



Post Graduate Program in Development Management

*Pioneering Development Management
for India and the World.*

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About ISDM

ISDM is India's first of its kind institute for Development Management. It was founded to create, strengthen, and establish the domain of development management. This domain transcends the exclusive silos of '**development perspectives**' and '**management principles**'. ISDM aims to solve some of the most pressing issues in society, such as gender equality, agriculture, health and social justice. Our goal is to build a cadre of development professionals to create a more equitable world through hands-on experience and a more collaborative approach.

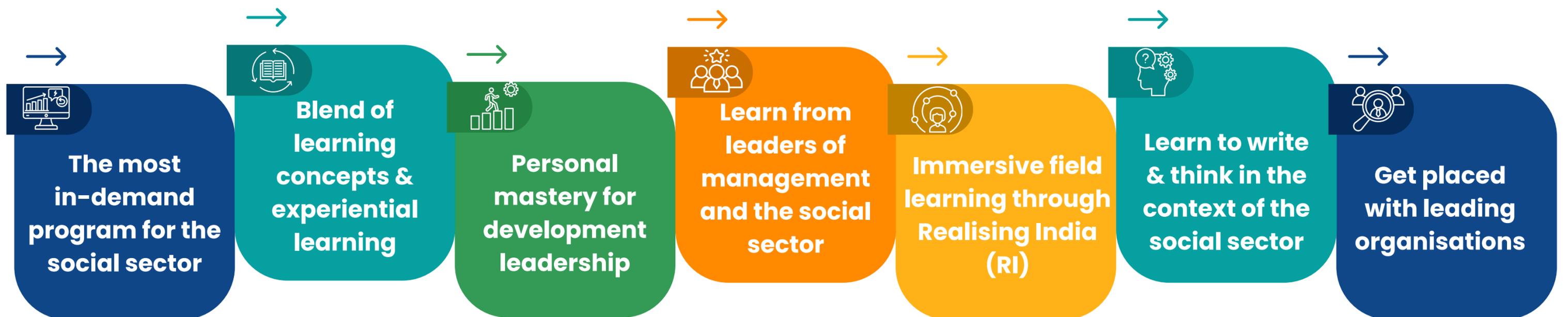




About PGP-DM

The PGP-DM program is divided into 8 terms including Corporate Social Responsibility & Sustainability, Data Analysis for Development, Introduction to Development Management, Intervention Design for Social Impact, Introduction to Fundraising, Monitoring and Evaluation, Technology for Social Impact at Scale, and Networks and Partnerships. Attain complete mastery in different electives and get ready to lead high-impact organisations.

What makes PGP-DM stands out?



Program Highlights

Duration: 11 months

Mode of Learning: On campus

Location: Noida

Fee: INR 7,50,000

Scholarship: Scholarships available on the basis of Merit and Need

Eligibility: Graduates from any stream, whether working professionals or freshers (with a minimum of 60% marks in 10th and 12th boards), who are interested in pursuing a career and creating an impact in the social sector, can apply for our PGP-DM program

Term: PGP-DM is divided into 8 Terms with an average duration of 6 weeks each

Realising India: A 2-week grassroots field immersion

6.7 1

Lakh per annum

Average salary

2 475

Alumni working in the social sector

Global faculty members 75+ 3

4 425+ Placement partners

Placement assistance 100% 5

6 16 Lakh per annum Highest package offered till date

Who is this Program for?

- Fellows
- Lawyers
- BSW/MSW graduates
- Social sector professionals
- Social entrepreneurs
- Volunteers
- UPSC aspirants
- Corporate professionals

Graduates from any discipline, whether freshers or working professionals – who want to build a career and create meaningful impact in the development sector should apply to our PGP-DM program.



Financial Assistance & Scholarships

At ISDM, we believe that the desire to create meaningful change should never be limited by financial barriers. To support and empower bright and passionate individuals, we are offering a range of financial assistance opportunities.

These initiatives are designed to make our **Post Graduate Program in Development Management** (PGP-DM) accessible to ambitious students from all walks of life, ensuring that talent – not finances – is what drives your journey towards transforming the social sector.

Merit-based Scholarships

Recognising exceptional scholastic achievement, this scholarship offers up to a full waiver of ₹7.5 lakh in tuition fees.

