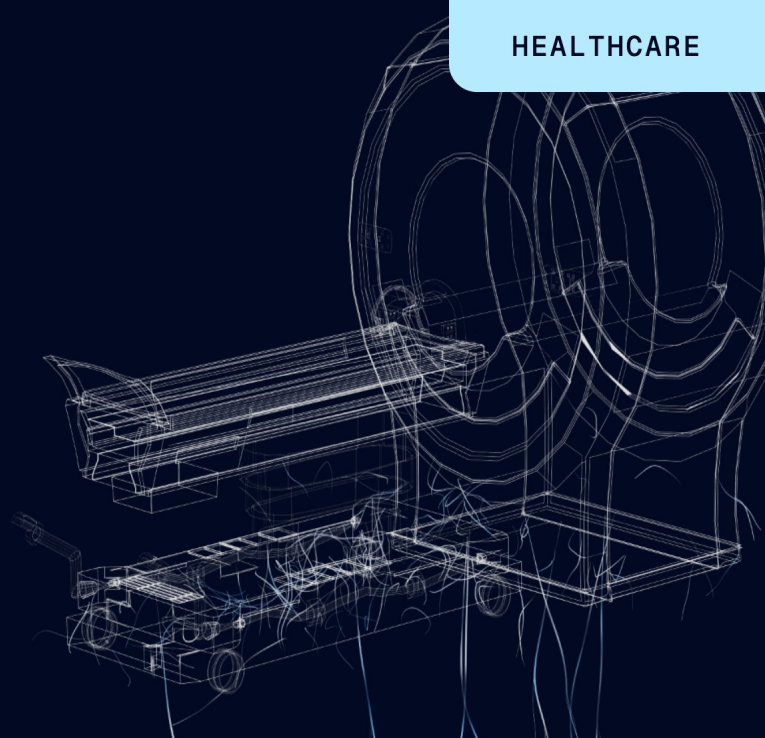




+ CASE STUDY

Delivering Secure Connectivity Across Healthcare Without Increasing Costs



Industry: Healthcare

Region: UK

Users: 9,500

Overview

When a leading UK healthcare provider needed to improve secure access for thousands of employees, EveryCloud delivered a secure connectivity programme built around three complementary technologies.

Secure Web Gateway, Zero Trust Network Access and site-to-site cellular connectivity created a consistent security model for clinicians, operational teams and remote workers, wherever they worked.

The programme delivered **7-day deployment of Zero Trust Network Access** and a **10x reduction in connectivity costs** for smaller and mobile sites, supporting NHS cost-saving objectives without compromising security.

7
days

ZTNA
DEPLOYMENT

10x

LOWER SITE
COSTS

2%

ANNUAL
SAVINGS
TARGET

THE CHALLENGE

A leading UK healthcare provider needed to improve secure access for thousands of employees while operating within the financial pressures facing NHS organisations.

Like many healthcare providers, the organisation was expected to deliver 2% annual efficiency savings, meaning every technology investment had to demonstrate both improved security and measurable operational value.

The challenge was broader than replacing individual technologies. Clinicians, operational teams and remote workers needed secure access to the systems and data they rely on, whether working from a hospital, a community site or a temporary mobile location.

Their priorities were clear:

- + Protect users from web-based threats
- + Rapidly enable secure remote access to critical applications
- + Reduce the cost of connecting smaller and temporary sites
- + Improve visibility and control across all network traffic

+ 10X
LOWER SITE CONNECTIVITY COST

+ 7 DAYS
ZTNA DEPLOYMENT

+ 2%
ANNUAL EFFICIENCY TARGET



For healthcare organisations, security and cost efficiency can no longer be treated as separate objectives.

WHY IT MATTERS

THE SOLUTION

EveryCloud delivered a secure connectivity programme built around three complementary technologies, creating a consistent security model for users regardless of where they worked.

Rather than relying on location-based protection, users received the same level of security wherever they worked.



Secure Web Gateway

A cloud-based gateway inspects internet traffic in real time, blocking malicious websites and phishing attempts before users reach them, with consistent web security policies across managed users.



Zero Trust Network Access

Designed and deployed in just seven days. Users connect only to the specific applications and data they are authorised to use, instead of broad network access through traditional VPNs.



Site-to-site cellular connectivity

Cellular networking devices connect directly into the organisation's existing MPLS network, replacing expensive broadband at community and mobile healthcare sites.

