



Products and Solutions

Permanent Recruitment

Permanent recruitment is when an organisation (client) has a job requirement with no predetermined end date or is a permanent vacancy

What is a Modern Recruiter?

Matchmaker

Like matchmakers setting two people up on a blind date, modern recruiters have an innate instinct for mutual connection between teams and candidates. They know how to network and navigate skillsets, and hiring manager personalities and cultures to make a perfect match.

Marketer

They think about jobs the way marketers think about products. They know how to craft the right story for the right audience, whether it's in their own profiles or through employer branding promotions.

Salesperson

They are experts at building a pipeline, nurturing leads, and closing deals. They have the people skills and negotiation acumen to win for both sides.

Talent Advisor

They are trusted advisors to their businesses regardless of their titles. They inform leadership of critical talent trends and have a seat at the table when key decisions are made.

ART



SCIENCE



Data Nerd

Modern recruiters live and die by the mantra, "If you can't measure it, you can't manage it." They know that numbers and data will not only help them make better decisions, but also earn the trust of others in their organization.

Researcher

Modern recruiters don't fly blind. They frequently flex their research muscles by researching candidate pools, employment and skill trends, and by staying up to speed on the competition.

Technologist

Modern recruiters know and love the recruiting innovations that have blossomed over the past decade. They know what tools work best, and are masters at how to use them.