

Edgar A. Hernandez

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Finance and Business Administration

- Growth Strategies
- Startup & Turnaround
- System Implementations

- **Dynamic global executive** skilled at driving rapid growth and achieving business and profit objectives through corporate finance strategies, effective cost management, and innovative technical solutions.
- **Risk Manager** safeguarding company assets, overseeing complex operations to international standards, and ensuring financial compliance with SEC, SOA, GAAP, and IFRS.
- **Experienced cross-cultural leader** in startups, turnarounds, and business across the USA and LATAM. MBA; fluent in Spanish.

Leadership Expertise

- Global Operations
- Diverse Industries
- Complex Business Models
- Long Range Planning
- M&A
- IPO

Career Progression & Executive Contributions

Jun 2023 – Jan 2026 **Spectral AI - Healthcare** Nasdaq: MDAI www.spectral-ai.com

Director of Financial Planning & Analysis / Treasury / Internal Controls

Main Responsibilities:

- Oversee corporate financial reporting and analysis, including long-range planning (LRP) and cash flow modeling.
- Direct budget and forecast cycles by managing timelines, specifying technical requirements, consolidating data, and preparing presentations for the leadership team.
- Lead system improvements and implementation efforts, with a focus on NetSuite integration.
- Ensure compliance with internal controls, specifically SOA 404a implementation.

Executive Contributions:

- Implemented a consolidation system and automated interfaces connecting to and from NetSuite.
- Developed budget and forecast data structures, standardized templates, and Board presentation packages.
- Provide ongoing mentorship to department heads regarding financial processes.

Jun 2022 – Jan 2023 **Helen of Troy – Consumer Products** Nasdaq: HELE www.helenoftroy.com

Director of Financial Planning & Analysis / Finance Transformation Team Member

Main Responsibilities:

- Oversee corporate financial closing, reporting, and analysis utilizing Oracle, Hyperion, and OBI; prepare materials for external reporting and SEC filings.
- Manage budget and forecasting cycles by coordinating schedules, addressing technical requirements, and consolidating content for presentations to the leadership team.

Executive Contributions:

- Implemented enhancements within the planning module of Hyperion.
- Compiled and documented an inventory of Hyperion Dimensions, identifying obsolete structures.
- Defined business requirements for the OneStream implementation.

Feb 2018 – April 2022 **Trajus Corp. – Construction/Manufacturing PE** www.trajuscorp.com

Finance Director/Business Transformation Lead - Technical and functional integration of acquired companies.

Main Responsibilities:

- Oversaw the consolidation of five acquired companies within the industry.

- Analyzed and identified operational synergies to enhance business processes.

Executive Contributions:

- Developed and executed integration strategies including systems and shared services.
- Implemented advanced data analytics, comprehensive reporting, and long-range planning (LRP) modelling.

SIEMENS 2006-2017 German multinational technology conglomerate www.siemens.com

Mar 2016 – Dec 2017 Sr. Director of Finance and Business Administration - Bellevue WA - Irving, TX

Main Responsibilities:

- Managed the costing process, month-end closing activities, and financial reporting for 125 profit centers and 500 projects.
- Provided end-to-end finance oversight across the entire business cycle (Quote to Cash) within the SAP environment.
- Supervised a team of 21 direct and 10 indirect reports.

Executive Contributions:

- Spearheaded a corporate reorganization initiative in North America, delivering successful outcomes.
- Delivered strong financial results, including 22% growth in order intake, 5% revenue increase, 7% improvement in net working capital, and a cash conversion ratio of 1.1.
- Led the implementation of a new SAP profit center structure, labor costing rates, and allocation models.
- Formulated and executed a comprehensive cash flow strategy that created value for both customers and vendors.

Jul 2010 – Mar 2016 Area Finance and Business Administration Manager Lenexa, KS

Oct 2006 – Jul 2010 Commercial Controller and Business Administrator Wendell, NC

ALSTOM 1994-2006 French Multinational Company www.alstom.com

2006 – 2006	Finance SAP Business Analyst	Naperville, IL and Paris, France
2004 – 2006	Finance and Controlling Specialist	Naperville, IL
2003 – 2004	Project Controller	Alliance, NE
2001 – 2002	Corporate Controller	Mexico City, Mexico
2000 – 2001	Finance & Administration Manager	Monterrey, Mexico
1998 – 2000	Plant Controller	Toluca, Mexico
1994 – 1998	Controller	Mexico City, Mexico

EDUCATION AND TRAINING

- Master in Business Administration 1997-2002 Monterrey Institute of Technology (ITESM) Mexico
100% Scholarship G.P.A. 3.5 / 4.0
- Bachelor Degree Business Administration 1988-1993
Intercontinental University UIC Mexico
100% scholarship G.P.A. 3.9 / 4.0
- English – Spanish Bilingual
- Siemens Management Leadership Program / Alstom Leadership Program