

Shepherd Trades Partners

Permanent-capital partner to ICI electrical services businesses

We are a long-term owner of ICI electrical service companies across North America. We acquire significant stakes in strong regional operators, keep them independent, and support their teams with clear standards, disciplined capital, and predictable governance.

Businesses We Support

- **Local or technical leaders.** The first call when uptime is at risk; the go-to provider for a region, facility type, or niche.
- **Consistent earnings.** ~\$3 to 10M+ EBITDA with stable profitability and cash generation across cycles.
- **Long-standing customer trust.** Deep relationships with industrial, commercial, and institutional clients who rely on them for safety, reliability, and uptime.
- **Partnership mindset and culture.** Owners who care about their people and reputation and want a long-term, stable home for the business.

Where We Focus

Power reliability & backup

Facility electrical services

Automation, controls & instrumentation

High-voltage & distribution

Specialty & emerging technologies

What Makes us Different

Steady

We own indefinitely. That stability shapes every decision and protects what already works.

Local

Operating decisions stay close to the field – where customers, crews, and execution happen.

Aligned

Owners and leaders hold real equity. Incentives match long-term outcomes, not financial engineering.

Practical

We keep systems light, focus on fundamentals, and support operators without running their business.

How We Partner

Succession Partner



We acquire a majority stake from a retiring or de-risking owner with a clear transition plan.

The brand and team stay in place, and we help develop the next generation of leadership.

Transition Partner



We stabilize ownership when partners, families, or investors need a change.

Shepherd becomes the long-term owner while key managers step into larger roles with real ownership.

Growth Partner



We provide permanent capital to fund growth while keeping the business steady.

Owners take some liquidity today and remain invested in the next stage of growth.

**Electric Investments.
Grounded Partnerships.**

www.shepherdtrades.com

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