Need-based Scholarships

Supporting students with extreme financial need, this scholarship offers up to a full waiver of ₹7.5 lakh in tuition fees.

Discretionary Scholarship

Supporting promising changemakers, this scholarship offers a partial waiver of ₹2.5 lakh in tuition fees.

Deferred Payment Option

Enabling access to education, this interest-free deferred payment option – for a portion of the payable tuition fee – ensures financial flexibility for deserving candidates.

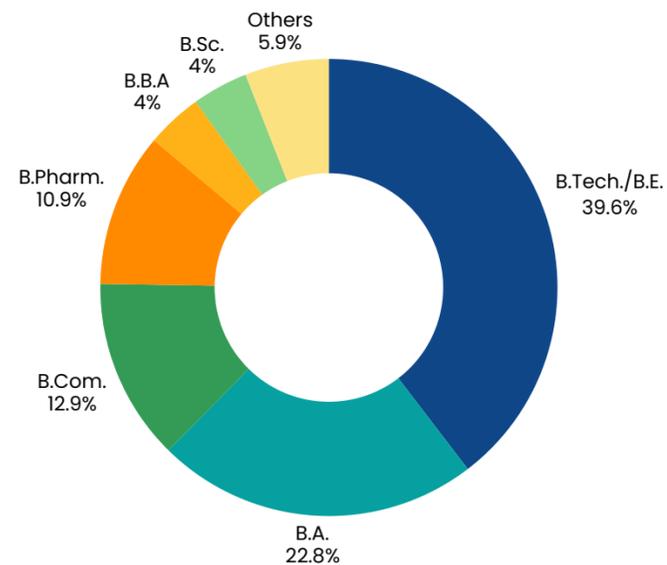
Scholarships are awarded on a first-come first-served basis, offering an excellent opportunity for early applicants to secure their spot. Hence, we strongly encourage candidates to apply early to enhance their chances of enrolling with the best possible scholarship.

Since scholarship seats and funds are limited, eligibility or application for a certain scholarship does not automatically guarantee an award of the same.

