MMPA

MemberConnection

CONNECTING MEMBERS TO THE LATEST CO-OP NEWS | OCTOBER 2026



MMPA appoints Chad Slump as Chief Financial Officer

MMPA has appointed Chad Slump as Chief Financial Officer (CFO), joining the cooperative during a period of significant growth and investment.

As CFO, Slump will lead and oversee MMPA's financial activities while helping develop and execute business strategies that support the cooperative's long-term objectives, financial strength and organizational vision. Slump will also provide leadership for MMPA's information technology function, working alongside leaders across the organization to ensure technology strategy, systems and infrastructure support operational excellence, innovation and future growth.

As MMPA continues to grow and evolve, Slump's financial expertise and experience provide additional strength to the organization, supporting the cooperative's recent investments and future opportunities.

"I'm excited to join MMPA and contribute to an organization with a strong history and a clear vision for the future," Slump said. "I look forward to working alongside the MMPA team to build on the cooperative's financial strength, advance its technology capabilities and support the long-term success of its dairy-farmer members."

Slump joins MMPA with extensive financial leadership experience. Most recently, he served as Vice President of Finance with Ardent Mills, one of North America's leading flour-milling and ingredient companies, operating more than 40 facilities across the continent. In that role, Slump was a key member of the leadership team and was responsible for several critical financial functions.

MMPA District Meeting Dates and Registration

MMPA District Meetings will take place in December. During the meetings, members will receive an industry and cooperative update, and participate in elections. Meetings begin at 10 a.m. with registration beginning at 9:30 a.m. Lunch will be provided.

- **DISTRICT 1:** Monday, Dec. 7 Hilton Garden Inn, Findlay, OH
- **DISTRICT 2:** Tuesday, Dec. 8 Blue Gate Inn, Shipshewana, IN
- **DISTRICT 3:** Wednesday, Dec. 9 The Shack, White Cloud, MI
- **DISTRICT 4:** Thursday, Dec. 10 Riverwalk Place, Gladwin, MI
- **DISTRICT 5:** Friday, Dec. 11 Genesys Banquet and Conference Center, Grand Blanc, MI

Registration is required to attend. Please register by Nov. 20. To register, scan the QR code on meeting notice, visit https://bit.ly/MMPADistrictReg or contact the Novi office at 248-474-6672 ext. 9.

Members who complete their registration by November 13 will be put into a drawing for the chance to win a 7 Quart Lodge Cast Iron Dutch Oven and $100 Visa gift card!*

**Winners will be announced at each district meeting. Members must be in attendance at their District Meeting to be eligible.*

UPCOMING EVENTS

October 25: MMPA Young Cooperator Fall Fest

December 7-11: District Meetings

News from Novi

While many of you have been busy in the fields this fall, we've been busy commissioning new assets and closing out another fiscal year at MMPA. As we reflect on 2026, one thing is certain: our cooperative looks much different than it did just a few years ago. With expanded capabilities, growing interest in dairy and a broader market presence, we're well-positioned for the future. As we head into 2027, our focus will be on stabilizing and optimizing these investments to deliver the greatest value possible to you, the member owner.

Looking ahead, we're also seeing changes in industry leadership, including at Dairy Management Inc. (DMI) and the International Dairy Foods Association (IDFA). We wish Barb O'Brien and Michael Dykes well and look forward to the new perspectives their successors will bring.

Speaking of leadership, I'm pleased to announce the appointment of Chad Slump as MMPA's Chief Financial Officer. Chad brings extensive experience working with growing agricultural businesses and will be a valuable addition to our team. He'll be joining us at our upcoming District Meetings, and I encourage you to take the opportunity to meet him.

While we have a lot to be optimistic about, we also recognize the challenges in today's dairy marketplace. Cheese prices continue to lag behind other dairy commodities, but the investments we've made to diversify our product mix have positioned us to capture value in other markets. Strong powder prices have helped offset some of the pressure from weaker butter markets as supplies remain elevated. While we don't anticipate a significant rebound in cheese prices in the near term, our diversified portfolio gives us more opportunities to return value to your milk check.

Market volatility is nothing new, and managing through it requires a proactive approach. I encourage you to consider enrolling in the Dairy Margin Coverage (DMC) program during the current enrollment period to help mitigate risk.

Equally important is ensuring dairy farmers have a voice in decisions that impact our industry. With the midterm elections approaching, I encourage you to consider supporting MMPAC to help strengthen our collective voice with lawmakers.

