



MemberConnection

CONNECTING MEMBERS TO THE LATEST CO-OP NEWS | OCTOBER 2025



Accelerating Methane Reduction Program enrollment ending soon

MMPA is closing the last round of enrollment for a methane reduction program, focused on feed additives and manure management practices like coarse solid separation, cap-and-flare and nutrient recovery.

The five-year Accelerating Methane Reduction Program provides low-risk funding for MMPA producers to receive:

1. Free technical assistance and decision support to assist producers in implementing conservation practices. This assistance may include guidance on selecting and installing methane reduction technologies, optimizing herd management practices, and other strategies to reduce greenhouse gas emissions.
2. Up to 75% of implementation cost reimbursement on manure management and feed additive conservation practices.
3. Up to 3 years of outcome-based payments for resulting verified greenhouse gas reductions.

The program is in partnership with Newtrient and others and funded by \$6.2 million received through the 2023 U.S. Department of Agriculture Natural Resources Conservation Service Regional Conservation Partnership Program (RCPP).

Interested members should complete the form at <https://bit.ly/MMPAAMRP> or contact Rachel Rogers at rachel.rogers@mimilk.com by October 31. Spots for this program are limited, so farms will be selected based on eligibility criteria outlined in the interest form.

MMPA District Meeting Dates and Registration

MMPA District Meetings will take place in December. During the meetings, members will receive an industry and cooperative update, and participate in elections. Meetings begin at 10 a.m. with registration beginning at 9:30 a.m. Lunch will be provided.

- **DISTRICT 1:** Monday, Dec. 8
Hilton Garden Inn, Findlay, OH
- **DISTRICT 2:** Tuesday, Dec. 9
Blue Gate Inn, Shipshewana, IN
- **DISTRICT 3:** Wednesday, Dec. 10
The Shack, White Cloud, MI
- **DISTRICT 4:** Thursday, Dec. 11
Riverwalk Place, Gladwin, MI
- **DISTRICT 5:** Friday, Dec. 12
Wyndham Hotel and Conference Center, Flint, MI

Registration is required to attend.

Please register by Nov. 20. To register, scan the QR code on meeting notice, visit <https://bit.ly/MMPADistrictReg> or contact the Novi office at 248-474-6672 ext. 202.

Members who complete their registration by November 10 will be put into a drawing for the chance to win a car jump starter and \$100 Visa gift card!*

**Winners will be announced at each district meeting. Members must be in attendance at their District Meeting to be eligible.*

UPCOMING EVENTS

December 8-12: District Meetings

News from Novi

As we close out the fiscal year, we're already excited about 2026 as many of our initiatives will come online, including our ethanol plant in Constantine, Mich. Now named DD Biofuel, but formally known as Dairy Distillery Alliance, the plant's name change better depicts the end product and provides marketing opportunities for expansion.

As most of the construction has been completed at the plant, we are eagerly awaiting the distilling equipment from India. It takes approximately two months to cross the ocean, but it will be installed quickly upon arrival, and we anticipate producing our first tanker of ethanol in January.

Additionally, we are working with our partners and state officials on finalizing plans that are well on their way. We are excited to announce more details about these initiatives at our upcoming District Meetings. The team is preparing to update the membership during these in-person meetings on all that we've accomplished this year and more that is coming in the new fiscal year. I hope you plan to attend!

During the meetings, we will also talk about markets. They continue to be volatile, which is certainly not new to the industry. Trade continues to be an issue that is front and center for agriculture in general. As harvest season continues, many outlets have been closed causing an ample supply with concerns of export opportunities. Recently, MMPA Board Chairman Doug Chapin was able to participate in a trade summit with the U.S. Dairy Export Council. The discussion's intention was to continue open dialogue about the export market, something that's important for all of agriculture, including dairy. The MMPA team continues to play an active role in securing international markets, which are critical to our industry's success.

Speaking of the team, I had a chance to spend time with the field staff who help support you on the farm. It was a great opportunity to celebrate team members who had achieved milestone years of service. I can assure you that this team is dedicated to helping members achieve their goals and I'm proud of what they've accomplished.

With many exciting initiatives on the horizon and a strong team dedicated to supporting you, the member-owner, we continue to be excited about MMPA and industry in the upcoming year.