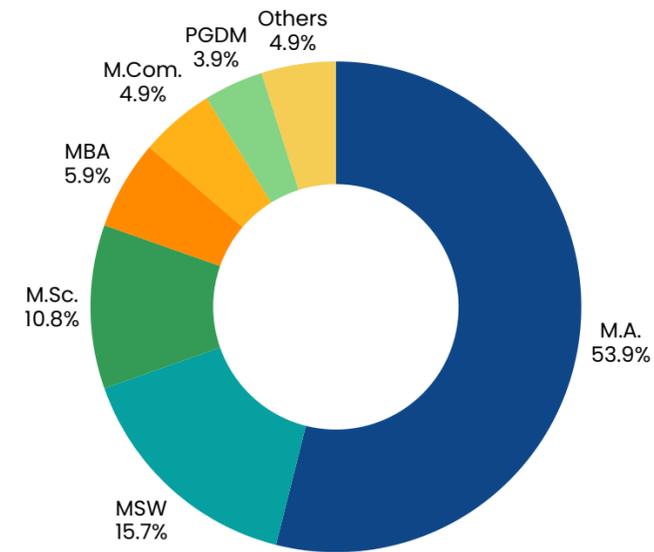
Meet Your Cohorts

Academic Background

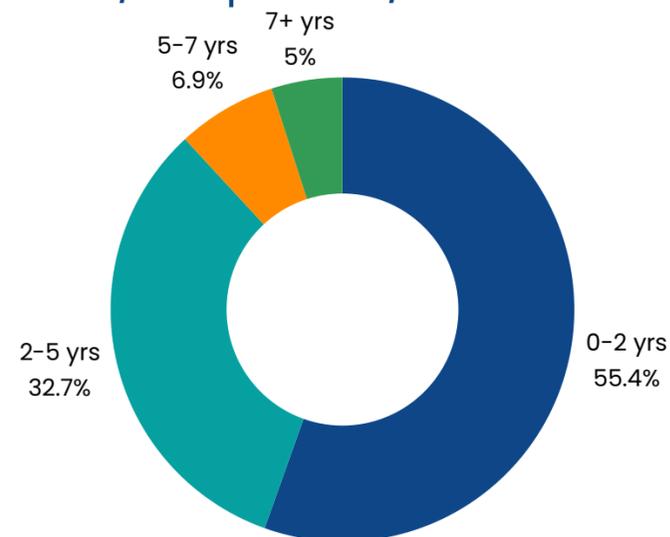
Under Graduate Qualifications



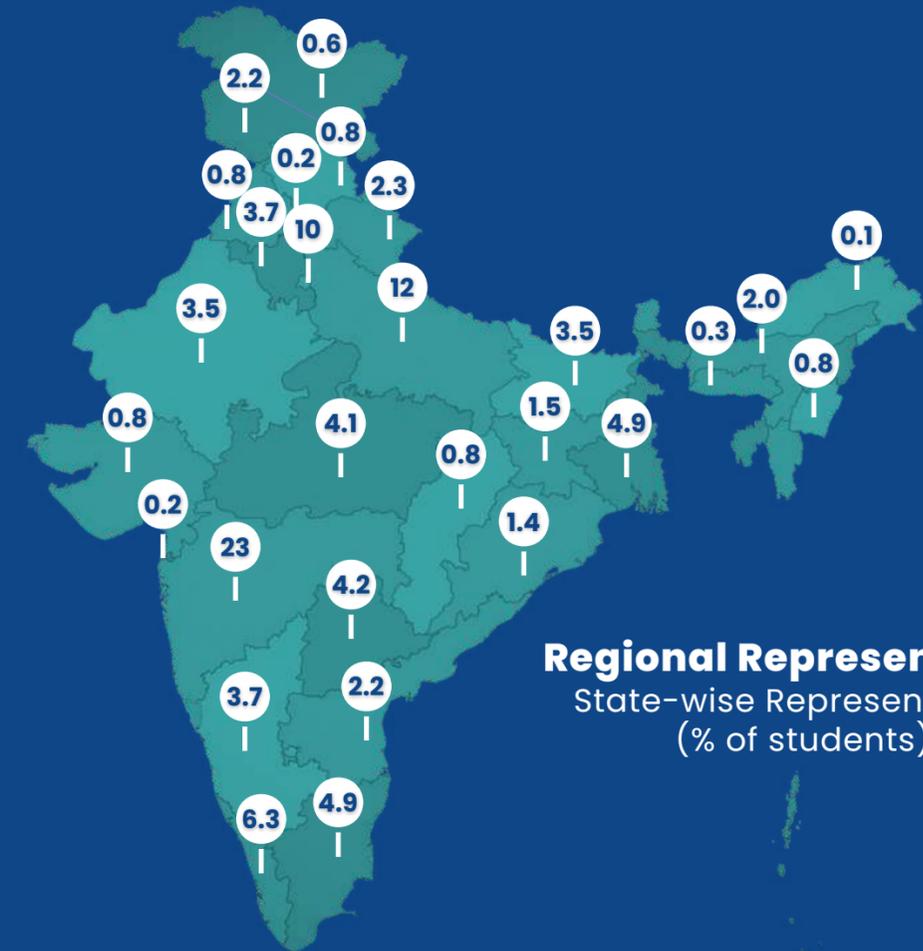
Post Graduate Qualifications



Work Experience (Social/Corporate/Mixed Sector)



