

Goodwin Overview



Firm Overview

Leading Global 50 law firm, with over 2000 professionals

With more than 2,800 individuals working together to support our clients' needs, Goodwin is shaping the world of law by representing both innovators and investors in a rapidly-changing, technology-driven economy.

One of the largest and most highly regarded technology and life sciences practices in the United States, with rapid growth in Europe and Asia

Practical, commercial approach with emphasis on communication, execution, flexible billing and innovative solutions to complex problems

TRUSTED ONE-STOP-SHOP ADVISORS TO THE MEDTECH INDUSTRY

Company Formation

Financings (All Stages)

M&A Transactions (Buy + Sell)

Capital Markets

IPOs, SPACs, and PIPEs

IP Transactions & Strategies

Patent Prosecution, Portfolio Development and Counseling

Regulatory (FDA) Advice

Compliance Expertise

Offshore + Cross-border Transactions

U.S., European + Hong Kong Securities Offerings

Fund Formations

Recapitalizations

Litigation



INDUSTRY-FOCUSED APPROACH WITH
COLLABORATIVE LAWYERS OPERATING
TOGETHER SEAMLESSLY AS AN
INTEGRATED TEAM



Deal Flow Across the Goodwin Platform

Deal flow spanning practices and industries throughout the corporate lifecycle in the last five years:

5,000+

Venture capital and private equity deals closed, representing \$484+ billion

120+

Public offerings with \$20+ billion in capital raised

4,840+

M&A deals, representing \$740+ billion

70+

Completed IPOs for \$24+ billion in equity proceeds

390+

Collaboration and licensing deals

600+

Private investment funds closed

What Makes Us Different?

Our Business is Your Business – Goodwin focuses in a select set of industries with life sciences as one of our highest priority verticals

Our Lawyers Bring Practical Experience – Lawyers in our MedTech Practice are devoted to the industry and understand the specific business needs of our clients, not just their legal needs. Many of our MedTech Practice lawyers have spent extensive time in-house at medtech companies, supporting the medtech industry from the inside and understanding the view from your chair.

Deep Transactional Expertise – Drawing on international firm resources, we understand how to counsel our clients through the most complex issues as they become mature companies

Industry Affirmation – A deep client roster and recurring third party accolades confirm that leading life sciences companies consistently turn to, trust and prefer Goodwin as their counsel

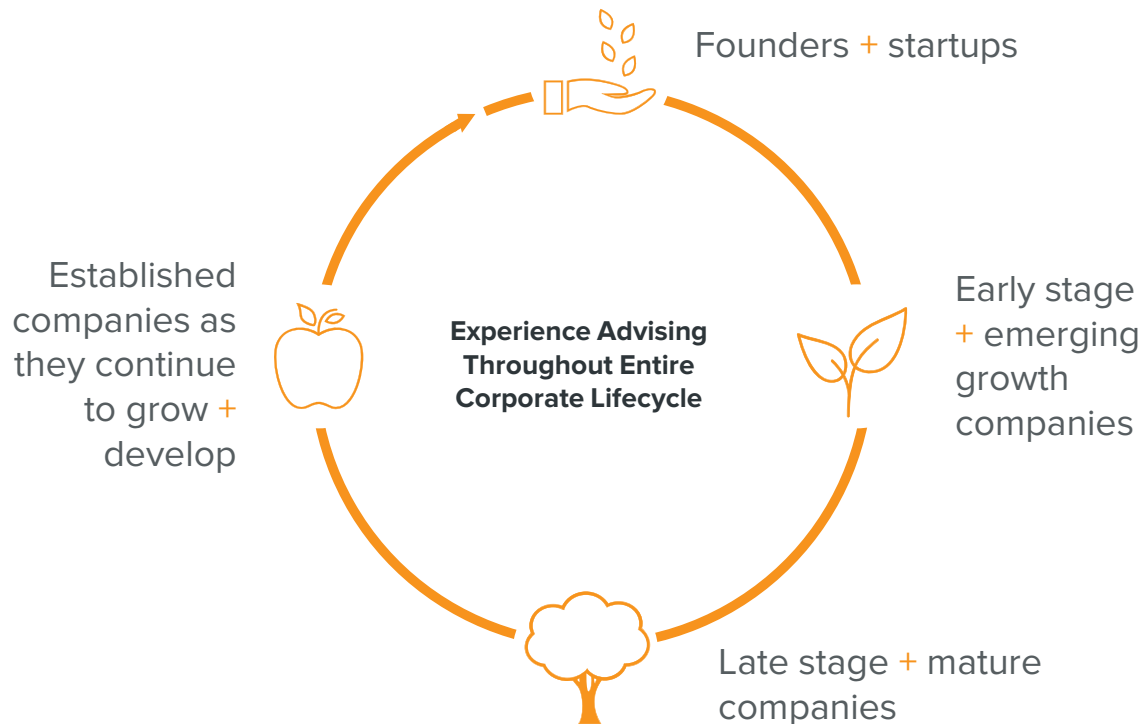
“Goodwin’s life sciences practice is very strong. Over the years, Goodwin has assembled an impressive group of lawyers in this area with the expertise necessary to help clients navigate the many legal challenges in this practice area that inevitably arise.”