—Joe Diglio, MMPA President & CEO

UPDATES & REMINDERS

Applied Research Fund deducted from September milk check

The Applied Research Fund deduction of 2 cents/cwt. was included in members' October 16 milk check. The applied research fund, initiated by MMPA members in 2007, is used to support applied research programs important to the advancement of the dairy industry. It is collected once a year from September milk marketings. MMPA's applied research fund has worked in tandem with the Michigan Alliance for Animal Agriculture (M-AAA) and has supported other research projects related to MMPA projects.

MMPA deferred payment agreements available

MMPA members who are cash basis taxpayers and desire to defer some or all of their October, November and December 2026 milk proceeds until January 2027, must complete and return a Deferred Payment Agreement prior to the beginning of the month for which income deferral will commence. For example, if you want to defer payment for November milk, you must sign and return the contract agreement so it arrives at the MMPA Novi office before November 1. Similar timing would apply for December milk deliveries. To access the Deferred Payment Agreement, login to the producer portal or contact the MMPA member services department at 800-572-5824, ext. 203 or members@mimilk.com.

MMPAC Challenge

The annual Michigan Milk Political Action Committee (MMPAC) Challenge is underway! The MMPAC helps strengthen dairy's voice in the legislative process by supporting lawmakers who understand the issues impacting dairy producers and the agriculture industry. As part of the annual challenge, the MMPA district with the highest percentage of contributing members will receive a matching gift of up to $1,000 to donate to a youth foundation or charity of the district's choice. Information and contribution forms were recently mailed to members. Contributions must be postmarked by November 13, 2026, to qualify for the challenge. Members with existing monthly MMPAC milk check deductions are automatically included.

MMPA Food Bank Legacy Award

Applications are available for the 2027 MMPA Food Bank Legacy Award. Members involved in supporting their local food bank or pantry are encouraged to fill out an application. The recognition, created in honor of past MMPA Board President Ken Nobis, recognizes members for their efforts supporting local food banks and pantries. This annual award gives you the chance to support a Michigan food bank or pantry to receive a $1,000 donation toward their hunger relief work. Interested members can contact Jessica Welch at jessica.welch@mimilk.com or at 248-897-3400 to receive an application. Deadline to submit nominations is Nov. 2, 2026.

Statistical Summary | FOR MILK MARKETED IN AUGUST 2026

MMPA Reporting

Average All Milk Price
$19.35

Average Butterfat
4.11%

Average Protein
3.21%

Average SCC
197,000 cells / mL

Total Milk Production
3.88% below August 2025

AMS Survey Prices
(monthly average, per pound)

Cheese
1.6203 / LB

Butter
1.4747 / LB

Milk Powders
Nonfat Dry Milk
1.5985 / LB

Dry Whey
0.6602 / LB

Market Statistics - Mideast Federal Order #33

	# This Month	# Year Ago	% Change
Total Class 1 Sales	562,175,052	576,866,332	-2.55%
Total Class 2 Sales	380,781,336	387,230,456	-1.67%
Total Class 3 Sales	705,116,500	698,565,907	0.94%
Total Class 4 Sales	151,474,942	166,403,463	-8.97%
Total Production	1,799,547,830	1,829,066,158	-1.61%
Class 1 Utilization	31.2%	31.5%	

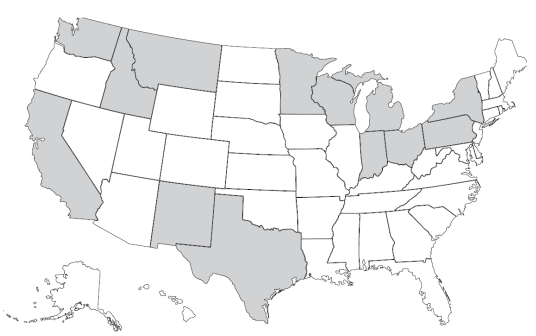
Mideast Federal Order #33

Total Producers.....3,298
Avg. Daily Production per farm.....17,602
Avg. Protein Test 3.26%
Avg. Butterfat Test 4.17%
Avg. Oth Solids Test 5.76%

Component Pricing Information - Mideast Federal Order #33

Protein Price /lb. $2.8281
Butterfat Price /lb. $1.5107
Other Solids Price /lb.....$0.4052
Class III Price @ 3.5% $16.64
Prod. Price Diff /cwt. - Mich Mkt $1.75
Uniform Price @ 3.5%.....$18.39
SCC Adjustment /cwt /1000.....$0.00081

National Trends*
(production in millions of pounds)



