Site360

WHITE PAPER

From QUALIFY to ACCESS to EVALUATE: A Better Way to Manage Contractors

A simple operating model for connecting readiness, field activity and performance

PROTECT › COMPLY › SIMPLIFY › SEE

Site360 | Safer. Smarter. Simpler.

OVERVIEW

Executive Summary

Contractor management becomes hard to communicate when it is described as a long list of modules.

Executives want assurance. Operations teams want a workable process. Contractors want clarity.

A simple lifecycle gives all three groups a common language.

THE QUESTION

Can we describe, and run, contractor management as one journey?

Site360 can be framed around three executive stages: QUALIFY, ACCESS and EVALUATE. Beneath them sit the practical capabilities needed to manage a contractor from organisational approval, through worker activity, to measurable performance.

The shift is clear:

From a list of modules to a lifecycle.

From false boundaries to one contractor journey.

From activity to evidence.

QUALIFY › ACCESS › EVALUATE



SECTION 1

QUALIFY: Establish Readiness Before Arrival

Qualification begins at company level.

Capture the contractor's services, risk profile, required documentation, insurances, licences and safety systems. Apply the organisation's business rules and review the evidence.

Once the company is approved, extend readiness to the individual worker through identity verification, role-based or site-specific inductions, competency requirements and expiry management.

The outcome should be unambiguous:

An approved contractor and a worker who is ready for the relevant type of work.

Exceptions should be visible before a site team is asked to resolve them at the gate.

SECTION 2

ACCESS: Control Presence, Work and Assets

Access is broader than opening a door.

It includes physical presence at the correct site, awareness of current safety information, permission to perform the intended work and, where necessary, permission to open a secured asset.

Site360 supports:

- mobile check-in and check-out with geofencing
- site safety information, alerts and emergency processes
- electronic forms, permits, work orders and work authorities
- NFC locks that extend permission to physical assets

Access permissions are linked to verified and authorised users.



SECTION 3

EVALUATE: Turn Activity into Insight

The lifecycle should finish with evidence, not disappearance.

Attendance, compliance status, work activity, close-out evidence, asset access and exceptions can contribute to operational dashboards and reporting.

Contractor performance metrics and site activity analytics help management understand trends across the estate.

Power BI integration and executive reporting extend this information into the organisation's wider management environment, supporting one view from field activity through to leadership.

SECTION 4

Why a Simple Model Matters

Three stages are easy to remember, easy to explain to a board and easy to apply on a site.

They also stay the same when the estate changes.

SECTION 5

Why the Model Scales

QUALIFY, ACCESS and EVALUATE does not change with the environment.

- A retailer can apply it to store contractors.
- A utility can apply it to field crews and network assets.
- A telecommunications provider can apply it to pits and exchanges.
- A facilities manager can apply it to distributed client sites.

The specific rules vary. The control logic remains consistent.

SECTION 6

The Outcome

A lifecycle model removes the false boundary between contractor compliance and contractor operations.

Qualification determines readiness. Access controls real-world activity. Evaluation turns evidence into continuous improvement.

It is a clearer way to design the contractor experience, and a stronger way to explain governance to executives.

Qualify the contractor. Control the access. Evaluate the evidence.

Ready to see it in action? Book a demonstration to see how Site360 connects contractor safety, site operations and secure access.

Book a demonstration www.site360.io info@site360.io 1300 853 990