“Goodwin has a vast array of experience in the areas important to a biotechnology company. Their team approach allows the client to know that he or she will always find someone familiar with both the client and the issue. This approach also provides for a cost-effective solution.”

U.S. News-Best Lawyers, Client Comments

A Partner Throughout Your Entire Corporate Lifecycle

Goodwin prides itself on being a long-term partner to our clients. With our robust practices spanning the entire corporate lifecycle, we are a “one-stop shop.”



Balanced strength of emerging companies, VC + PE and public company practice is rare among leading law firms

Blend technical know-how and specific industry experience to get deals done quickly and efficiently

Allows us to seamlessly advise through all stages of investments and a client's strategic + business goals



Goodwin represents clients in exits at all stages of the cycle.

MedTech Sub-Practices



Leading Emerging Company Representation

Goodwin's **venture capital and emerging companies** practice is active across all of the firm's offices. Our diverse and dynamic client base of private ventures, small and mid-cap companies, public industry leaders, investors and bankers allows us to leverage relationships on behalf of our clients. Goodwin provides innovative counsel to venture capital funds and VC-backed emerging companies with fundraising, governance and growth activities.



Handle early and growth stage venture deals, represent 1200+ emerging companies and entrepreneurs and 200+ venture capital and private equity firms



Consistently rated among the top five most active law firms for venture capital, we draw on our experience and network of clients and investors to provide the most effective and efficient counsel for today's most innovative life sciences companies



Have particular expertise advising leading life sciences venture creation firms



We leverage longstanding client relationships to help our life sciences clients find appropriate financial partners

Select MedTech Experience | Venture Financings



Gore Ventures in its \$32 million Series D Financing of Conformal medical



CMR Surgical in its \$1.025 billion Series D and Convertible Note Financings



eGenesis in its \$291 million Series B and D Financings



CSA Medical in its \$53 million Series D Financing



TRiCares in its \$50 million Series D Financing



Lumicell in its \$47 million Series D extension and convertible note financings



Quanta Therapeutics in its \$245 million Series D Financing led by Glenview Capital and Novo Holdings



The investors in Galvanize's \$100 million Series C Financing



Norwest Venture Partners XVI in its \$80 million Series C Financing of Setpoint Medical



Clarity in its \$43 million Series B Financing



UroMems in its €16 million Series B Financing



PreDICTA Biosciences in its \$23.4 million Series A Financing



Meacor in its \$15 million Series A Financing



SpinEM Robotics in its €10 million Series A Financing led by Spineart



Cathay Health and Johnson & Johnson Innovation (JJDC) in Moon Surgical's \$31.3 million Series A Financing



Surgicure Technologies in its \$1.785 million Series Seed Financing



Lifeward in its \$10.48 million Registered Direct, ATM, and Private Placement Offerings



Vivani Medical in its \$113.95 million Registered Direct, ATM, and Private Placement Offerings

Select MedTech Venture Capital Relationships

Goodwin's **nationally recognized** venture capital practice connects a robust portfolio of promising emerging company MedTech and medical device clients with leading venture capitalists across diverse industry sectors and global markets.