For users and project teams, this meant:

- + The same level of security wherever they worked
- + Access only to the applications and data they are authorised to use
- + Secure access to internal resources for critical projects
- + Less complexity and security risk, with no delay to delivery



THE OUTCOMES

The combined programme helped the organisation modernise secure access while supporting its wider efficiency objectives.

Community and mobile sites had relied on expensive broadband with limited visibility into network traffic. Cellular devices connected into the existing MPLS network changed that.

Site connectivity delivered:

- 1 Connectivity at approximately **10x lower cost**
- 2 Full **visibility** of traffic across remote locations
- 3 Consistent security **policy enforcement**
- 4 **Faster deployment** for temporary and mobile sites

Key outcomes included:

+ 7-day ZTNA deployment

Zero Trust Network Access deployed in 7 days for critical user access, enabling projects to continue without delay.

+ Protection everywhere

Consistent protection against malicious web content for users, regardless of location.

+ Zero Trust by design

Secure access aligned to Zero Trust principles rather than traditional network boundaries.

+ 10x lower connectivity costs

A 10x reduction in connectivity costs for smaller and mobile sites, compared with previous broadband services.

+ Greater visibility and control

Greater visibility and control of network traffic across distributed sites.

+ NHS savings supported

A solution that supported NHS cost-saving objectives without compromising security.

Why It Matters

For healthcare organisations, security and cost efficiency can no longer be treated as separate objectives.

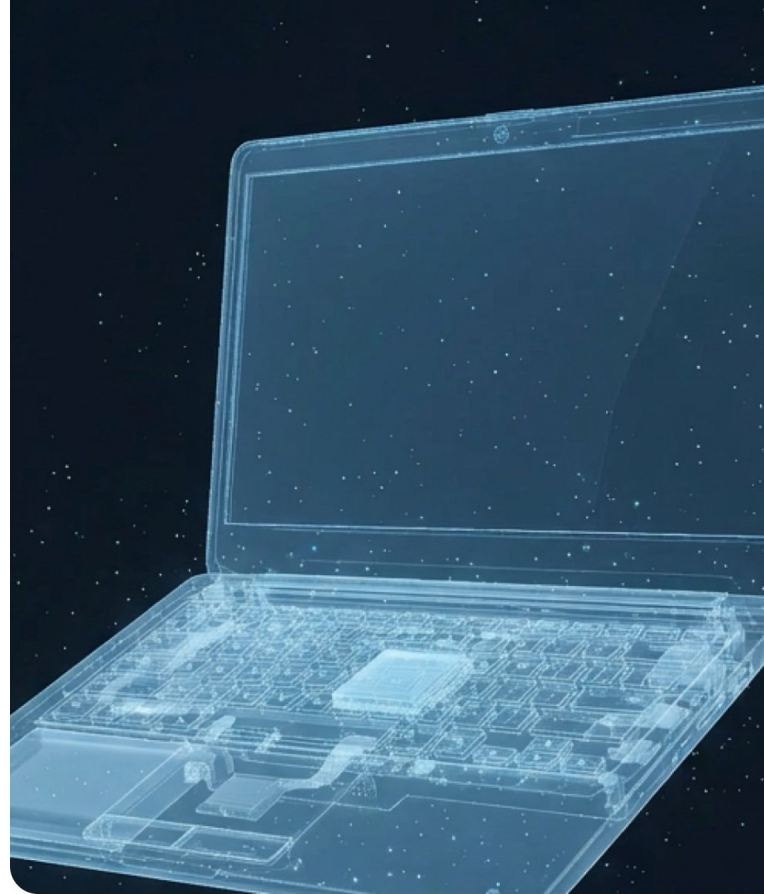
By combining Secure Web Gateway, Zero Trust Network Access and intelligent site connectivity, EveryCloud helped this healthcare provider create a more secure, more agile and more cost-effective way of connecting people to the systems they rely on to deliver patient services.

ONE PROGRAMME, THREE TECHNOLOGIES

+ Secure Web Gateway

+ Zero Trust Network Access

+ Site-to-site cellular



A security programme that reduced risk and delivered measurable efficiencies.

The result supported the organisation's wider NHS efficiency commitments while improving the experience for staff across every location, from hospitals to community sites and temporary mobile locations.

7 days

ZTNA LIVE

10x

LOWER SITE COSTS



**Strengthen Security.
Optimise Spend.
Build Confidence.**

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