Post Graduate Program in Development Management: Student Profile Overview

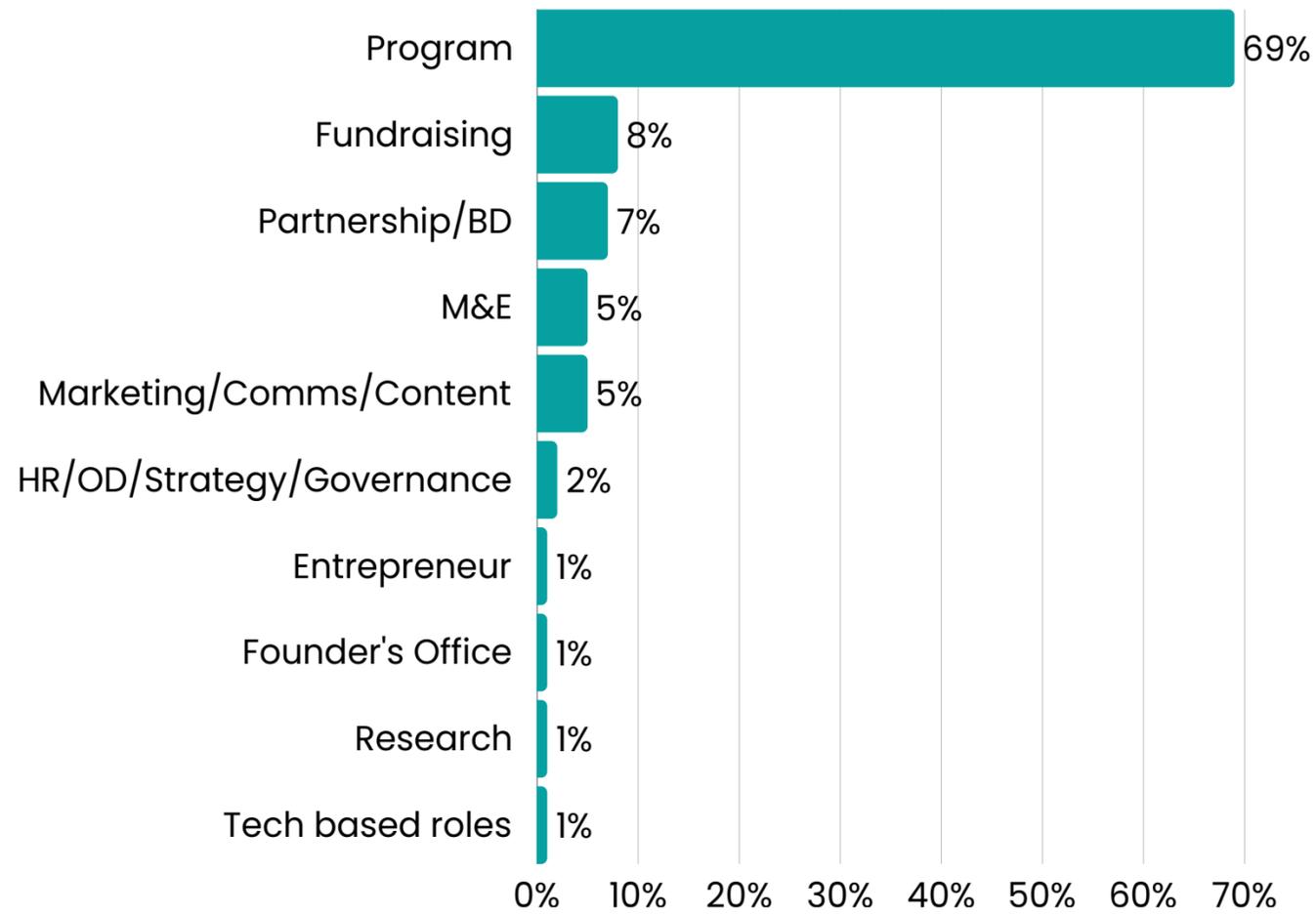


Regional Representation
State-wise Representation
(% of students)

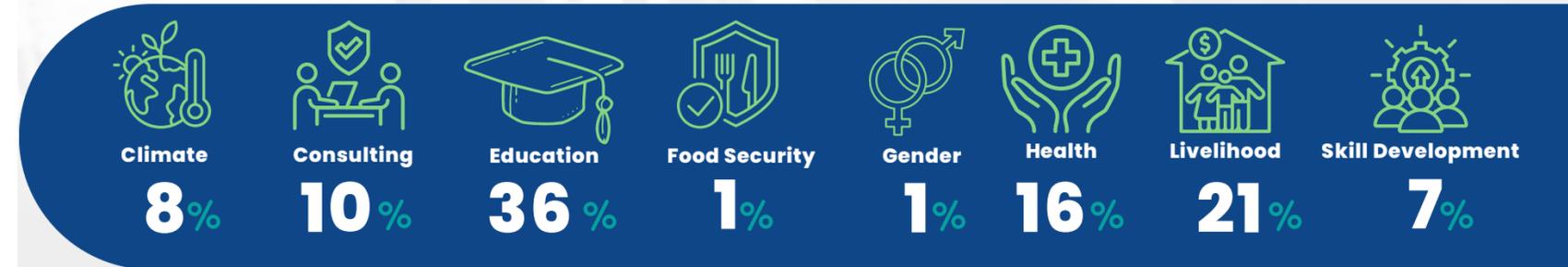
PLACEMENT SNAPSHOT

Graduates of ISDM's PGP-DM are leading change across India's development ecosystem.

