

# 2022 ANNUAL REPORT



Removing the barrier to medical care with transportation on the ground and in the air.

# From the President and CEO

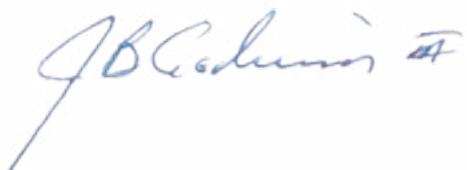
Last year marked a turning point for both our nation, finally emerging from the shadow of the Covid pandemic, and for Mercy Medical Angels as it celebrated its 50th anniversary. Thanks to our family of generous supporters, MMA provided a record 35,426 trips to critical medical treatment for in-need patients across the country. This was a 29% increase from the number of trips provided in the prior year. And as importantly, last year MMA was able to greatly reduce the number of unfulfilled trips due to lack of funding.

While these numbers are impressive, all of us with MMA strive to never lose sight of the fact that every trip is a person who is struggling with a medical crisis, and the compassionate care being provided is serving Veterans, seniors, cancer patients, children with rare diseases, and those needing service dogs.

Unfortunately, the rising cost of gas, airplane tickets and volunteer pilot plane fuel combined with the growing need for our services is challenging everyone at MMA to redouble our efforts to serve those who are in such great need across the country. Based on what I see every day from our committed Board members and dedicated staff, I am confident we will all rise to meet this challenge in the coming years.

It is your continued support that will power Mercy Medical Angels to fulfill its mission to remove the barrier to health care by providing charitable transportation to medical care for all. Together we are truly saving thousands of lives.

Sincerely,

A handwritten signature in blue ink that reads "J.B. Godwin III". The signature is fluid and cursive, with "J.B." and "Godwin" on the first line and "III" on the second line.

RADM J.B. Godwin III, USN (Ret)  
President and CEO



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# Your Impact

Thanks to your generous support, Mercy Medical Angels is able to help thousands of in-need patients and caregivers each year reach their critical medical treatment on the ground with gas cards, bus and train tickets and in the air with flights on commercial airlines and with private pilots.



Rebel-Jade lives in Kentucky with her family. Last winter, an accident inflicted severe burns down her chest. The best doctors to help Rebel-Jade were in Nashville, Tennessee, almost five hours from home. Worse, because of her severe burns, Rebel-Jade couldn't be buckled into a car seat. That was when Brittany found **Angel Flight Mid-Atlantic**, a program of **Mercy Medical Angels**. Traveling by private plane drastically cut the travel time to one hour in the sky. Best of all, it was free. "The pilot was really passionate about what he did," said Brittany. "He offered us a place to stay as well as a ride to and from the hospital. He really touched our hearts." At the hospital, Rebel-Jade was placed in a special cast for severe burns which stretched from her neck to her naval, allowing her to heal more effectively. Just before they could head home, a snowstorm hit, and they weren't able to fly. Mercy Medical Angels reached out once more, sending a gas card so they could drive home without worrying about gas prices. If someone asked her why they should donate to Mercy Medical Angels, Brittany's answer is direct. "Do it. Do it because you never know who you're going to help, or how bad that person needs help." Brittany describes Mercy Medical Angels in three words. "Passionate, generous, and amazing. I don't know how we would have done without them."



Kelly, a Veteran from Washington State, is used to teamwork from her time in the military. After entering civilian life, her feelings of isolation only got worse when she was diagnosed with Post Traumatic Stress (PTS). "I had little contact with female Veterans," said Kelly. "And I couldn't talk to my civilian friends about what happened. I knew they wouldn't understand. So I suffered in silence for decades." At a critical point, Kelly found out about an organization that helps Veterans learn healthy coping skills, as well as provide a connection that Veterans often lack. "I was offered an opportunity to attend," said Kelly. There was just one problem, the retreat was being held in Graham, Texas, more than 1,500 miles away from her home in Battleground, Washington. "This was a challenge," said Kelly. "Too far to drive, and too expensive to fly." Fortunately, she found **Angel Wings for Veterans**, a program of **Mercy Medical Angels** who provided charitable flights for Kelly making it possible for her to attend. "It was a wonderful experience." Since attending the retreat, her mental health has greatly improved. "I gained an entirely new set of coping skills, and a feeling of sisterhood with the women who attended with me," said Kelly. "I'm feeling hopeful for the first time in a long time."



