

Purchasing Manager / Supplier Performance Manager

La Rochelle (Lagord), France

Join Genevos – Powering the Future of Clean Maritime Energy

At Genevos, we are on a mission to decarbonize the maritime sector. Our cutting-edge fuel cell technologies replace polluting combustion systems with clean, high-efficiency energy solutions, helping the shipping industry move decisively toward net-zero emissions.

We design and industrialize modular power systems that convert alternative fuels such as hydrogen, LNG, and methanol into electricity with exceptional efficiency and dramatically reduced emissions. Joining Genevos means contributing to innovative technology that makes a real-world environmental impact.

Why Work with Us

Genevos is a fast-growing, mission-driven company where ownership, creativity, and collaboration define our culture. You'll work alongside passionate engineers, technologists, problem-solvers, administrators, and leaders tackling high-impact challenges that advance sustainable maritime transport.

If you're motivated by innovation, energized by responsibility, and eager to contribute to meaningful environmental progress, you'll thrive at Genevos.

The Role

We are seeking a highly motivated Purchasing Manager / Supplier Performance Manager to lead and coordinate strategic and operational management of our suppliers. This role is critical to securing key supply chains, ensuring quality, performance, compliance, and continuity, and mitigating supplier-related risks across fuel cell systems and components.

Reporting to General Management, your key responsibilities will include:

- Develop and implement sourcing strategies aligned with company goals and project needs.
- Negotiate contracts, pricing, and terms to achieve cost savings and maximize value.
- Manage purchase orders, supplier agreements, and procurement workflows efficiently.
- Monitor supplier performance using KPIs covering quality, delivery, and compliance.
- Conduct regular supplier evaluations and audits, driving corrective actions where needed.
- Collaborate closely with engineering, production, and quality teams to ensure supply chain alignment with operational needs.
- Support new product introductions through supplier selection, qualification, and onboarding.
- Identify opportunities for process improvements, cost reduction, and efficiency gains.
- Implement best practices in procurement, supplier management, and risk mitigation.
- Prepare reports on supplier performance, procurement activities, and spend analysis.
- Monitor market trends, supply risks, and alternative sourcing opportunities.
- Travel domestically and internationally (France and Europe) as required.

Qualifications & Experience

- Engineering degree or Master's in Purchasing, Supply Chain, Business Administration, or related field.
- 5–7+ years' experience in procurement, supply chain, or supplier performance management, ideally in manufacturing, industrial technology, or maritime sectors.
- Full professional proficiency in French and English (spoken and written); additional languages a plus.
- Strong negotiation, communication, and relationship-building skills.
- Proficiency in ERP and procurement software, with advanced Excel skills.
- Analytical mindset with strong problem-solving ability and attention to detail.
- Experience in supplier auditing and continuous improvement initiatives.

Personal Skills Required:

- High autonomy, rigor, and strong team spirit, with the ability to set priorities and manage time effectively.
- Results-driven with a focus on continuous improvement.
- Strong organizational skills and ability to handle multiple tasks simultaneously.
- Excellent interpersonal skills and strong professional ethics.

Additional Information

- Location: Lagord, Charentes-Maritimes, 15 minutes from La Rochelle by bike.
- Contract: Permanent, full-time (open-ended).
- Start date: September 2026.

How to Apply

Send your CV and cover letter to careers@genevos.com. Only qualified applications will be considered. Applications are confidential. Refer to our [privacy policy](#) for details.