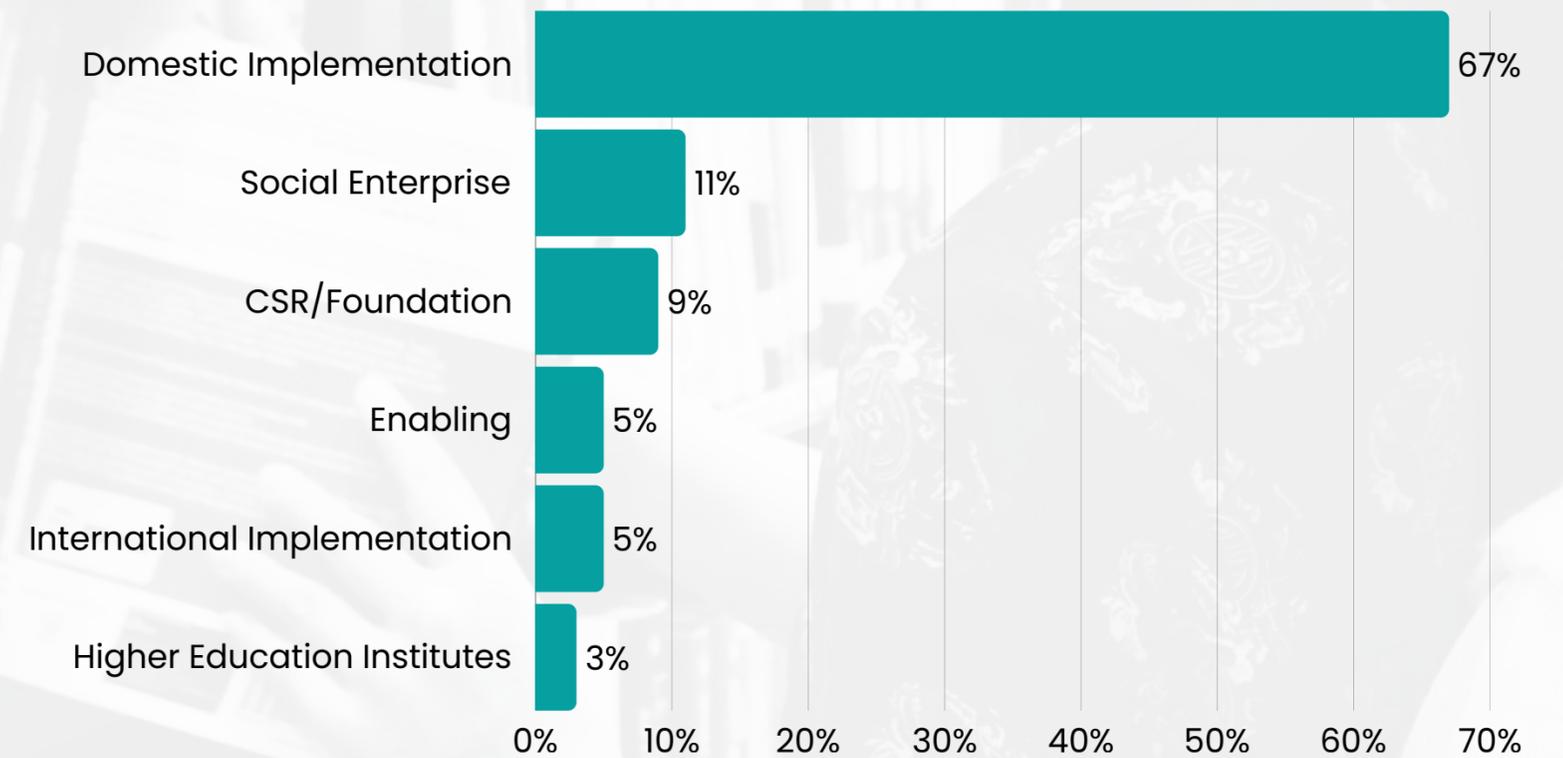
Types of roles secured by PGP-DM graduates



DOMAINS OF SOCIAL IMPACT



Where do our graduates work?



