



Derive Technologies Delivers the Best of ALL Worlds with HPE Hybrid IT Solutions

Derive can help you navigate all your options including traditional IT, private, managed and public clouds, so you can enable the right mix to power 100% of the workloads that drive your enterprise.

CLOUD? ON-PREM? HYBRID?

The “**race to the cloud**” that seemed to capture the attention of the IT community over the past several years has been tempered by the reality that cloud-based infrastructure does have its drawbacks (as well as its advantages). Many early adopters have discovered that the cloud advantages of speed, flexibility and reduced capital expenditures often come with a **larger-than-expected monthly cost**. In addition, organizations that also maintain on-premise equipment soon found challenges when it came to **managing the infrastructure** in two different environment and with different tool sets. While there are many other advantages and disadvantages that have been hotly debated over the years, one thing is certain. There is no **one-size-fits-all** when it comes to infrastructure.

That why it's imperative that organizations have a trusted resource – like **Derive Technologies, an HPE Gold Hybrid IT Specialist Partner with over 30 years of experience** – to help them objectively evaluate the landscape of today's infrastructure offerings and make the right choice for their business, both now and in the future.

THE EVER-EVOLVING HPE HYBRID PORTFOLIO WITH A FOUNDATION IN “SIMPLE”

With a vision to make Hybrid IT “simple” for every organization, HPE has greatly expanded their leadership position in this fast-growing category by leveraging their existing dominance in the server and storage market with several strategic acquisitions (including Nimble Storage and SimpliVity) in recent years.

The result is a portfolio that combines **flexible, customizable infrastructure solutions**, with ingenious management tools and pricing/financing options to suit any type of business.



HPE HYBRID IT PRODUCTS, SERVICES & MANAGEMENT TOOLS

The HPE Hybrid IT Products and Services:

- >> **HPE Composable Cloud for ProLiant DL or Synergy.** HPE Composable Cloud for ProLiant DL or Synergy is the first-of-its-kind integrated software stack that allows enterprises to benefit from the choice of public and private clouds.
- >> **HPE SimpliVity.** This enterprise-level platform combines IT infrastructure and advanced data services and is the first hyper-converged infrastructure to include composable fabric. HPE SimpliVity can streamline and enable IT operations at a mere fraction of the cost of traditional and public cloud solutions.
- >> **HPE ProLiant for Microsoft Azure Stack.** This specialized stack is an integrated HPE and Microsoft Azure hybrid cloud solution businesses can use to move apps between the Azure public cloud and their data centers.
- >> **HPE GreenLake.** This suite of consumption-based IT solutions – designed, delivered and operated by **HPE Pointnext** – offers a simple, pay-as-you-go IT financial model.

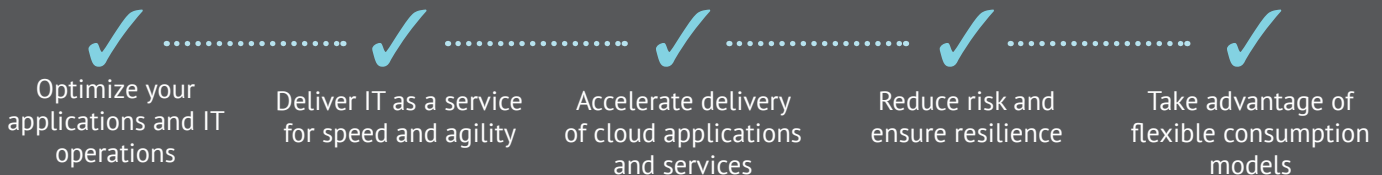
Software-defined Management Tools:

- >> **HPE InfoSight.** Leveraging the power of artificial intelligence, machine learning and predictive analytics, HPE InfoSight predicts and mitigates 86% of issues before they happen and offers ever-improving performance optimization and resource allocation.
- >> **HPE OneSphere.** This “software-as-a-service” option is an end-to-end, multi-cloud management platform that allows customers to deploy, operate, oversee and optimize hybrid IT environments and workloads.
- >> **HPE OneView.** With HPE OneView, companies can manage their entire infrastructure from a tablet or workspace. OneView eliminates manual processes, engages with other IT processes within an organization, and increases the speed and flexibility of IT service delivery.

HPE Financial Services:

- >> **Flexible IT Funding Models:** HPE offers a wide range of funding/investment options to support your company’s business goals and budget.

// Derive Technologies Can Guide You to the Right Mix of Hybrid IT Options, Allowing You to Drive Business Innovation Right from the Core of your own Data Center.



ABOUT DERIVE TECHNOLOGIES

Founded in 2000, Derive Technologies is a national provider of innovative cloud, data center, virtualization, mobility, collaboration, networking, security, managed services and IT purchasing solutions. Our deep bench of highly experienced and innovative team members allows us to design and deliver progressive business technology solutions that allow our clients to drive innovation while reducing complexity and cost.

We serve organizations in healthcare, financial services, government/public sector, education and professional services with solutions developed together with Hewlett Packard Enterprise (HPE), HP, Microsoft, Cisco, Citrix, Apple, VMware, Lenovo and other global technology leaders.

Derive Technologies is certified as a Minority-Owned Business Enterprise (MBE) allowing us to engage in business relationships with corporations, government agencies and public sector enterprises which have been empowered to offer opportunities to minority-owned suppliers.



FOR MORE INFORMATION, CONTACT US TODAY!



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