We are uniquely situated to advise both companies and investors on transactions across the full corporate lifecycle – from **early-stage seed + venture financings** to **growth financings + exits**.

Select MedTech Experience | M&A

LEVEL EQUITY



Boston Scientific



HISTOSONICS

Teleflex
Empowering the future of healthcare

Level Equity in its acquisition of Sway Medical, Inc.

Semler Scientific in its \$1.34 billion all-stock sale to Strive, Inc.

Boston Scientific in its \$88 million acquisition of bioenvelope technologies from Elutia

Lumithera in its acquisition by Alcon

Syndicate of private and public investors in Histosonics' \$2.25 billion acquisition

Teleflex in its €760 million acquisition of all the Vascular Intervention Business of BIOTRONIK SE & Co. KG



A | C | P



TRILL IMPACT



Anika in its \$10 million sale of ArthroSurface business to Phoenix Brio

Endomag in its \$310 million sale to Hologic

Arlington Capital Partners in its acquisition of Riverpoint Medical

The Brydon Group in its \$29 million acquisition of Micro-Dyn Medical Systems, LLC

Trill Impact in its acquisition of TT medic GmbH

Globus Medical in its \$3.1 billion all-stock combination with Nuvasive



FRAZIER HEALTHCARE PARTNERS



Interwell Health in its merger with Fresenius Health Partners and Cricket Health

Precision Healing in its sale to Sanara MedTech

Confluent in its sale to TPG

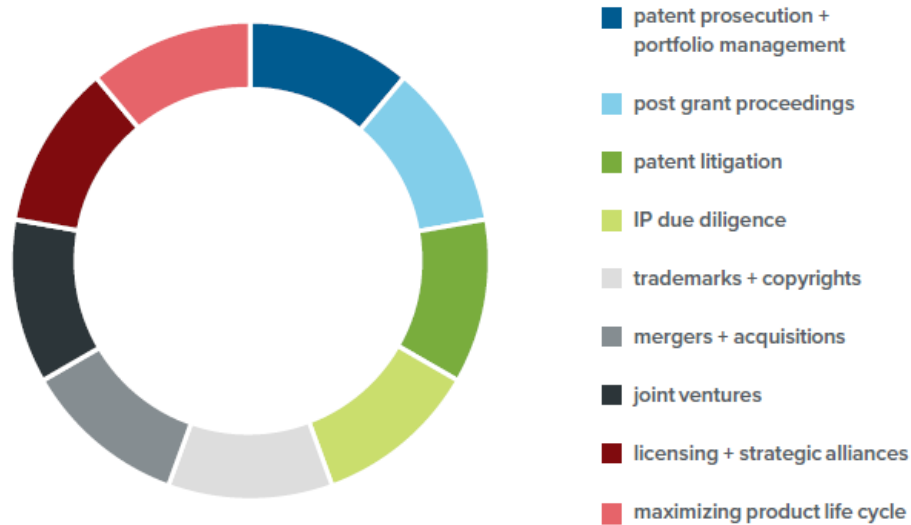
Taris on its acquisition by Johnson & Johnson

