

Streamlining costs for schools, colleges and educational institutions in Australia & New Zealand.

CLIENT: Schools, Colleges & VET Institutions

SECTOR: Education

COST CATEGORIES: Energy, Cleaning, Office Supplies, Print, Food & Catering, Waste, and Telecommunications.

Over the past three decades, ERA Group has demonstrated a proven track record of assisting educational institutions in Australia & New Zealand to achieve substantial cost savings. By leveraging ERA's expertise, these institutions have been able to optimise their operational costs, improve supplier relationships, and reinvest in their growth and development.

CASE SUMMARY

ERA's process begins with a comprehensive review of the institution's current expenses and supplier contracts. This review often reveals opportunities for cost savings, improved operations, and enhanced supplier relationships. A key aspect of ERA's strategy is working collaboratively with incumbent suppliers to negotiate better rates and terms, ensuring continuity and stability for the institution.

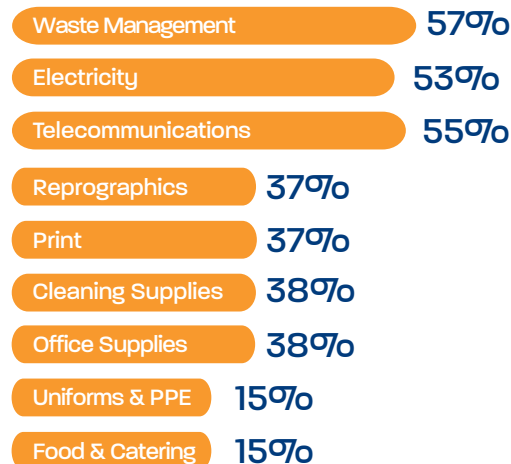
Cost Savings: On average, institutions that partnered with ERA realised operational costs reduced from 15% to 55%. This significant cost saving was achieved without sacrificing the quality of products and services.

Supplier Retention: In 60% of the cases, the incumbent supplier retained the business, providing a sense of continuity and security. This approach not only ensured a smooth transition but also strengthened the institution's understanding of its expenses and supplier relationships, instilling a sense of reassurance and confidence.

Enhanced Operations: Institutions benefited from streamlined operations and better-managed expenses. ERA's expertise provided valuable insights into cost management, leading to more informed decision-making.

Reinvestment in New Projects: The funds saved through ERA's cost management services were redirected towards new projects and initiatives, further enhancing the institution's ability to innovate and improve educational offerings.

AVERAGE SUMMARY OF SAVINGS



Here are some of our educational clients:

- Brighton Grammar
- Cannon Hill Anglican
- Melbourne Girls Grammar
- Immanuel Primary School
- St Michaels Grammar
- The Scots College
- Shore
- Swan Christian
- Parade College
- Mazenod College
- St Peters Girls
- MLC Sydney
- Trinity Grammar School
- Chisholm Institute

"With ERA's assistance, we were able to gain greater transparency of our catering costs which led to significant savings, not to mention the other add-ons we received that we wouldn't have without ERA's help and industry knowledge."

Eric Paini
Finance Director
MAZENOD COLLEGE



We see opportunities where you never thought possible.
So contact us today to discover the true potential of your business.

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