



# MemberConnection

CONNECTING MEMBERS TO THE LATEST CO-OP NEWS | NOVEMBER 2025



## MMPA named Cooperative Communicator of the Year

MMPA) was recognized as the Cooperative Communicator of the Year at the National Milk Producers Federation’s (NMPF) annual meeting this week in Arlington, Texas. The honor is part of NMPF’s annual cooperative communications contest, celebrating outstanding work in dairy communication across the country.

MMPA received five first-place awards, five second-place awards, and five third-place awards in the contest, competing among 11 cooperatives and 102 total entries. The cooperative’s entry titled “The Low Down on FMMOs,” a story originally published in the January/February 2025 issue of the Milk Messenger, earned Best of Show: Writing, a top honor selected from all first-place winners across the contest’s four main categories: publication, writing, graphics and special projects.

“These awards reaffirm our cooperative’s mission to inform, engage and advocate for our member-owners,” said Joe Diglio, MMPA president and CEO. “Our communications team plays a critical role in strengthening the connections that unite our membership and sharing the story of MMPA’s impact across the broader dairy industry.”

This year’s recognition follows MMPA Board Chairman Doug Chapin’s honor as the 2024 NMPF Farmer Communicator of the Year, marking back-to-back national communications accolades for the cooperative. Together, these awards underscore MMPA’s ongoing commitment to strong, authentic communication.

## MMPA District Meeting Dates and Registration

MMPA District Meetings will take place in December. Meetings begin at 10 a.m. with registration beginning at 9:30 a.m. Lunch will be provided.

- **DISTRICT 1:** Monday, Dec. 8  
Hilton Garden Inn, Findlay, OH
- **DISTRICT 2:** Tuesday, Dec. 9  
Blue Gate Inn, Shipshewana, IN
- **DISTRICT 3:** Wednesday, Dec. 10  
The Shack, White Cloud, MI
- **DISTRICT 4:** Thursday, Dec. 11  
Riverwalk Place, Gladwin, MI
- **DISTRICT 5:** Friday, Dec. 12  
Wyndham Hotel and Conference Center, Flint, MI

### Registration is required to attend.

To register, scan the QR code on meeting notice, visit <https://bit.ly/MMPADistrictReg> or contact the Novi office at 248-474-6672 ext. 202.

## Elections to take place during District Meetings

Along with receiving a cooperative update during District Meetings, members will vote on a director-at-large position. The State Nominating Committee interviewed applicants and placed the following candidates in nomination:

- Kris Wardin, St. Johns, Michigan, District 6
- James Weber, Vassar, Michigan, District 5

## UPCOMING EVENTS

**December 8-12:**  
District Meetings

## News from Novi

I recently had the opportunity to attend the National Milk Producers Federation's (NMPF) Annual Meeting, where representatives from cooperatives across the country came together to discuss the work our national organizations and checkoff programs are doing on your behalf. The conference covered a wide range of timely topics: not only the continued volatility in the markets, but also regulatory updates and insights into the now-ended government shutdown. A big concern brought up throughout the event was the funding status of the SNAP program. While that issue appears to be resolved for now, the conversation was a good reminder of the important role SNAP plays and the impact it has on dairy demand.

We also received updates on commodity prices and the outlook for the year ahead. There's still plenty of uncertainty in the marketplace, but one thing remains clear: dairy continues to be highly valued by consumers. Breakout sessions at the meeting highlighted new innovations entering the market, including Nurri, and gave attendees the opportunity to sample the protein milk shake made with our member milk. It's exciting to be part of an organization that continues to progress, meet consumer needs and be recognized as a leader in the protein beverage space.

During the industry luncheon, our very own Emily Kittendorf-King was recognized with the Cooperative Communicator of the Year award. I'm incredibly proud to see our communications team honored for their hard work and ability to effectively communicate with members, customers and the industry.

This year's meeting was especially memorable as National Milk Producer Federation's Chair Randy Mooney stepped down from his long-held role and we welcomed Brian Rexing as the new chair. And speaking of leadership, your board chairman, Doug Chapin, was re-elected to the NMPF Executive Committee. Congratulations to Doug on this well-deserved achievement!

As we head into the holiday season, I wish you and your families a safe, healthy and happy Thanksgiving. I look forward to seeing you at our upcoming District Meetings!

