

Budget **25M** Countries **21** Projects **7** ERA Consultants **50** Savings **14%**

KEY SAVING RESULTS

Telecom



44.5%

Saving

Office Supplies



17.1%

Saving

Travel



10.9%

Saving

Fleet



5.5%

Saving

Print



31%

Saving

Couriers



27%

Saving

Marketing



24.9%

Saving

EMEA headquarters of a global market leader within the Automotive supply industry asked ERA Group to manage and implement an EU-wide cost optimisation project within various OPEX spend categories.

Design

Client Corporate EU Procurement as decision platform for centralised project management in 21 countries and 50 affiliated companies. ERA Group deployed local project management and analyst capabilities for an effective information flow and ensuring decision compliance.

Highlights

- **Travel**
Orchestration of new vendor cluster, covering the entire process from booking to expense management, within a harmonised EU travel policy.
- **Office Supplies**
In two step from 70 local vendors to single EU provider.
- **Print**
Matching technical specs to value-add printers. Rationalising agencies' role.
- **Fleet**
Reduction from 48 to 4 vendors, combined with a challenger strategy.
- **Marketing**
Optimization of merchandising goods supply chain.
- **Telecom**
Improved rates and SLA's; ongoing monitoring of excess volume usage.
- **Couriers**
Harmonisation of vendor portfolio. Long-haul cost optimisation.