Message from Dean and Academic Director

From the Dean's Desk

As India confronts evolving social and economic challenges, Development Management provides purposeful, stimulating and impactful pathways for young, driven and socially aware graduates seeking to contribute to lasting national change.



Prof LS Murty
Dean - Academics

From the Director's Desk

The PGP-DM nurtures reflective, practice-oriented leaders for India's development sector. Here, students learn to navigate complexity, design impactful interventions vis a vis scalability and sustainability and lead with empathy, rigour and a deep commitment to societal change.



Naghma Abidi
Director - Academics

Faculty at ISDM

CHOOSE TO LEARN FROM THE BEST MINDS IN THE SECTOR

75 + Industry leaders as faculty with an average work experience of 20+ years in the social sector. A unique combination of practice and academics – with varied, robust and rich experience of the social sector and an academic bent for teaching and learning.



ASHRAF PATEL

CO-FOUNDER AND ADVISOR
COMMUNITY - THE YOUTH COLLECTIVE



SUJATA RAO

FOUNDER-DIRECTOR
VIRIDUS SOCIAL IMPACT SOLUTIONS



SUMAN SRIVASTAVA

DIRECTOR
SAMHITA



AMITABH BEHAR

CEO
OXFAM



ANSHU GUPTA

FOUNDER
GOONJ



JAHNVI ANDHARIA

DIRECTOR AND RESEARCH FELLOW
INSTITUTE OF SOCIAL STUDIES TRUST



MIHIR MATHUR

FOUNDER
DESTA RESEARCH LLP



KHILESH CHATURVEDI

FREELANCE ADVISOR,
TRAINER AND EVALUATOR



AARTI MADHUSUDAN

FOUNDER
GOVERNANCE COUNTS



RAJESH TANDON

FOUNDER-PRESIDENT OF
PARTICIPATORY RESEARCH IN ASIA (PRIA)



ANKUR KULSHRESTHA

APAC FINANCIAL TRAINING - CAPITAL
MARKETS, INVESTMENT BANKING,
BUSINESS MODELLING AND VALUATIONS,
TRADE FINANCE



BIPASHA ROY

DESIGN THINKING
CONSULTANT & FACULTY

Curriculum & Pedagogy

The courses covered over the 11 months fall into six clusters:



Unique Development Management course blending development and business management fundamentals:

The program spans key areas including society and development, state–market relations, systems thinking, finance, operations, behaviour change, marketing, human development, technology, CSR, and new-age electives such as behavioural sciences, digital marketing, and social entrepreneurship.



Personal Mastery on development leadership:

Spread across eight terms, the program nurtures curiosity, courage and compassion, creating a safe learning space that enables teams to thrive through generative conversations, embracing diversity, emotional resilience, positive action and strengthened attentional focus.



Writing in the discipline:

The program equips students to communicate clearly and effectively, using sector-appropriate language that reflects the complexity and evolving nature of social change. It emphasises writing, storytelling and presenting with intention, with these skills reinforced through dedicated sessions across the year.



Context-Based Collaborative Learning :

A unique ISDM offering where experienced bricoleurs mentor students individually and in groups, guiding learning journeys and highlighting development lenses defining social sector management including collaboration, equity and social justice.



Specially curated workshops:

These cover a range of topics including Group Dynamics, Radical Transformation Leadership (RTL) to future-forward workshops on Networks, Partnerships and Alliances, Fundraising, Knowledge Management Systems and more.



Realising India immersion:

A key component of CBCL, this two-week immersion between Terms 2 and 3 helps students deeply understand district-level realities, enabling them to design interventions grounded in people's lived experiences.

****Apart from the above, there are live sessions by established leaders, Harvard ManageMentor courses and Special Capstone Projects that students undertake.***





PGP-DM Structure

The **49-week** PGP-DM is divided into 8 Terms, they are mapped in the following manner.