Frazier Healthcare Partners in its acquisition of Eptam Plastics

Peloton Equity in its acquisition of firstSTREET

Strategic and Diverse MedTech IP Advisors

Extensive IP Capabilities



Unmatched counsel and deep bench of expertise in MedTech IP Protection

- Deep knowledge of technology and IP issues that arise in the context of venture financing, M&A, and secured finance transactions
- Regularly advise on and assist with the creation of intellectual capital by identifying potentially valuable innovations, and preparing, filing and prosecuting domestic and foreign patent applications, or by ensuring trade secrets are documented, understood and protected within clients' companies
- Advise clients on a variety of complex transactions and novel deal structures
- Unique expertise, understanding, and capabilities in advising companies regarding strategies for IP protection in the emerging fields of SaMD, SiMD, software, and AI in medical technologies

Technology Partner **Martin Gomez** has a technical background in mechanical and biomedical engineering and has particular technical expertise in the areas of medical devices, laboratory testing / diagnostic equipment, and healthcare IT. He is also co-chair of Goodwin's AI practice.

Life Sciences Partner **Scott Bluni** has extensive experience advising MedTech companies on a wide array of IP issues from licensing to IP strategy and prosecution to diligence matters.

MedTech Patent Prosecution + Portfolio Management



Deep Technological Expertise

An in-depth understanding of MedTech technologies allows us to manage portfolios effectively and focus on obtaining meaningful patent claims and a diverse IP protection portfolio that may also include licensing and trade secret; extensive experience developing patent portfolios involving complex technologies including cross-over products such as devices with biologic aspects or SaMD.



Maximizing and Extending IP Protection

We understand the complexities and interplay of patent and trade secret protection and know how to maximize product exclusivity runways and most effectively manage patent term expirations



Innovative Solutions

Experienced in positioning IP portfolios to maximize value in the marketplace and accelerating patent prosecution when appropriate to obtain patent rights quickly



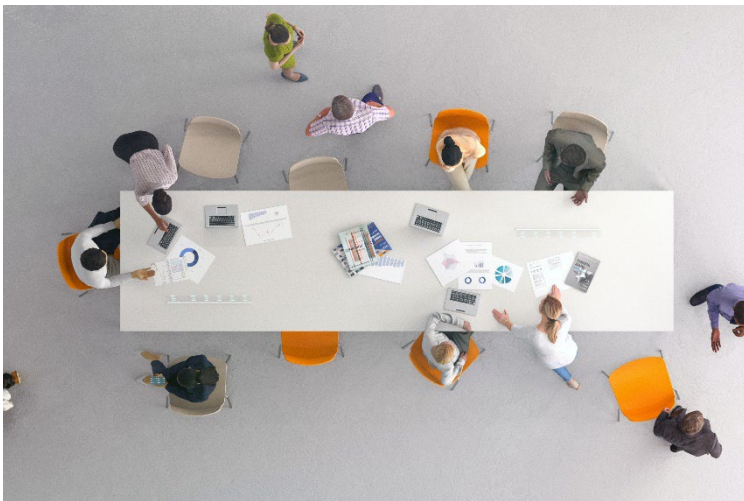
International Expertise

Experience coordinating and adapting prosecution strategy internationally with an understanding of country-specific challenges to protecting therapeutic inventions

MedTech Patent Prosecution + Portfolio Management

Properly conducted IP due diligence can sometimes be the difference between a successful deal and one that never reaches fruition. **We help you prepare for the process and guide you through the steps.**

Involving your Goodwin team early on means we can help you audit your IP assets, issue spot and work with you to address any potential areas of concern – **before** it becomes an issue or liability during a deal.



IDENTIFY + LOCATE IP ASSETS

This may include patents and/or patentable subject matter, copyrights, trademarks, domain names, trade secrets, mask works, inventions, works of authorship, hardware and devices.

ASCERTAIN NATURE + SCOPE OF CLAIMED RIGHTS IN IP ASSETS

Determine the nature and scope of your company's claimed rights in the IP assets ranging from outright ownership to a license or contingent rights in IP to be developed in the future

EVALUATE VALIDITY OF RIGHTS IN IP ASSETS

Judge the relative strength of rights claimed by the company and evaluate the nature and scope of your efforts to protect and police your IP assets.

