



PestPac
by WORKWAVE™

Go Beyond the Call: Securing the Five-Minute Handshake

Sales opportunities don't always just appear in pest control; you have to go out and create them. With an action plan that puts your technicians in a position to sell on the spot, you can go beyond the call and drive more revenue for your business.

STEP

1



GET THE DATA

Use Sales Center's on-site assessment tools to gather all the property details you need to generate an instant, accurate quote. No more guesswork, no more delays.

STEP

2



BUILD THE QUOTE

Generate a fillable, signable quote on the spot. Your professionalism and speed build immediate trust with the customer.

STEP

3



OFFER FLEXIBLE PAYMENT

Remove financial barriers by accepting a wider range of payment methods and offering pay-over-time options for big-ticket jobs. Build loyalty through transparency and flexibility.

STEP

4



CLOSE THE DEAL

Complete the seamless transaction in a single smooth process, making it easy for customers to sign on with confidence.

STEP

5



AUTOMATE FOLLOW-UP

Everything logged in the field automatically triggers follow-up tasks in Sales Center, ensuring everything stays in sync and leads are always assigned for follow-up.

Start building the five-minute handshake into your sales process with PestPac's dedicated sales tools and see how you can turn every interaction into an opportunity to drive more revenue. [Book your personalized demo today.](#)