

COMPANY SNAPSHOT

- 1,500+ locations
- 37 states
- 1,900 employees
- Founded 2013
- 2,000+ Vendors Managed



THE CHALLENGE

Rapid growth outpaced NSA's manual process. COIs and W-9s went stale without anyone noticing, and visibility across hundreds of scattered locations disappeared. An audit confirmed what the team feared: real compliance gaps, created by a system that couldn't be fixed by working harder.

CASE STUDY

Compliance, Built to Scale

How one of the largest self-storage operators replaced manual vendor tracking with one system.

SUMMARY

NSA Storage's self-storage portfolio outgrew spreadsheets, email chains, and manual documentation years ago. NetVendor helped NSA replace its manual vendor tracking with an automated record system for vendor compliance with automated vendor onboarding, centralized tracking, and a trusted vendor network across their entire national footprint.



WHY THEY LOVE NETVENDOR

- ✓ Vendors get approved fast and stay audit-ready
- ✓ A nationwide vendor network they can trust
- ✓ One standardized process for each property
- ✓ Non-compliant vendors get flagged before they're paid
- ✓ The same dedicated support from Day 1 to now
- ✓ A single source of truth for real-time vendor compliance

THE SOLUTION

NetVendor automated onboarding, credentialing, and renewal tracking, giving NSA a single source of truth for vendor compliance across every location, updated in real time, without manual follow-up.

- W-9 and TIN verification, plus background checks
- COI collection and renewals
- Direct outreach to insurance agents
- Automated expiration tracking for every vendor profile
- Dedicated support for onboarding and vendor questions

THE RESULTS & ROI

62.5%

Compliance workload reduced

1,100+

Properties audit-ready

1-person

Runs compliance

100%

Would recommend NetVendor

TESTIMONIAL

“It was so hard to believe it could be this easy because it was such a struggle for us. The impact is huge, and the risk is massive if you don't have something like this

Would you recommend NetVendor?
One hundred percent yes.



— Jennifer, NSA Storage Accounts Payable Manager