EVALUATE POTENTIAL INFRINGEMENT CLAIMS

Analyze situations where the company may infringe on a third party's rights or the company has a valid claim of infringement against a third party.

ANALYZE ANY IP GRANTS

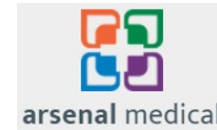
Analyze any grants of IP made by the company to various third parties including licenses, distribution agreements, reseller arrangements, etc.

Select MedTech IP Clients

Allurion

 Applaud
Medical, Inc.

 ARMORDENTAL

 arsenal medical

Augmedics

 Beta
Bionics™

 BiVACOR

 blumio

 b-BONE
ORTHO

CATHWORKS™

 CeQur Simplicity™
[Wear The Revolution]

 CONVERGENTDENTAL

 ECM Therapeutics

 GANDEEVA
THERAPEUTICS

 HAEMONETICS®
THE Blood Management Company®

 ichor
medical systems

 Insulet™

 LUMICELL

 lumiraDx®

 NEW VIEW
SURGICAL

 miraDX

 QUANTA

 SEASTAR
MEDICAL

 WAVE NEURO

 ZOLL®

 GOODWIN

MedTech Patent Litigation

Goodwin's team of patent professionals work collaboratively with clients through all stages of growth to develop and implement intellectual property strategy.

Leading life sciences companies rely on Goodwin to:

- Secure preliminary injunctions, declaratory and summary judgements, favorable results in Markman proceedings and at trial, advantageous settlements and appellate relief.
- Routinely work with clients to take cases from pre-suit investigations through discovery proceedings and trials.
- Provide counsel on infringement, validity and patentability issues, and litigate patents in federal district courts throughout the country.
- We also have substantial experience before the Federal Circuit, the International Trade Commission, the Patent Trial and Appeal Board, and the U.S. Court of Federal Claims.



MedTech Collaborations + Licensing

Offer unmatched counsel with a deep bench of talented lawyers, offering insight into deal terms, trends and industry drivers. We advise clients on a variety of complex transactions and novel deal structures, including:

- Global strategic alliances, joint ventures and collaborations
- Product acquisitions, structured acquisitions, spin-outs and divestitures
- Intellectual property licensing and royalty monetizations
- Co-development, co-commercialization, co-promotion and marketing agreements
- Research, manufacturing, supply, distribution and other services agreements
- University licenses and other foundational in-license agreements



Highly Recommended law firm for Licensing & Collaborations by LMG Life Sciences for our focus on handling complex transactions.

Recognized as experts in the life sciences field, our lawyers advise company clients during their full life cycle, offering unmatched insight into deal terms, trends, and industry drivers.

Our licensing team is well versed in market terms and best practices for various types of licensing transactions and strategies and is committed to collaborating thoughtfully with each client to apply their knowledge and skill set using a pragmatic, results-oriented approach.

Select MedTech Licensing and Strategic Collaborations



Strategic agreement signed with MicroPort for an undisclosed amount



Negotiation of a collaboration agreement with Dermatoo for an undisclosed amount



Negotiation of its collaboration agreement with MSD for an undisclosed amount



Negotiation of a strategic partnership with Owkin for an undisclosed amount

A Global Tech Company

Licensing its glucose monitoring "smart lens" technology, and in the creation of a JV to develop next generation surgical robots.



Strategic partnership with Strategic Partners for an undisclosed amount



Strategic alliance with Apple for an undisclosed amount



Option and contribution agreement with AbbiVie for an undisclosed amount



50/50 joint venture with The Procter & Gamble Company for an undisclosed amount



Research collaboration agreement with Merck for up to \$610 million



Collaboration agreement with Biotricity, Inc. for an undisclosed amount



Partnership with Verily (f/k/a Google Life Sciences) for an undisclosed amount



Freenome in its license agreement with Exact Sciences for up to **\$885 million**



Sale of assets and the non-exclusive license of part of its technology to DePuy Synthes, a subsidiary of Johnson & Johnson for €90 million