Jennifer's story begins 20 years ago with a diagnosis of chronic, gradually worsening pain. Fast forward 20 years, and her list of conditions has grown exponentially. It turned out that the chronic pain she was experiencing was due to muscular dystrophy, in combination with fibromyalgia and neuropathy. Jennifer also deals with sleep apnea and chronic fatigue syndrome. If that were not enough, her financial situation is such that she only has enough from her disability payment to cover the most basic expenses. "This doesn't include all my other expenses," said Jennifer. "I need to travel every 28 days for treatment, from my home in Roanoke to Northern Virginia." These trips allow her to attend a pain management program and receive the medications to combat her health issues. However, driving to treatment and back spans 440 miles and 8 hours. Two of her friends take turns driving her, but travel was simply getting too expensive. Fortunately, Jennifer found **Angel Wheels**, a program of **Mercy Medical Angels** who provided charitable ground transportation by sending her free gas cards. Now, she could get to her critical medical treatments. "The gas cards I received were extremely beneficial," said Jennifer. "I wouldn't be able to receive the care I needed if Mercy Medical Angels didn't provide transportation assistance." Jennifer's quality of life has improved; it helped her to maintain financial stability and she can now focus on taking care of herself and her treatment. When asked how Mercy Medical Angels helped her, Jennifer has a hard time finding words. "Thank you all - thanks to all of you!"



**Mercy Medical Angels removes the barrier to medical care with transportation on the ground and in the air. Since 1972, more than 300,000 trips have been provided for patients who couldn't afford to travel to long-distance healthcare.**

# By the Numbers



## FY22 Total Trips: 35,426

Ground	31,360
Commercial	3,446
Volunteer Pilot	620
Veterans	6,692
Seniors	11,265
Children	7,854

# Mercy Medical Angels | Staff

RADM J.B. Godwin III, USN (Ret)  
*President and CEO*  
Stephanie Bollmann  
*Chief Operating Officer*  
Keith Stava  
*Director of Development*  
Deborrah Grulke  
*Assistant Director of Development*  
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*Veteran Outreach Specialist*  
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Felycia Jordan  
*Accounting Specialist*  
Joanie Corkrum  
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Sundae Oxley  
*Director of Operations*  
Avigail Alvelo  
*Transportation Coordinator*  
Melissa Brian  
*Transportation Coordinator*  
Yarinette Grossweiler  
*Transportation Coordinator*  
Shaila Stewart  
*Transportation Coordinator*

# Year in Review

## Salute Our Heroes Gala October 15, 2021

After holding a virtual gala in 2020, Mercy Medical Angels and Angel Wings for Veterans was pleased to welcome over 170 guests back in person for the annual gala. The event featured a keynote address by Tammy Barlett, Deputy Director (National Legislative Service) from the Veterans of Foreign Wars of the United States and a presentation of the inaugural "Above and Beyond Award" to The Barry Robinson Center for their tireless work with military families and children.



Left to right: The Barry Robinson Center's CEO, Rob McCartney, accepts the "Above and Beyond" Award. Guests bid on items during the live auction, and donned red bow ties in honor of Mercy Medical Angels' late CEO, Robb Alpaugh.

### Salute Our Heroes Sponsors

Bell  
The Barry Robinson Center  
Children's Hospital of the King's Daughters  
Dominion Energy  
Fox Three Partners  
GE  
JNSA

Lockheed Martin  
McChrystal Group  
OBXTek, Inc.  
Service Distributing Inc.  
Tito's Handmade Vodka  
Toth Financial  
Veterans United

### 2021 Angel Flight Mid-Atlantic Pilots of the Year and J.J. Quinn Memorial Golf Tournament



Thanks to the Knights of Columbus and Ladies Auxiliary (John J. Cempre Council) in Culpeper, VA for another great tournament in memory of former AFMA Pilot and friend, J.J. Quinn. The golf tournament raised over \$22K for Angel Flight Mid-Atlantic.