—Joe Diglio, MMPA President & CEO

UPDATES & REMINDERS

Applied Research Fund deducted from September milk check

The Applied Research Fund deduction of 2 cents/cwt. was included in members' October 17 milk check. The applied research fund, initiated by MMPA members in 2007, is used to support applied research programs important to the advancement of the dairy industry. It is collected once a year from September milk marketings. MMPA's applied research fund has worked in tandem with the Michigan Alliance for Animal Agriculture (M-AAA) and has supported other research projects related to MMPA projects.

MMPA deferred payment agreements available

MMPA members who are cash basis taxpayers and desire to defer some or all of their October, November and December 2024 milk proceeds until January 2025, must complete and return a Deferred Payment Agreement prior to the beginning of the month for which income deferral will commence. For example, if you want to defer payment for November milk, you must sign and return the contract agreement so it arrives at the MMPA Novi office before November 1. Similar timing would apply for December milk deliveries. To access the Deferred Payment Agreement, login to the producer portal or contact the MMPA member services department at 800-572-5824, ext. 203 or members@mimilk.com.

MMPAC Challenge

The Michigan Milk Political Action Committee (MMPAC) Challenge will soon be underway! The MMPAC helps support legislators who support the dairy and agriculture industry. It is a way to assist MMPA in having discussions with lawmakers on issues of importance to MMPA and the dairy industry. In addition, by supporting the MMPAC, you have the chance to support a charity. MMPA will award the MMPA district with the highest percentage of members contributing to the district's choice of selected charity organizations or youth foundations. Last year's winner was District 4. Information regarding the MMPAC Challenge was mailed to members this week.

United Dairy Industry of Michigan board applications available

MMPA members residing in Michigan and interested in representing MMPA on the United Dairy Industry of Michigan (UDIM) board of directors are encouraged to submit an application by January 1, 2026. Traditionally, the positions reserved for MMPA were filled by election by the Advisory Committee. With the governance structure approved in 2023, any MMPA member in Michigan who is a sole proprietor, a partner in a partnership, a member of the limited liability company or a shareholder of the corporation, is eligible to apply for the open positions. The number of applicants selected to represent MMPA is determined by the MMPA Board of Directors and based on overall number of board members allotted to MMPA by UDIM. Representatives will be selected on a biannual basis. Interested members should contact Elizabeth Kent at elizabeth.kent@mimilk.com for an application.

MARKET REPORT

Statistical Summary | FOR MILK MARKETED IN AUGUST 2025

MMPA Reporting

Average All Milk Price

\$20.12

Average Butterfat

4.07%

Average Protein

3.17%

Average SCC

201,000 cells / mL

Total Milk Production

+2.64% over August 2024

AMS Survey Prices

(monthly average, per pound)

Cheese

1.7529 / LB

Butter

2.4778 / LB

Milk Powders

Nonfat Dry Milk

1.2820 / LB

Dry Whey

0.5779 / LB

Market Statistics - Mideast Federal Order #33

	# This Month	# Year Ago	% Change
Total Class 1 Sales	576,866,332	593,368,727	-2.78%
Total Class 2 Sales	387,230,456	217,933,671	77.68%
Total Class 3 Sales	698,565,907	693,881,392	0.68%
Total Class 4 Sales	166,403,463	90,707,986	83.45%
Total Production	1,829,066,158	1,595,891,776	14.61%
Class 1 Utilization	31.5%	37.2%	

Mideast Federal Order #33

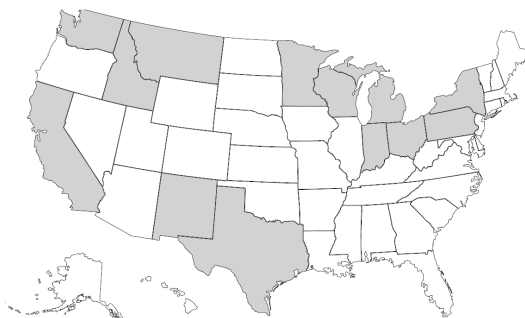
Total Producers.....	3,293
Avg. Daily Production per farm.....	17,917
Avg. Protein Test.....	3.20%
Avg. Butterfat Test.....	4.11%
Avg. Oth Solids Test.....	5.76%

Component Pricing Information - Mideast Federal Order #33

Protein Price /lb.	\$1.9646
Butterfat Price /lb.	\$2.7255
Other Solids Price /lb.....	\$0.3204
Class III Price @ 3.5%	\$17.24
Prod. Price Diff /cwt. - Mich Mkt	\$1.74
Uniform Price @ 3.5%.....	\$18.98
SCC Adjustment /cwt /1000.....	\$0.00088