Curriculum:

Introduction to Development Management

Perspectives on Society & Development Data Analysis for Development Research Methods

1
TERM

Understanding Public Systems

Introduction to Situation Analysis Workshop on Systems Thinking Workshop on Participatory Approaches

2
TERM

Two-week Realising India immersion

The two-week immersion in a district enables the student to engage with ground realities from multiple perspectives.

Systems Design

Intervention Design Development Monitoring & Evaluation

3
TERM

Design Thinking

Behaviour Change Communication Perspectives on Organisations

4
TERM

Strategy for SPOs*

Fundraising and Partnerships Technology for Good

5
TERM

Strategic People Management

Program Management Marketing Management in the Social Sector
*Elective

6
TERM

CSR & ESG

Networks, Alliances and Partnerships
*Elective

7
TERM

Capstone on Scale and Sustainability

8
TERM

Career Options

- | | | |
|---|--|---|
| <p>Non Profit Organisation / NGO</p> <p>1</p> | <p>Social Impact Consulting</p> <p>2</p> | <p>Unilateral/ Bilateral Agency</p> <p>3</p> |
| <p>Social Enterprise</p> <p>4</p> | <p>Advisory Service for Not for Profits</p> <p>5</p> | <p>Policy Consulting</p> <p>6</p> |
| <p>Social Welfare Organisation</p> <p>7</p> | <p>Impact Investing Firm</p> <p>8</p> | <p>Social Advocacy</p> <p>9</p> |
| <p>Education/ Think Tanks/ Research</p> <p>10</p> | <p>CSR Fund/ Foundation</p> <p>11</p> | <p>For Profit Social Organisation</p> <p>12</p> |

Our Alumni Work At

Implementation Organisations



CSR Foundations



Social Enterprise



Consulting Organisations



Alumni Experiences

To anyone wondering whether ISDM is the right place for you, I'll say this: If the social sector is your calling, this is where you belong. The journey isn't easy, but it's worth every moment.



Sagar Chavan
Class of 2024

Expressing my deepest gratitude for the golden year of my life till now, for the life-changing opportunity, the learnings, and the lovely relationships that'll last for a lifetime. Thank you for giving a plate full of everything.



Vaishnavi Kathalkar
Class of 2024

To be very honest, the vastness of my learnings at ISDM would take me years to integrate. This is not just an 11-month journey where I came out transformed, but the beginning of a million seeds planted within me that are now my responsibility to nurture and see them turn into trees with strong roots.



Keerthi Lanka
Class of 2024

ISDM gave me, as a first-generation learner, a space where not only did I grow, but my family grew with me. Their thoughts and mindset about girls' education have now changed.



Sonali Gaikwad
Class of 2024

The experience at ISDM was like receiving a 'true education', be it understanding and practising the values we espouse or nurturing those crafty technical skills that help us thrive in the sector—an academic experience that is truly transformative in nature and way beyond a degree. There are only a handful of places that evoke that feeling of warmth and gratitude in me. Honestly, I never really saw an academic institute being in that profile for me, but this place is magic!



Shuvopriyo Roy
Class of 2020

The transformative learning experience and the opportunity to learn from some of the best practitioners, sector experts and leaders have provided the learning experience of a lifetime. From serving a purpose to finding meaning in change, ISDM, you have expanded my horizon.



Divya Sharma
Class of 2023

ISDM opened doors to a world I wasn't familiar with. It wasn't just about theories, concepts, and skills. It was about learning from people who were least like me. It was about meeting inspiring development professionals every day and hearing their stories. A journey that was nothing short of transformative—and one that continues.



Lakshmi Anns
Class of 2024

My biggest takeaway was the spark ISDM ignited about understanding mindsets, the importance of resolving conflicts, and the beauty of deep listening.

