FALLSTUDIE

Aebi Schmidt optimises logistics - ERA achieves cross-site improvement in logistics.

CLIENT:	Aebi Schmidt Group
SECTOR:	Special Vehicle Production
COST CATEGORIES:	Logistics/Freight

THE CLIENT:

The Aebi Schmidt Group is a global leader in intelligent solutions for customers who care for clean and safe infrastructure and cultivate challenging grounds. Its range of products comprises own vehicles, innovative attachable and demountable devices for individual vehicle equipment as well as a support and service programme tailored to sophisticated customer needs. The group generates sales of around EUR 800 million per year and employs 3,000 people in 16 sales organisations and over a dozen production facilities worldwide.



THE CHALLENGES:

The project involved four production sites within Europe and the central warehouse for spare parts located in Laatzen near Hannover. The requirements of all five locations and the associated freight volumes had to be recorded and analyzed. A particularly high qualitative and temporal effort existed in the spare part section. The pandemic implied supply chain disruptions throughout the entire project.

THE SOLUTIONS:

The team consisting of Martin Kalatschek and Wim Vaessen was responsible for the German-speaking and Dutch regions, whereas local experts were involved in the other international locations. The first task was to structure the logistics flow into individual freight segments. Subsequently suppliers for all streams as well as locations were identified. Through workshops and intensive discussions with suppliers, logistics processes were optimized. Furthermore, Expense Reduction Analysts accompanied the customer throughout the implementation.

THE RESULTS:

All key performance indicators in the logistics area were optimized. Collaboration with existing service providers were improved. An additional provider was hired for machine transport. Transparency was significantly increased across all segments.

"ERA achieved very good results across divisions and countries. Despite the challenges posed by the Corona pandemic, we received thorough and continuous support from the experts. The analysis and implementation ERA completed for us went far beyond our expectations."

AMILCAR TRIGO,
HEAD OF GROUP PROCUREMENT INDIRECT SPEND,
AEBI SCHMIDT GROUP

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