—Joe Diglio, MMPA President & CEO

## UPDATES & REMINDERS

### United Dairy Industry of Michigan board applications available

MMPA members residing in Michigan and interested in representing MMPA on the United Dairy Industry of Michigan (UDIM) board of directors are encouraged to submit an application by January 1, 2026. Traditionally, the positions reserved for MMPA were filled by election by the Advisory Committee. With the governance structure approved in 2023, any MMPA member in Michigan who is a sole proprietor, a partner in a partnership, a member of the limited liability company or a shareholder of the corporation, is eligible to apply for the open positions. The number of applicants selected to represent MMPA is determined by the MMPA Board of Directors and based on overall number of board members allotted to MMPA by UDIM. Representatives will be selected on a biannual basis. Interested members should contact Elizabeth Kent at [elizabeth.kent@mimilk.com](mailto:elizabeth.kent@mimilk.com) for an application.

### Great Lakes Regional Dairy Conference: February 5-6 in Mt. Pleasant

The annual Great Lakes Regional Dairy Conference (GLRDC) offers dairy producers the opportunity to join top researchers and industry leaders and learn about the latest technology, sustainability efforts and market trends shaping dairy's future. The conference will take place Feb. 5-6, 2026 at the Soaring Eagle Casino and Resort in Mt. Pleasant, Michigan. Online registration closes on Feb. 1, 2026. On-site registration is subject to availability. For more information or to register online, visit [www.glrdc.org](http://www.glrdc.org). To register by phone, call 989-666-3773.

### MMPA deferred payment agreements available

MMPA members who are cash basis taxpayers and desire to defer some or all of their December 2025 milk proceeds until January 2026, must complete and return a Deferred Payment Agreement prior to the beginning of the month for which income deferral will commence. For example, if you want to defer payment for December milk, you must sign and return the contract agreement so it arrives at the MMPA Novi office before December 1. To access the Deferred Payment Agreement, login to the producer portal or contact the MMPA member services department at 800-572-5824.

### MMPA Food Bank Legacy Award

Applications are available for the 2026 MMPA Food Bank Legacy Award. Members involved in supporting their local food bank or pantry are encouraged to fill out an application. The recognition, created in honor of past MMPA Board President Ken Nobis, recognizes members for their efforts supporting local food banks and pantries. This annual award gives you the chance to support a Michigan food bank or pantry to receive a \$1,000 donation toward their hunger relief work. Interested members can contact Jessica Welch at [jessica.welch@mimilk.com](mailto:jessica.welch@mimilk.com) or at 248-897-3400 to receive an application. Deadline to submit nominations has been extended to December 15, 2025.

# MARKET REPORT

**Editor's Note:** Due to the recent federal government shutdown, some regularly published USDA dairy market data was not available at the time of this report's publication.

## Statistical Summary | FOR MILK MARKETED IN SEPTEMBER 2025

### MMPA Reporting

#### Average All Milk Price

\$19.63

#### Average Butterfat

4.19%

#### Average Protein

3.26%

#### Average SCC

177,000 cells / mL

#### Total Milk Production

+3.77% over September 2024

### AMS Survey Prices

(monthly average, per pound)

#### Cheese

1.8066 / LB

#### Butter

2.0377 / LB

#### Milk Powders

Nonfat Dry Milk

1.2265 / LB

Dry Whey

0.5782 / LB

### Market Statistics - Mideast Federal Order #33

	# This Month	# Year Ago	% Change
Total Class 1 Sales	587,967,382	568,151,223	3.49%
Total Class 2 Sales	436,385,723	374,762,451	16.44%
Total Class 3 Sales	613,989,294	485,963,939	26.34%
Total Class 4 Sales	203,136,578	181,495,331	11.92%
Total Production	1,841,478,977	1,610,372,944	14.35%
Class 1 Utilization	31.9%	35.3%	

### Mideast Federal Order #33

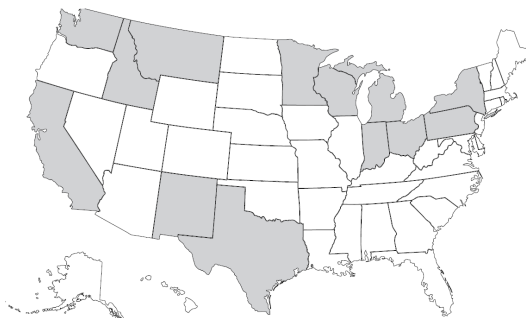
Total Producers.....	3,281
Avg. Daily Production per farm.....	18,709
Avg. Protein Test .....	3.29%
Avg. Butterfat Test .....	4.23%
Avg. Oth Solids Test .....	5.76%

