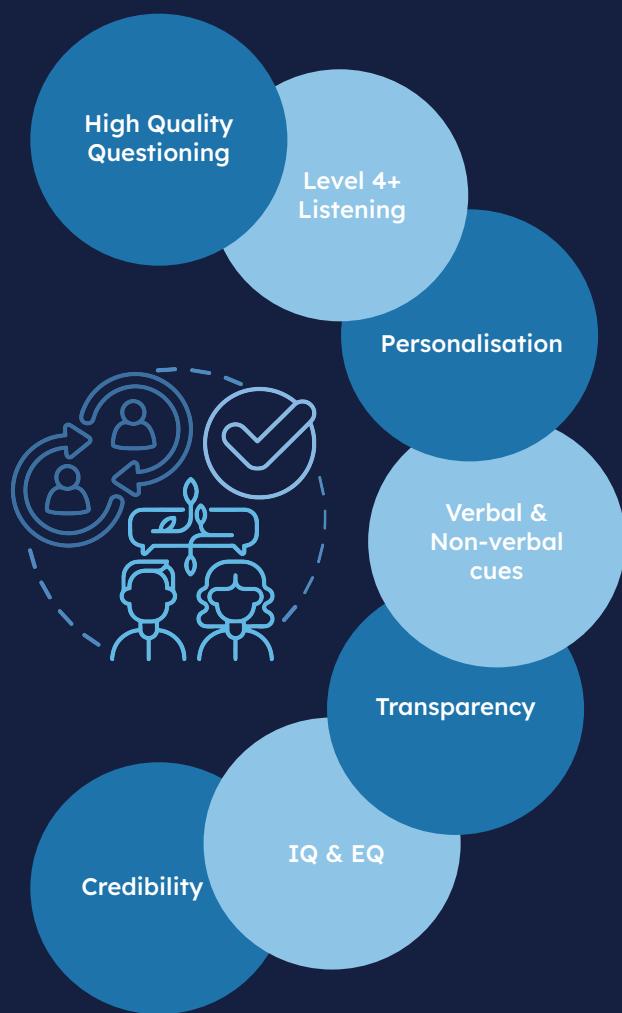




Academy Training Building Rapport & Discovery

Building onboarding courses for brand new recruiters

The Ingredients for Strong Rapport



Tying rapport to discovery



- Use real world examples
- Roleplay with peer feedback
- 1:1 Coaching from the very beginning