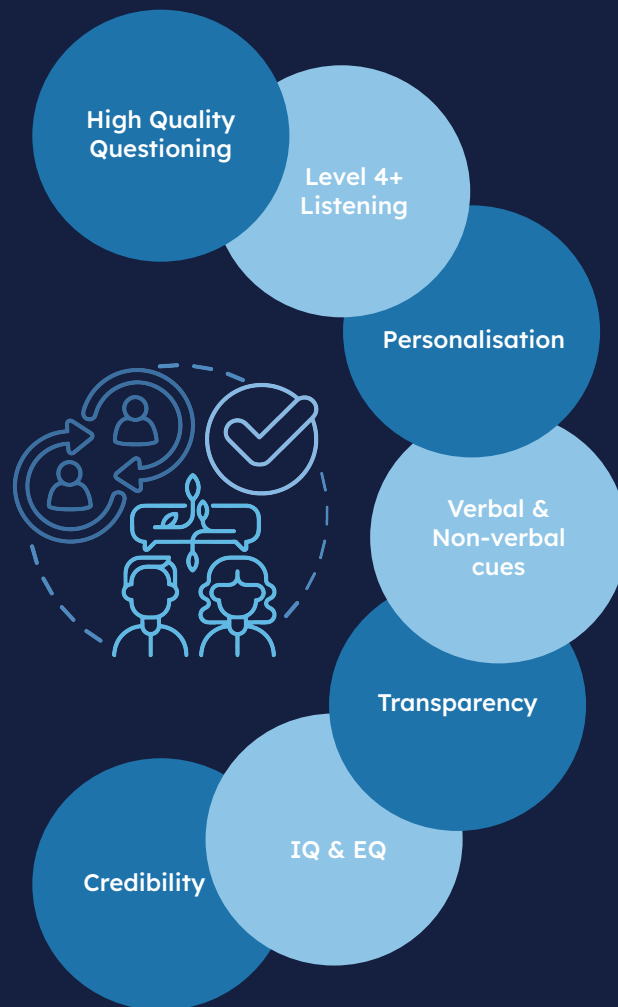


Academy Training

Building Rapport & Discovery

Building onboarding courses for brand new recruiters

The Ingredients for Strong Rapport



Tying rapport to discovery



Use real world examples

Roleplay with peer feedback

1:1 Coaching from the very beginning