



CAPABILITY STATEMENT

Amado Energy Solutions, LLC · Attleboro, Massachusetts

Your Outsourced Energy Manager | Minority- and Woman-Owned Small Business (MBE/WBE)

Amado Energy Solutions (AES) is a Massachusetts-based energy management consultancy that serves as a dedicated off-site Energy Manager for commercial, industrial, institutional, and municipal clients. We help organizations cut energy costs, meet regulatory and sustainability mandates, and capture every available incentive dollar — delivering measurable savings without adding permanent headcount.

Founded in 2020, AES is led by credentialed energy professionals with more than 15 years of combined experience across the energy industry. As a certified Minority- and Woman-Owned Small Business, AES helps prime contractors and public agencies meet supplier diversity goals while delivering technical excellence.

CORE COMPETENCIES

- Off-site Energy & Sustainability Manager services
- Strategic Energy Management Plans / ISO 50001 & Climate Action Plans
- Energy audits — ASHRAE Level I, II, and III
- Energy data analytics, benchmarking & carbon accounting
- Energy efficiency project identification & management
- Utility incentive & state program administration (Mass Save®, Green Communities)
- Energy procurement & contract management
- Regulatory compliance & reporting (BERDO, building performance standards)
- Measurement & verification, performance monitoring
- Staff training, energy Gemba walks & continuous improvement

DIFFERENTIATORS

- **Embedded expertise, flexible model** — A fraction of the cost of a full-time hire
- **Credentialed team** — Certified Energy Manager and Certified Energy Auditor on every engagement
- **Incentive capture** — We identify, apply for, and manage utility and state incentives so clients capture maximum funding
- **Accountable results** — Savings tracked, measured, and reported — not just projected
- **Diversity credentials** — MBE/WBE certification supports supplier diversity and DBE participation goals

CERTIFICATIONS & CODES

- Certified Energy Manager (CEM #23357), Association of Energy Engineers
- Certified Energy Auditor (CEA #2264), Association of Energy Engineers
- Minority Business Enterprise (MBE) / Woman Business Enterprise (WBE) [certifying agency & cert. no.]
- NAICS: 541330 (Engineering Services)
- UEI: STFNMHR3ELY8 · CAGE: 98ND8

WHAT WE DELIVER

- Lower energy spend through efficiency, procurement strategy & demand management
- Maximized incentive and grant funding from state and utility programs
- Audit-ready compliance with energy codes, disclosure laws & sustainability mandates
- Clear executive reporting: KPIs, carbon metrics & progress dashboards
- A prioritized capital plan for energy projects with verified ROI

MISSION & VISION

Our Mission: To make professional energy management accessible to municipalities, institutions, and commercial and industrial facilities — serving as an Outsourced Energy Manager that reduces costs, improves performance, maintains compliance, and advances sustainability through data-driven continuous improvement.

Our Vision: A future where every organization actively measures, manages, and improves its energy performance — reducing waste, lowering carbon emissions, and making informed decisions that benefit both their operations and the environment.

CONTACT

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