



How Athena Works With Your Data



Athena provides a secure environment for you and your chosen ERA Consultant and their team to analyze your business data and use the findings to support your assessment, recommendations and ongoing services.

1. YOUR PROJECT — SOURCE DATA STAYS CONFIDENTIAL



1. Secure Upload and Access

You are provided with a link to securely upload your files into Athena via its secure client portal, where your files are stored within Athena's protected environment.

Access is limited to the ERA Consultant and their team working with you and those who need the information to operate, support or secure Athena.



2. Your ERA Consultant uses Enterprise AI to Analyze the Data

Athena's Enterprise AI helps your ERA Consultant and their team to organize, categorize, compare, analyze, summarize and quality-check your data.

Before your data is processed using Athena's Enterprise AI solution, your organization's name and supplier names are replaced with system-generated tokens.

Enterprise AI supports this work but does not replace professional review and judgment.



3. Your ERA Consultant Team apply their expertise to deliver your results

Within Athena's protected environment, your ERA team reviews the analysis alongside your original data, applying its category and supplier expertise to identify patterns, opportunities and areas for further investigation. These insights help shape your assessment, recommendations and ongoing support.

Your organization-specific results remain confidential within Athena.

2. BENCHMARKING — ONLY GENERATED INSIGHTS ARE SHOWN



4. Protected benchmarking

Selected, non-identifiable data points from the analysis may be used to improve Athena's benchmarking information. This helps ERA Group understand typical spending patterns and ranges across comparable areas of expenditure.

Before any information is used for benchmarking, names and other direct identifiers are removed. The data is then aggregated or simplified so that it cannot be linked back to your organisation, suppliers, individual transactions or specific project.



5. Better Insights Over Time

Protected benchmarking helps Athena create more informed ranges, comparisons, patterns and insights for future assessments and projects.

Only the resulting benchmark insights may be made available across the ERA Network. Your uploaded files, organization-specific results and the underlying benchmarking information are not shared or available for download. The insights will not identify your organization or suppliers or reveal exact pricing, transactions, supplier relationships or commercial strategy.



6. Ongoing Protection

Your confidential information is not sold, published or disclosed to unrelated third parties.

Your uploaded data remains available to support the work and can be deleted on request, subject to limited retention requirements. Results and protected benchmarking information already created may be retained in accordance with the Athena Terms and Conditions.