



MemberConnection

CONNECTING MEMBERS TO THE LATEST CO-OP NEWS | MARCH 2026



MMPA hosts 110th Annual Meeting

MMPA hosted the 110th Annual Meeting on March 18 at the Suburban Collection Showplace Center in Novi, Michigan. Members and guests in attendance celebrated award-winning members and heard from MMPA partners and leaders about the vision for the future.

The meeting included:

- Comments from **President & CEO Joe Diglio** on MMPA's strategic vision, accelerating growth and key milestones shaping the cooperative's future.
- Announcement of MMPA's partnership with Good Culture from **Good Culture founder Jesse Merrill**.
- Presentation from **Trilliant Foods CEO Mike Upchurch** about the evolution and growth of the Nurri brand.
- Dairy industry market update and trend report from **Corey Geiger, CoBank's Lead Dairy Economist**.
- Remarks from **Board Chairman Doug Chapin** recognizing partner contributions, industry insights and the member-driven strength behind MMPA's continued success.
- Recognition of 2025 Outstanding Young Dairy Cooperator finalists, members achieving 35 and 50 years of membership, the MMPA Food Bank Legacy Award recipient, the MMPA Top Quality Award winner, and MMPA employees achieving milestone years of service.
- A report from **Treasurer Eric Frahm** about the association's financial results from fiscal year 2025.

Milestone Members

35-Year Members

- **William Hough** of Blanchard, Michigan
- **Casey Moore** of Mason, Michigan
- **William Risch** of Webberville, Michigan
- **Klaus and Mary Ann Vanderploeg** of Ithaca, Michigan

50-Year Members

- **Keith and Wendy Bott** of Wheeler, Michigan
- **Rodney Daniels** of Whittemore, Michigan
- **Arden Eadie** of Conklin, Michigan
- **Jack Evans** of Sanford, Michigan
- **Mark Hilaski** of Hopkins, Michigan
- **Clark Humrich** of Webberville, Michigan
- **Michael Noll** of Croswell, Michigan

Top Quality Award

Hardy Spring Lake Farms of Stanton, Michigan

MMPA Food Bank

Legacy Award

De Saegher Dairy of Middleton, Michigan

MMPAC Challenge

Winner

District 4

News from Novi

It was great to see so many of you at the Annual Meeting. The energy in the room was noticeable, and it carried through in the conversations we had with our partners about where we're headed next. There's a lot of momentum right now and a lot to be excited about.

A sincere thank you to Mike Upchurch and Trilliant Foods for joining us. Mike always brings a level of passion and enthusiasm, and we especially appreciate him bringing new Nurri flavors and products for everyone to experience firsthand. It was a great example of the innovation happening across our industry.

It was also exciting to officially announce our partnership with Good Culture to the membership. Having Jesse Merrill, Founder and CEO, there to share his story and why he chose MMPA as a partner added meaningful perspective. He made it clear how much he values this membership and the opportunity ahead. Like many of you, we're looking forward to seeing the first products come out of Remus.

Congratulations to the De Saeghers as well for receiving the MMPA Food Bank Legacy Award. The message Lotte Peet shared during Annual Meeting was an important reminder of the role we play beyond the farm, staying aware of the needs in our communities and continuing to support those who rely on the nutritional products we produce every day.

I also want to recognize Hardy Spring Lake Farms for their outstanding commitment to quality. Being named MMPA's Top Quality Award winner is a significant achievement and well deserved.

During the reorganization meeting, we reaffirmed the leadership of the MMPA Board officers. Their continued commitment, energy and focus on MMPA's vision and telling our story remains critical as we move forward.

As we look ahead, there's a lot on the horizon. We're hopeful that next month we'll be talking about the commissioning of our Remus and Ovid facilities and more importantly, seeing products from those plants begin to reach the marketplace.

There's a lot happening, and even more ahead. Appreciate the time, the engagement, and the continued support from all of you.

—Joe Diglio, MMPA President & CEO

UPDATES & REMINDERS

USDA NASS 2025 Annual Milk Production Data

USDA's National Agricultural Statistics Service recently released the annual milk production for the U.S. in 2025. In total, the U.S. produced 232 billion pounds of milk (9% increase since 2016) with 9.5 million cows. In MMPA's milkshed:

- Michigan retained its rankings at #6 in total milk production and #1 in production per cow.
- Ohio was #12 in total milk production and #23 in production per cow.
- Indiana was #17 in total milk production and #15 in production per cow.
- Wisconsin was #2 in total milk production and #5 in production per cow.

