FoodMesh
Give food a second chance

Love Food, Hate Waste? Come Make a Difference with FoodMesh!

Title: Network Services Manager

Type: Full Time Employment

Location: Based in Metro Vancouver

Hours: Monday to Friday, 40 hours a week

Compensation: Starting at $80,000 salary, plus health, options, bonus package

Application Deadline: Open until filled

Overview

We are seeking a dynamic, strategic, and community-minded leader to grow and oversee our Food Recovery Network Services offering. Reporting to leadership, this pivotal role serves as the primary relationship builder and manager across local government, commercial food waste generators (IC&I sector), agricultural operators, waste haulers, and food recovery solution providers (upcyclers, food rescue agencies, farmers).

The ideal candidate is deeply knowledgeable about Canadian food systems, food recovery, circular economy principles, and regional solid waste regulations/bylaws. You bring a successful track record in project management, multi-stakeholder engagement, and community building.

Key Responsibilities

- **Project Management & Workplan Execution:** Lead end-to-end execution of multi-year contracts across client jurisdictions, rigorously delivering on project workplans while strictly adhering to scope, timelines, and budget constraints.
- **Ecosystem Mapping & Solution Space Building:** Identify, map, and engage key stakeholders—including food generators (grocers, processors, hospitality), hunger-relief charities, farmers/livestock feed users, upcyclers, and organic waste haulers—to build closed-loop regional food recovery networks.

- **Public Speaking & Community Advocacy:** Represent FoodMesh at industry conferences, regional council meetings, workshops, media interviews, and community webinars. Promote upstream waste prevention campaigns such as Love Food Hate Waste.
- **Data Analytics & Project Reporting:** Work with data and operations team to pull together and report on the quarterly and annual reporting requirements.

Qualifications

- **Community Builder:** direct experience working within the Canadian food system (food bank, food industry , government, agricultural sector)
- **Education:** Degree or equivalent experience in Business Administration, Sustainable Food Systems, Environmental Geography, Resource Management, or related discipline.
- **Experience:** 5+ years of progressive experience in account management, consultative business development, stakeholder engagement, or partnership management in sustainability, food systems, or municipal programs.
- **Project Management & Workplan Budgeting:** Proven expertise in leading complex, multi-stakeholder projects, building detailed workplans, tracking project milestones, and maintaining strict budget control (PMP or project management certification preferred), paired with deep knowledge of circular food systems and solid waste management frameworks.
- **Communication & Outreach:** Outstanding public speaking, presentation, and facilitation skills. Proven ability to translate complex sustainability and data metrics into compelling narratives for government officials, corporate executives, and community leaders.
- **Technical & Data Agility:** Proficient in CRM platforms (Salesforce/HubSpot), reporting dashboards, and data tracking tools.

Key Competencies

- **Community & Relationship Builder:** Authentic ability to connect with diverse partners across non-profits, agricultural operations, and commercial entities.
- **Strategic & Systems Thinker:** Understands food waste as a systemic challenge and design solutions aligning financial, social, and environmental outcomes.
- **Project & Account Governance**: Highly organized strategic project lead skilled in managing complex timelines, mitigating risks, driving stakeholder

consensus, and executing multi-stakeholder deliverables on time and within budget.
- **Circular Economy & Waste Systems Expert:** Deep expertise in circular economy principles and solid waste management frameworks.

About the Company

FoodMesh is a Vancouver-based Certified B Corporation and food recovery service provider building scalable digital solutions to simplify and digitize the redistribution of surplus food.

Our work is rooted in reducing avoidable food waste by developing viable business tech solutions for food businesses targeting waste reduction goals.

We are an Equal Opportunity employer committed to a diverse and just workforce.

What we offer

- Flexible, fully remote work environment.
- Opportunity to make a tangible, positive environmental and social impact.
- Collaborative, supportive, and mission-driven team culture.
- Continuous learning and professional growth opportunities.

To apply

If you're ready to join a mission-driven organization and help us build a sustainable food system, we'd love to hear from you! Please send your resume and cover letter outlining your relevant experience and interest in FoodMesh to jobs@foodmesh.ca..