



Making Your First Hire

Types of Hire

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Full Time Employee

Part Time Employee

Commission Only Hire

Key Differences Between Full and Part Time Employees

Aspect	Full-Time	Part-Time
Hours Worked	Commit 40+ hours per week	Usually less than 30 hours per week
Benefits	Often includes comprehensive benefits which are costly	Limited or no benefits in many cases
Job Commitment	Generally higher	More prone to distraction
Growth	More likely to grow with company	Potential to feel marginalised
Work-Life Balance	Could potentially have people 'burning out'	Provides more flexibility
Income	More likely to ramp faster and deliver more revenue	Slower ramping and lost compounding of CN/s & CL/s

Key Considerations

1. Time Investment

3. Steady Flow of Work

5. Impact on the Long Term

2. Cost/
Budget

4. Type of Work

6. Skill Set Needed