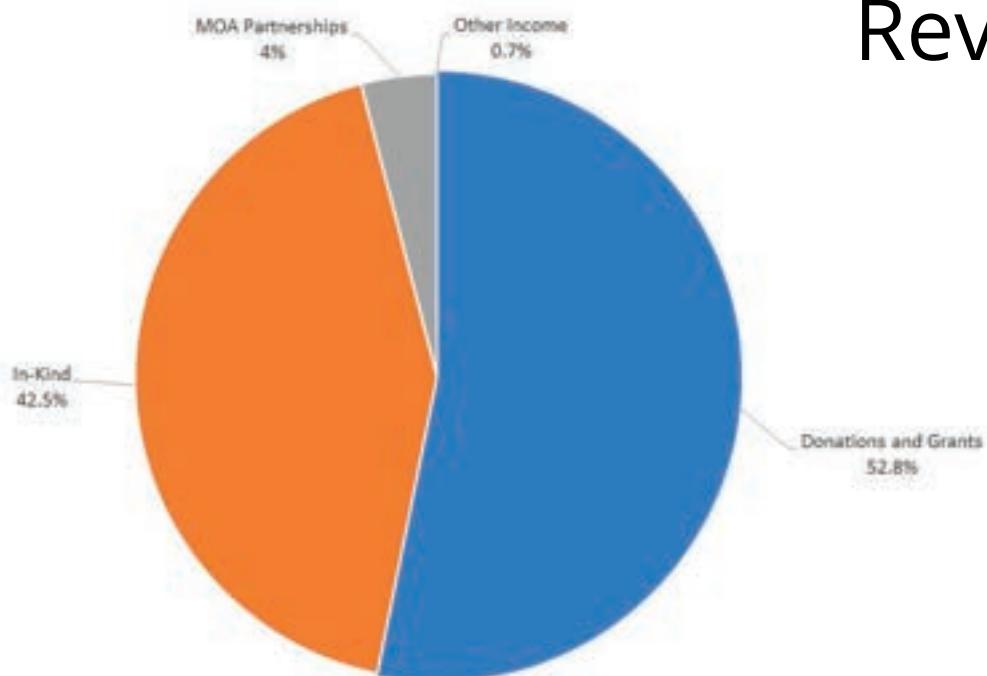


Each year, the pilots who fly the most missions for AFMA receive the "Pilot of the Year" award for their state - or for the entire Mid-Atlantic region. Congratulations to the 2021 Pilots of the Year and to all our volunteer pilots,

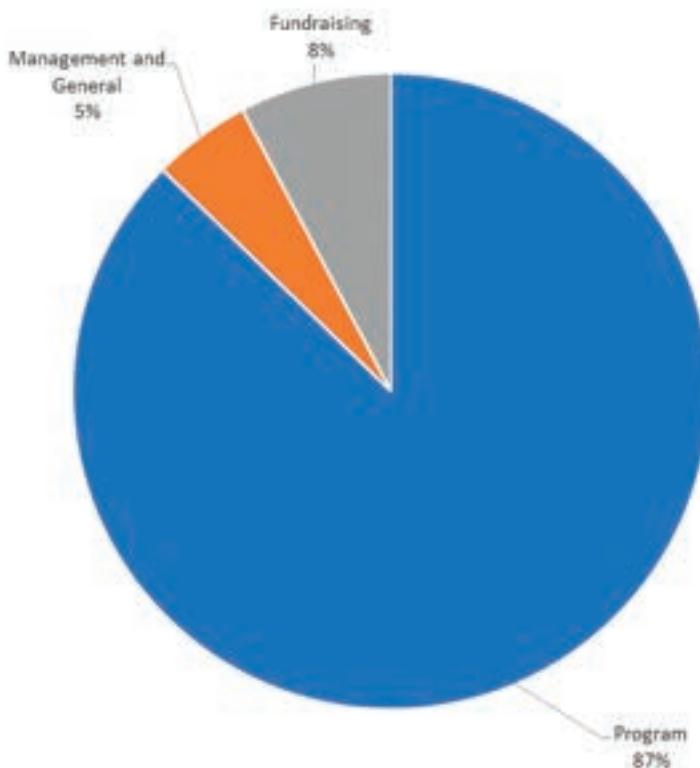
# Financial Position

Last year, the passionate support of our donors put Mercy Medical Angels on solid financial ground. MMA's cash position was positive again in 2022 putting the organization and its programs in a strong position for the future.

## Revenue



## Expenses



# Patient Survey Results



## 87% of revenue is spent on programming

- ▶ **89%** of patients said the transportation assistance helped them have financial stability
- ▶ **90%** told us the assistance increased their quality of life
- ▶ **91%** said the transportation helped them maintain physical and mental wellness
- ▶ **82%** said the transportation provided was the only way they would have been able to receive treatment
- ▶ **70%** told us they would not have been able to receive the care they needed if they didn't receive transportation assistance.

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# Major Partners

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# Airline Partners

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A photograph of two women. The woman on the left is wearing a teal headscarf and a grey cardigan over a white shirt. The woman on the right has blonde hair and is wearing a light pink cardigan over a white shirt. They are both smiling and hugging each other.

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**I am alive today because  
of Mercy Medical Angels  
and their donors.  
Thank you, thank you!**

**-- Mary**

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*Compassionate Care for those  
Needing Transportation to  
Critical Medical Treatment*