Priyanka Agrawal
Class of 2020



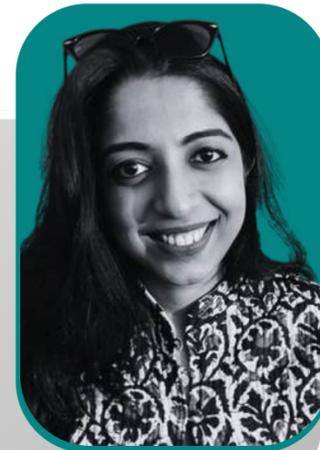
ISDM pushed me to think about things differently. It wasn't just about passion—it was about structures, systems, and long-term impact. It challenged me to step beyond the fieldwork and see how change happens at scale. It made me uncomfortable, frustrated, and, at times, completely lost. But it also gave me space to grow. These 11 months were not just about academic learning; they were about unlearning, about understanding my own gaps, and about becoming more intentional with my work. For now, I just know one thing—I am not the same person who walked into ISDM, and that's enough!

Almas Zareen
Class of 2024



ISDM didn't just shape my career—it reshaped me as a person. It broke me down and built me up from scratch. It reshaped the way I look at education itself.

Priyanka Nair
Class of 2023



If I had to distil my biggest takeaways from ISDM, it would be the people I've met, the language of the sector I've learnt to navigate, and the confidence I've built. If you're passionate about driving change and reimagining how development work happens, then ISDM is the place to be.



Bidipta Chakraborti
Class of 2024

I'm amazed by how seamlessly ISDM's teachings have integrated into my livelihood project. Systems Thinking has revolutionised our approach to market linkage; Design Thinking has been crucial in tailoring sessions for women, ensuring sustained engagement; and Behaviour Change Communication principles have helped boost adoption rates of best practices among goat farmers.



Bharath Valiveti
Class of 2023

The learnings and reflections from my time at ISDM could go on; the list is long. But the reason for these learnings would still be the same: a place I could call my second home, ISDM, a place that has blessed me with a transformative, life-enriching experience and lifelong mentors and peers to fall back on anytime.

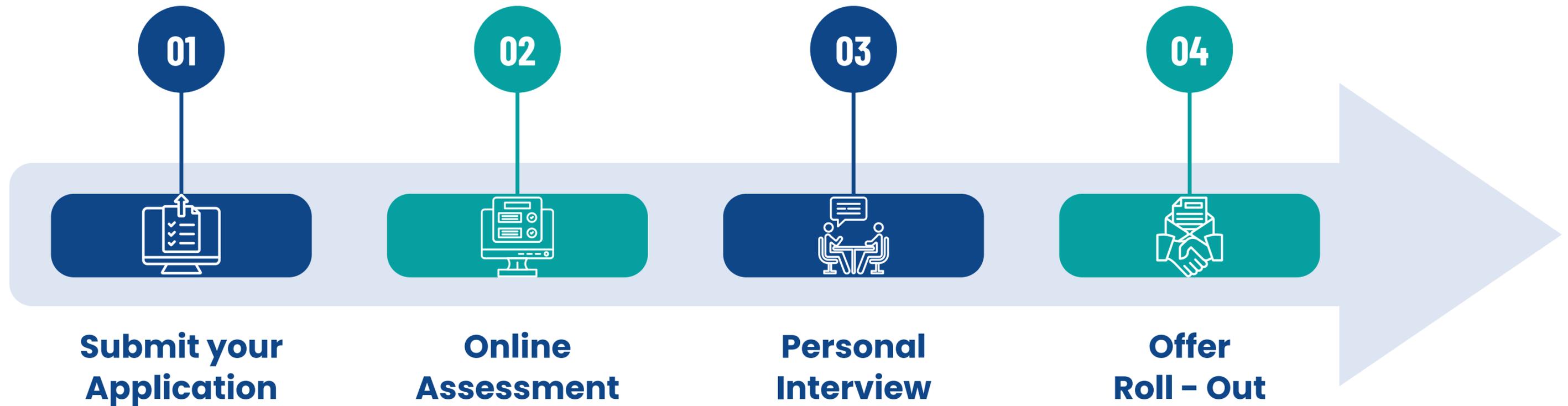


Shivali Gupta
Class of 2023

How to Apply

ADMISSION PROCESS

The admission process is fully online and highly automated. It consists of 4 easy steps for prospective students. Know how to apply to become part of the unique flagship 11 months Post Graduate Program in Development Management.





C 20/5-6, Sector-62 Noida, Uttar Pradesh - 201301



admissions@isdms.org.in



+91 9999788216