MSU honors De Grins Oer Dairy as 2026 Dairy Farm of the Year

The Michigan State University (MSU) Department of Animal Science named De Grins Oer Dairy of Blanchard, Mich. as the recipient of the 2026 Dairy Farm of the Year. Presented annually since 1958, this award is the highest honor the department gives to outstanding dairy farms across Michigan. The official presentation of the Dairy Farm of the Year award will occur in April 2026.

Bipartisan Support Pushes Farm Bill Forward

In early March, the House Agriculture Committee advanced H.R. 7567, the Farm, Food and National Security Act of 2026. The bill includes several industry priorities, such as extending key dairy programs, authorizing long-term dairy processing cost surveys, supporting farmer-led conservation efforts and directing the U.S. to defend common cheese names in trade talks. It also strengthens export promotion, supports global nutrition programs that use milk powder, expands dairy options in nutrition programs and continues efforts like the Farm and Ranch Stress Assistance Network.

NMPF Releases 2025 Activities & Accomplishments Report

The National Milk Producers Federation (NMPF) released its 2025 Annual Report, highlighting a year marked by significant policy wins, ongoing industry challenges and continued progress for dairy farmers and cooperatives. The report outlines efforts to strengthen the dairy safety net, expand market opportunities and advocate for producers at the national level, while also addressing labor, trade and pricing uncertainties. Read the full report to learn more about NMPF's work on behalf of the industry: <https://www.nmpf.org/2025-annual-report/>.

MARKET REPORT

Statistical Summary | FOR MILK MARKETED IN JANUARY 2026

MMPA Reporting

Average All Milk Price

\$16.86

Average Butterfat

4.43%

Average Protein

3.41%

Average SCC

155,000 cells / mL

Total Milk Production

+4.67% over Jan. 2025

AMS Survey Prices

(monthly average, per pound)

Cheese

1.4003 / LB

Butter

1.4266 / LB

Milk Powders

Nonfat Dry Milk

1.1921 / LB

Dry Whey

0.6986 / LB

Market Statistics - Mideast Federal Order #33

| | # This Month | # Year Ago | % Change |
|---------------------|---------------|---------------|----------|
| Total Class 1 Sales | 612,519,920 | 638,134,574 | -4.01% |
| Total Class 2 Sales | 393,874,008 | 196,513,924 | 100.43% |
| Total Class 3 Sales | 627,653,414 | 649,451,602 | -3.36% |
| Total Class 4 Sales | 266,143,951 | 136,267,467 | 95.31% |
| Total Production | 1,900,191,293 | 1,620,367,567 | 17.27% |
| Class 1 Utilization | 32.2% | 39.4% | |

Mideast Federal Order #33

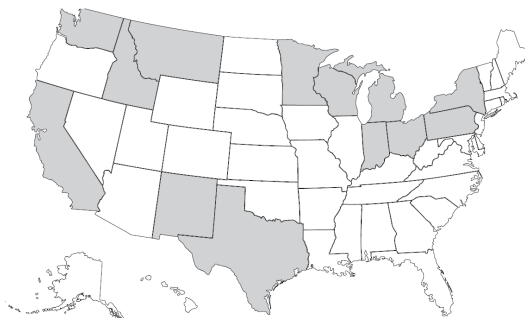
| | |
|-------------------------------------|--------|
| Total Producers..... | 3,274 |
| Avg. Daily Production per farm..... | 18,722 |
| Avg. Protein Test | 3.45% |
| Avg. Butterfat Test | 4.48% |
| Avg. Oth Solids Test | 5.78% |

Component Pricing Information - Mideast Federal Order #33

| | |
|---|-----------|
| Protein Price /lb. | \$2.1768 |
| Butterfat Price /lb. | \$1.4525 |
| Other Solids Price /lb..... | \$0.4448 |
| Class III Price @ 3.5% | \$14.59 |
| Prod. Price Diff /cwt. - Mich Mkt | \$0.83 |
| Uniform Price @ 3.5%..... | \$15.42 |
| SCC Adjustment /cwt /1000..... | \$0.00070 |

National Trends*

(production in millions of pounds)



