

Zenith Real Estate partners with Elevate to deliver Preconnect® to portfolio of assets

LONDON, 12 December 2025 - Zenith Real Estate Partner continues to find new ways to build value for tenants and investors alike, expanding new digital infrastructure and 'plug and play' connectivity across its portfolio of assets.

Zenith has partnered with telecoms provider and MSP, Elevate, to embed the company's Preconnect® solution into Zenith's commercial office buildings, starting with The Apiary in Manchester.

The Apiary, a 50,000 sq ft Grade A office building can now get new tenants connected to high-capacity full fibre in a matter of days. Soon, the technology will be expanded across the whole Zenith portfolio.

Tom Lomax MRICS, Director of Asset Management at Zenith Real Estate Partners, said: "Working with Elevate and providing a Preconnect® service allows our tenants to really benefit from a seamless journey - from signing their lease to starting work on their office floor."

Preconnect® builds a backbone of full fibre connectivity into multi-tenant office spaces to deliver a seamless, plug-and-play dedicated internet experience for new occupiers. Businesses can start operating immediately without worrying about downtime or complicated setup processes or delays.

With a pre-agreed master wayleave covering infrastructure, installation times are drastically reduced and all solutions are built on a 10Gbps bearer, ensuring a future-ready, highly scalable connection.

This isn't just about faster internet - it's about competitive differentiation. Connectivity infrastructure is now as fundamental as plumbing or electricity in attracting and retaining tenants. This seamless tenant experience is what separates premium office spaces from standard offerings.

About Zenith Real Estate Partners

Zenith Real Estate Partners is focusing on value-add acquisitions of commercial real estate properties throughout the United Kingdom. The firm combines entrepreneurial mindset with institutional quality and aims to provide superior risk adjusted return to investors. For additional information, please check www.zenithrep.com.