Strategic global partnership with Humacyte for up to \$150 million



Co-Development partnership with Pharmanovia an undisclosed amount



U.S. manufacturing service agreements with Cogmedix and Benchmark Electronics for an undisclosed amount



U.S. manufacturing service agreements with Cogmedix and Benchmark Electronics for an undisclosed amount

MedTech Law & Compliance Counseling

Our industry-leading team of regulatory lawyers advise medical technology and diagnostic companies on a range of legal and regulatory issues, including compliance with federal and state fraud and abuse laws (like the Anti-Kickback Statute and False Claims Act); physician-industry transparency requirements (like the Sunshine Act); privacy and data security laws (like HIPAA and GDPR); coverage and reimbursement matters; commercial contracting; state licensure; and a wide range of other issues.



Healthcare Partner Matt Wetzel previously served as Deputy General Counsel of AdvaMed, the medical device trade association. He also served in senior legal roles at Boston Scientific and as Associate General Counsel & Chief Compliance Officer of GRAIL, the Silicon Valley diagnostics company.

Representative Matters

- ✓ Developed and built compliance programs for medical technology companies from start-up through post-commercial stage
- ✓ Advised medical device and diagnostics companies on compliance requirements in connection with all manner of research, consulting, and commercial relationships with customers and providers
- ✓ Advised medical device and diagnostics companies on complex commercial arrangements, including value-based arrangements and outcomes-based payments
- ✓ Counseled laboratory test makers and diagnostics companies on appropriate reimbursement, billing, and pricing requirements
- ✓ Conducted internal compliance investigations with respect to sales and marketing conduct, research relationships, and other arrangements with healthcare providers
- ✓ Assisted with remediation in connection with internal investigations, including voluntary overpayment refunds and self-disclosure submissions to the OIG or CMS
- ✓ Represented companies in disputes with payors related to reimbursement and in efforts to obtain insurance coverage
- ✓ Served as counsel to medical device and diagnostics companies on day-to-day operational matters relating to compliance with healthcare laws, including discounts, warranties, samples, and other HCP relationships
- ✓ Conducted independent legal assessments of medical device companies' physician compensation arrangements, grants programs, and other HCP relationships

FDA Regulatory Counseling

Strategic counseling for the total product lifecycle is provided on a range of legal and regulatory issues related to the Federal Food, Drug, and Cosmetic Act, the Public Health Service Act and federal and state laws

Our experienced FDA lawyers work closely with developers, manufacturers and marketers throughout the product lifecycle to identify available market pathways, achieve regulatory compliance and further their business goals.

- Expertise in traditional medical devices, in vitro diagnostics (IVDs), including companion diagnostics (CDx), laboratory developed tests (LDTs), combination products, software as a medical device (SaMD), and other digital health tools and apps
- Partner with our clients to develop and implement pre- and post-market strategies, prevent and resolve pre- or post-market issues and guide lifecycle management
- Keen understanding of how FDA works and how to leverage regulatory mechanisms and pathways to achieve clients' business objectives
- Our FDA team works closely with the corporate, securities and licensing teams on the intersection of FDA regulatory obligations with corporate, transactional and disclosure matters

Partner Steven Tjoe previously served as regulatory counsel at FDA's Center for Devices & Radiological Health (CDRH), where he advised on a host of regulatory matters related to the agency's oversight of medical devices and diagnostics.