*For 24 States

| | 2026 | 2025 | % Change |
|--------------|--------|--------|----------|
| California | 3,510 | 3,352 | +4.7 |
| Wisconsin | 2,750 | 2,694 | +2.1 |
| Idaho | 1,538 | 1,491 | +3.2 |
| New York | 1,410 | 1,364 | +3.4 |
| Texas | 1,598 | 1,485 | +7.6 |
| Michigan | 1,076 | 1,039 | +3.6 |
| Minnesota | 910 | 880 | +3.4 |
| Pennsylvania | 817 | 842 | -3.0 |
| New Mexico | 486 | 505 | -3.8 |
| Washington | 480 | 511 | -6.1 |
| Ohio | 494 | 483 | +2.3 |
| Indiana | 402 | 388 | +3.6 |
| Total U.S.* | 19,058 | 18,423 | +3.4 |
| U.S YTD* | 19,058 | 18,423 | +3.4 |



MMPA participates in Celebrate Michigan Ag Day

In recognition of Michigan Ag Month, the state’s agriculture industry gathered on March 17 for Celebrate Michigan Ag Day at the Capitol in Lansing. The event served as an opportunity to highlight agriculture’s vital role in supporting Michigan’s economy and food supply. State legislators sampled a variety of complimentary snacks and beverages, including MMPA’s contribution of Nurris, while engaging directly with commodity organizations. These interactions fostered meaningful conversations between lawmakers and agricultural leaders, reinforcing the value of collaboration in supporting and advancing Michigan’s diverse farming community.

MARKET NEWS | USDA Dairy Market News - March 13, 2026

CHEESE HIGHLIGHTS: Northeast retail cheese demand continues to grow, with contacts noting strong sales are supporting higher volumes of cheese production. Cheese inventories are generally balanced, and some manufacturers continue to export bulk product to prevent inventory buildup. Central region cheese production remains active aside from some maintenance downtime. Export demand is strong, but contacts are watching rising freight costs. Western cheese manufacturers continue to run active production schedules as milk supplies remain readily available. Cheese availability varies by producer commitments, with mozzarella noted as tighter amid heavy contract obligations for some manufacturers. Domestic cheese demand ranges from light to moderately strong, with retail outpacing food service, while international interest holds mostly steady.

BUTTER HIGHLIGHTS: Stakeholders in the West region report steady or stronger domestic butter demand. Stakeholders in the Central and East region report strong domestic butter demand. Export demand is strong, but disruptions are negatively impacting sales or deliveries in some cases. Spot cream volumes are available. Some butter manufacturers are bringing loads into their plants. Butter production schedules are heavily active preparing for upcoming spring holidays. 80 and 82 percent butterfat butter loads are available, but spot inventories of 82 percent butterfat butter are tight. Bulk butter overages range from 5 cents below to 10 cents above market across all regions.

FLUID MILK: Nationwide, milk production is seasonally strong. Favorable weather conditions are contributing to higher milk volumes. Contacts indicate that milk fat levels are down slightly from last month, but still higher overall compared to previous years. Class I demand is steady, but demand is expected to drop slightly with many educational institutions taking spring break in the coming weeks. Class II demand is growing. As the temperatures increase and the spring holidays approach, ice cream mixes and other Class II products are in increased production. Class III demand is steady. Spot volumes of milk are available for Class III use. Class IV demand is strong. Butter makers are operating full production schedules to meet current domestic and international demand. With powder prices remaining high, drying operations are running busy schedules. Condensed skim availability is tight this week, predominantly due to powder taking priority.

DRY PRODUCTS: Nonfat dry milk prices strengthened across all regions, holding firm at the upper end of the range for all heat classes in the Central and East and at the low/medium heat levels in the West. Dry buttermilk prices were mixed. The Central and East regions saw increases at the top of the range, while the West posted gains at the low end. Dry whey markets were also mixed: Central prices slipped across most of the range except for stability at the top of the mostly range; West prices held firm at the low end and strengthened at the high end as the range widened; Northeast prices edged down at the low end and were unchanged at the top.



The MMPA Farm Supply Store, based in Mt. Pleasant, offers a variety of products including sanitation chemicals, udder and milk prep supplies, minerals, milk replacers, hoses, filters, inflations, testing equipment and MMPA apparel. To order products, call 877-367-6455 or visit mimilk.com/farm-supply-store.



Featured Product: 24” Complete Poly Barn Scraper (\$54.94 OR \$52.19*)

**Valid on online orders only through April 23, 2026.*

