

FIRESIDE CHAT

# Transforming Revenue with Agentic AI



**NADIA  
RASHID**

Chief Revenue Officer

 Outreach



**DAVID  
BOYLE**

SVP, GTM  
Transformation

COHESITY



**CODY  
HARRIS**

AVP GTM Ops

 databricks

# COHESITY

30%

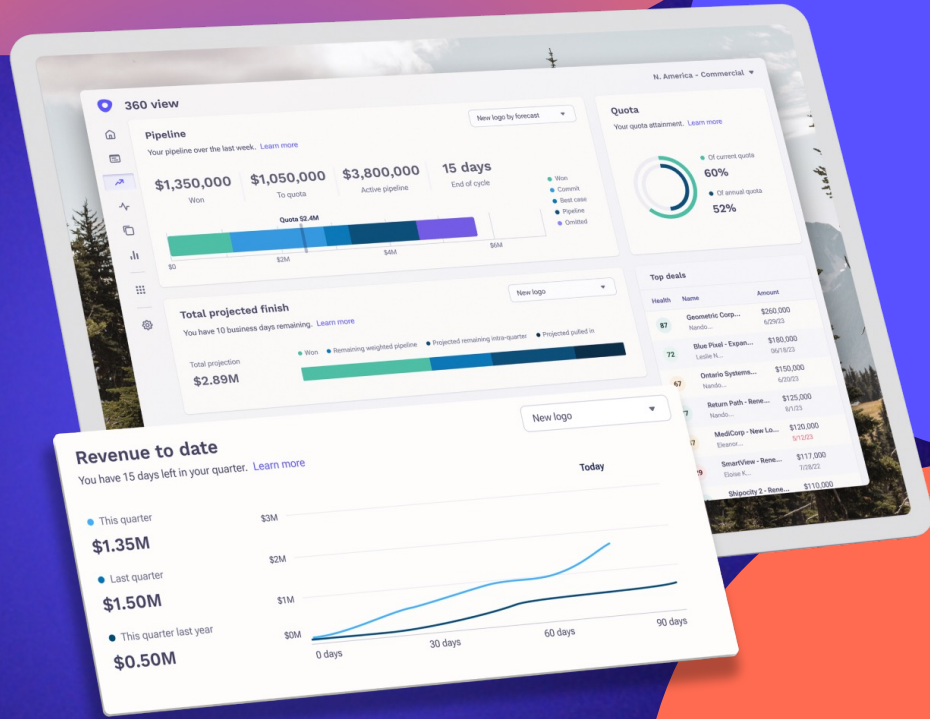
Increase in rep productivity

100%

On the path for 100% AI coverage and conversion of inbound leads



Increase overall effectiveness of outbound pipeline generation across SDR and AE teams



Driving higher response rates & down-funnel conversions



Ramping faster with tested "recipes for success"



Benefiting from smarter, data-backed coaching

 Outreach Presents

# UNLEASH