*For 24 States

	2026	2025	% Change
California	3,389	3,413	-0.7
Wisconsin	2,825	2,782	+1.5
Texas	1,611	1,533	+5.1
Idaho	1,629	1,603	+1.6
New York	1,444	1,431	+0.9
Michigan	1,093	1,065	+2.6
Minnesota	921	902	+2.1
Pennsylvania	811	807	+0.5
New Mexico	478	480	-0.4
Washington	485	486	-0.2
Ohio	478	478	+0.0
Indiana	396	378	+4.8
Total U.S.*	19,172	18,827	+1.8
U.S Y-T-D*	152,727	148,817	+2.6

DMC enrollment open through Dec. 18

Enrollment for the 2027 Dairy Margin Coverage (DMC) program is open through Friday, Dec. 18. DMC pays producers when the national margin between the All Milk Price and average feed costs fall below the coverage level they select. With margins under pressure and likely to stay that way into 2027, the National MIlk Producers Federation (NMPF) strongly encourages all dairy farmers to enroll.

With a tight margin forecast this fall and into 2027, DMC is an important tool to help farmers manage their cash flow.

The One Big Beautiful Bill Act reauthorized DMC through 2031 with several updates that took effect in 2026, including:

- Expanded Tier 1 coverage, from 5 million to 6 million pounds
- Updated production histories
- A 25% premium discount for producers who lock in coverage through 2031

Enrollment for 2027 closes Friday, Dec. 18. Producers should contact their local FSA county office to sign up. For program details, current DMC margins and premium rates, visit fsa.usda.gov/dmc.

MARKET NEWS | *USDA Dairy Market News - October 16, 2026*

CHEESE HIGHLIGHTS: National cheese production is generally steady across all regions, though market conditions vary. In the East, cheese output is stable, cream cheese production is increasing at some plants, and domestic sales remain consistent, supporting a steady market tone. In the Central region, cooler weather is improving milk production and availability, although spot Class III milk remains limited. Cheddar production is steady, inventories are ample, and strong demand for mozzarella and parmesan is keeping some stocks light. In the West, cheese supplies remain abundant and the market tone is unchanged, as manufacturers maintain full production schedules to benefit from whey production returns. Domestic and export demand is steady, cream cheese production is increasing seasonally, and buyers are beginning to secure first-quarter 2027 needs.

BUTTER HIGHLIGHTS: Stakeholders report stronger domestic butter demand in the East and West regions this week. No changes to domestic butter demand are reported from Central region stakeholders. Demand from international buyers is steady. Although some parts of the country have tighter cream availability this week, butter manufacturers indicate they can find spot loads for churning. Butter production schedules are steady throughout the country. 80 percent butterfat butter inventories are stable, and producers are working to ensure ample supply for Q4 demands. 82 percent butterfat butter loads are somewhat tight. Bulk butter overages range from 2 cents below to 5 cents above market across all regions.

FLUID MILK: Milk supplies vary across the country this week. Supplies are heavy in the Northeast, and milk production is strengthening in the Central and West regions. Class I demand remains very good in the East and is steady in the West. Class II ESL heavy whipping cream manufacturing is increasing in the East and Central regions, and ice cream production is declining. Class II demand is higher in the West. Class III cheese production is steady in the East and Central regions, and cream cheese production is increasing. Class III is steady in the West. Class IV butter production is steady in the East and Central regions. Class IV production is lower in the West. Spot cream is available in the East and Central regions. In the East, Class II and Class III condensed skim prices are $0.20 to $0.40 over Class. Condensed skim demand is strong in the West, and availability is tight.

DRY PRODUCTS: Low/medium heat nonfat dry milk (NDM) prices increased at both ends of the range and across the mostly series in the Central and East regions. In the West, prices remained steady at the lower end of the range but increased at the upper end and across the mostly series. High heat NDM prices remained steady at the lower end of the range while decreasing at the upper end in the Central and East regions. In the West, high heat NDM prices increased across the price range. Dry buttermilk prices in the Central region increased at the bottom of the range, while the top of the range remained unchanged. In the West, dry buttermilk prices increased across the price range and the mostly series. Dry whey prices in the East increased at the lower end of the range but decreased at the upper end.

MMPA | FARM SUPPLY STORE

The MMPA Farm Supply Store, based in Mt. Pleasant, offers a variety of products including sanitation chemicals, udder and milk prep supplies, minerals, milk replacers, hoses, filters, inflations, testing equipment and MMPA apparel.

Featured Product: Udder Cream ($5.59 *OR* $5.31*)

To order products, call 877-367-6455 or visit mimilk.com/farm-supply-store.

**Valid on online orders only through November 23, 2026.*