### Component Pricing Information - Mideast Federal Order #33

Protein Price /lb. ....	\$2.7062
Butterfat Price /lb. ....	\$2.1925
Other Solids Price /lb. ....	\$0.3207
Class III Price @ 3.5% .....	\$17.59
Prod. Price Diff /cwt. - Mich Mkt .....	\$0.42
Uniform Price @ 3.5% .....	\$18.01
SCC Adjustment /cwt /1000.....	\$0.00090

### National Trends\*

(production in millions of pounds)



\*For 24 States

	2025	2024	% Change
California			
Wisconsin			
Idaho			
New York			
Texas			
Michigan			
Minnesota			
Pennsylvania			
New Mexico			
Washington			
Ohio			
Indiana			
Total U.S.			
U.S Y-T-D*			

## MMPA Outstanding Young Dairy Cooperators attend NDB/NMPF/UDIA Joint Annual Meeting

In October, MMPA's 2025 Outstanding Young Dairy Cooperators (OYDC) Dale and Lynnae Dick, alongside 2025 OYDC Runners-Up Mason and Whitney Smith, attended the 2025 Joint Annual Meeting of the National Dairy Promotion and Research Board (NDB), National Milk Producers Federation (NMPF) and United Dairy Industry Association (UDIA). Hosted in Arlington, Texas, the OYDCs participated in national young cooperator programming and connected with dairy farmer leaders, promotion and cooperative organization executives, food industry leaders and other stakeholders to discuss major opportunities and challenges facing farmer-led organizations.



PICTURED (L-R): MMPA 2025 OYDCS LYNNAE AND DALE DICK AND 2025 OYDC RUNNERS-UP MASON AND WHITNEY SMITH

## MARKET NEWS | USDA Dairy Market News - November 14, 2025

**BUTTER HIGHLIGHTS:** Domestic butter demand varies from steady to strong in the East region, from light to stronger in the Central region, and is mixed in the Western region. Demand from international buyers varies from steady to strong. Export demand for competitively priced 82 percent butterfat butter is limiting domestic bulk butter load availability. Cream volumes are more than sufficient to cover contractual obligations and accommodate spot load requests. Butter churns are heavily active for the most part.

**CHEESE HIGHLIGHTS:** Cheese production in the East is steady as plants work to keep inventories in check. Bulk and processed cheese movement is stable, and retail demand continues at a steady pace. Export interest remains slow, with little change from recent weeks. Cheese makers in the Central region are keeping schedules steady, though some facilities are operating below capacity due to maintenance downtime. Retail orders are improving, while foodservice demand is softer. Cheese barrel volumes are tightening, even as other varieties remain available. Western manufacturers report sufficient milk volumes to support steady production. Domestic demand ranges from moderate to steady, while export activity continues to offer support. Some stakeholders note early interest in securing loads into early 2026.

**FLUID MILK:** Nationwide, milk production is steady to stronger. Cooler temperatures are contributing to increased cow comfort. Contacts report milk output is up from last year. Milk components remain high, contributing to large volumes of cream in the market. Class I demand is strong, and some facilities are moving more loads of milk to bottling than they typically would. Class II demand is steady to stronger. Seasonal dairy products, like eggnog, are in demand from retail and food service outlets. Class III production is steady. Most manufacturers can use contract loads to meet demand. Spot sales of Class III milk are light. Sales for Class III spots are from \$2 under to \$1.5 over Class. Class IV production is steady. Butter producers are seasonally producing more butter but not taking spot loads of cream as contract loads are sufficient.

**DRY PRODUCTS:** In the Central and East regions, low/medium heat nonfat dry milk (NDM) prices are unchanged, but prices increased in the West across the price range and at the top of the mostly price series. The top of the Central and East high heat NDM price range moved lower but the bottom was unchanged. High heat NDM prices decreased in the West across the price range. The bottom of the Central and East dry buttermilk price range moved higher. Buttermilk prices decreased at the top of the range in the Central and East region, and across the price range and mostly price series in the West.



The MMPA Farm Supply Store, based in Mt. Pleasant, offers a variety of products including sanitation chemicals, udder and milk prep supplies, minerals, milk replacers, hoses, filters, inflations, testing equipment and MMPA apparel.



**Featured Product:** Ice Melt (\$9.08 OR \$8.63\*)

To order products, call 877-367-6455 or visit [mimilk.com/farm-supply-store](http://mimilk.com/farm-supply-store).

*\*Valid on online orders only through December 23, 2025.*