National Trends*

(production in millions of pounds)



*For 24 States

	2025	2024	% Change
California	3,439	3,380	+1.7
Wisconsin	2,764	2,709	+2.0
Idaho	1,599	1,478	+8.2
New York	1,408	1,361	+3.5
Texas	1,531	1,444	+6.0
Michigan	1,060	1,014	+4.5
Minnesota	890	869	+2.4
Pennsylvania	807	802	+0.6
New Mexico	479	480	-0.2
Washington	491	534	-8.1
Ohio	480	481	-0.2
Indiana	376	375	+0.3
Total U.S.*	18,768	18,164	+3.3
U.S Y-T-D*	148,567	145,912	+1.8

MMPA showcases sustainability and innovation during customer visit

MMPA recently hosted representatives from Walmart, Sam's Club and The Nature Conservancy for tours of our Canton, Ohio plant and member farms showcasing sustainability and innovation. The customer representatives experienced both processing and farm-level advancements that demonstrate MMPA's commitment to environmental stewardship and cooperative values. Along with visiting Superior Dairy, they toured MMPA members, Steinhurst Dairy and Hershberger Farm, where the Steiner and Hershberger families showcased their Feed in Focus sustainability project implementation and their conservation-focused farming. The tours provided an opportunity for MMPA customers to meet directly with farmers and learn more about the challenges facing the industry.



MARKET NEWS | USDA Dairy Market News - October 17, 2025

CHEESE HIGHLIGHTS: Cheese markets in the East remain active as bulk aged cheese sales strengthen. Producers are holding output levels steady, though some plants are limited by maintenance downtime. Spot milk remains available for Class III use, keeping production schedules balanced. Export demand is firm, and inventories are described as stable heading into late October. In the Central region, cheese production eased this week as a few plants underwent maintenance. Spot milk movement stayed steady, while Class I pulls continued to tighten available volumes. Domestic orders held their pace, and export demand continues to provide a solid outlet. Across the West, milk supplies are ample enough to support steady cheese production. Manufacturers remain focused on contract fulfillment, with spot loads moving consistently through the region. Domestic sales are steady, and export activity provides meaningful support. Competitive global pricing is making U.S. product less competitive in overseas markets.

BUTTER HIGHLIGHTS: Domestic butter demand is reported as light in the Central region, steady in the West region, and somewhat stronger in the East region. Demand from international buyers is strong. Plenty of cream continues to be available with fat levels in milk output seasonally increasing. For many butter manufacturers, contractual cream intakes are filling their needs, making for light spot cream demand from butter makers. Butter production schedules vary from steady to strong. Both salted and unsalted butter loads of 80 percent butterfat butter are available.

FLUID MILK: Nationwide, milk volumes are steady to stronger, predominantly due to seasonal temperature changes. Milk component output levels are strong, providing ample amounts of cream to the market. Class I demand is strong in most areas. In some cases, milk is being moved across regions to meet bottling demand. Class II production is trending up heading into the holiday season. Demand for extended shelf-life cream and similar products is increasing. Class III production is steady in each region. Many facilities are undergoing scheduled downtime, so there is some milk available for spot purchases. Class IV production is also increasing. Some contacts mention butter churns are now operating seven days a week to meet holiday demand. Cream is available for spot purchase in every region. Condensed skim production decreased in the East, while other regions reported a steady state.

DRY PRODUCTS: Prices for low/medium heat nonfat dry milk (NDM) decreased across the range and mostly price series in the West this week, while holding steady in the Central and East regions. High heat NDM prices decreased in the Central and East regions and at the bottom of the range in the West, but the top of the West region price range pushed higher. The Central and East region price range for dry buttermilk increased at the bottom while the top remained the same. In the West, the bottom of the price range held steady while the top moved lower. Meanwhile, the mostly price series decreased at the bottom, while the top was unchanged. Prices for dry whole milk decreased this week.



FARM SUPPLY
STORE

The MMPA Farm Supply Store, based in Mt. Pleasant, offers a variety of products including sanitation chemicals, udder and milk prep supplies, minerals, milk replacers, hoses, filters, inflations, testing equipment and MMPA apparel.



Featured Product: Land O Lakes Colostrum Replacer (\$35.84 OR \$34.05*)

To order products, call 877-367-6455 or visit mimilk.com/farm-supply-store.

**Valid on online orders only through November 24, 2025.*