NOTABLE TRANSACTION



Represented **Johnson & Johnson** in its alliance agreement with **Apple** related to a research study to investigate the use of a new heart health program using an app from J&J in combination with Apple Watch's irregular rhythm notifications and electrocardiogram



A Deep Bench Supporting Transactions



Data + Privacy + Cybersecurity

One of the longest-standing Privacy + Cybersecurity practices of any Am Law 25 firm



Technology Transactions

Leading group of go-to counsel for complex technology agreements, such as licensing agreements and due diligence support for transactional matters



Patent Specialists

Dedicated team of 50+ Patent Specialists, majority of whom have advanced scientific or technical degrees



Government Enforcement + Litigation

Litigators with successful track records partner with you and your transactional team to help identify and mitigate risk



Executive Compensation

Specialists advising on matters ranging from equity plans, deferred compensation plans and arrangements to corporate governance and securities law disclosures



Labor + Employment

Handle all aspects of the employment relationships, ranging from hiring, disciplinary and compensation practices to privacy concerns, and issues arising under the Family and Medical Leave Act



Tax

Acclaimed and sophisticated Tax Practice advising on the full range of international, federal and state tax issues



Regulatory

Strong Regulatory practices provide essential expertise, practical assessments across all jurisdictions, and strategic planning advice

Recent MedTech Thought Leadership

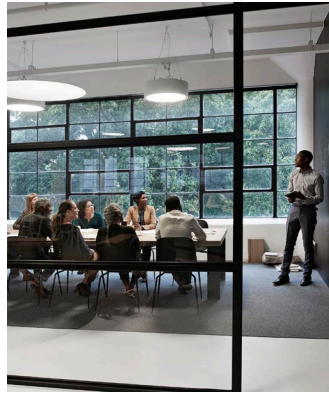
Insights and resources covering the latest MedTech trends influencing your business.



Global Insights

US Emerging as Top Global MedTech Destination

[Click to read](#)



Early-Stage Financing

Fundraising Strategies for Early-Stage MedTech Startups

[Click to read](#)



M&A and Venture Capital

MedTech M&A and VC Signal Positive Momentum

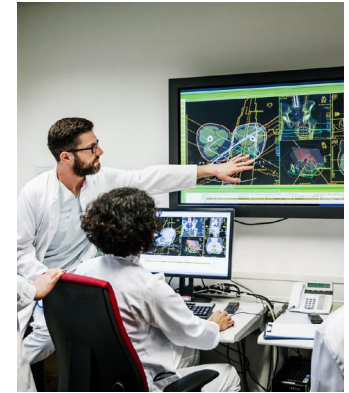
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Regulatory and Compliance

Life Sciences and MedTech Policy Update: Key Things to Know Q4 2025

[Click to read](#)



Emerging Companies

The MedTech Startup Podcast Feat. Goodwin's Marty Gomez

[Click to listen](#)

[Click here](#) to receive our latest insights and alerts covering important trends affecting the MedTech industry

MedTech Select Clients



Select MedTech Clients



Select MedTech Clients (Cont.)



Your Goodwin Team



Professional Biographies | Martin Gomez



Martin Gomez

Partner, MedTech
Boston

+1 617 570 1836

MGomez@goodwinlaw.com

*To view Martin's full bio,
please [click here](#).*

Martin Gomez is a partner in Goodwin's Technology and Life Sciences Business Unit, specializing in intellectual property matters, and is a co-leader of the Firm's MedTech and Artificial Intelligence practice groups. Martin focuses his practice on advising technology and life sciences companies of all sizes (including startups), and their investors, in corporate and especially intellectual property matters throughout the business life cycle, including new company formation, IP protection, fundraising, strategic transactions, and exits.

Martin is also a registered patent attorney. His practice includes intellectual property rights counseling, procurement, and enforcement, with significant experience in strategic patent portfolio development, transactional IP diligence, IP licensing, and patent and trade secret litigation. Martin also has special expertise with design patents, both in obtaining design patent protection for clients and in evaluating design patent portfolios in the transactional and litigation contexts.

Martin has a technical background in mechanical and biomedical engineering and has particular technical expertise in the areas of medical devices, laboratory testing / diagnostic equipment, digital health, and artificial intelligence. He also regularly advises clients in other technology areas, including robotics, clean energy, consumer products, and computer-implemented / software-based technologies. In addition to his practice before the U.S. Patent and Trademark Office, Martin also has experience litigating patent and trade secret disputes before the federal courts.