Digital Spend Control Tower for Professional Services Company

Situation

Purchasing rights were decentralized and non-standard for millions of dollars of 3rd party spend. This caused contracts to be hidden, redundant, and uncoordinated with forecasts and plans. Contract labor, professional services and certain IT categories were chosen for the scope of the spend control tower.

To quickly gain visibility, controls and create a culture of cost management our client decided to create a Digital Spend Control Tower (DSCT).

Solution

Executive alignment, scope definition, and data mapping established authority and integration. A standardized workflow, decision criteria, and MVP tool were piloted and refined. Training, stakeholder engagement, and a communication plan drove adoption. Full deployment included real-time dashboards, performance tracking, and scalability planning.

Results

$3M of operational expenses were cancelled and $8M was delayed after only 8 weeks of running the CSCT.

By integrating the process, tool, and people into the purchasing systems the client could gain full visibility into the spend, create accountability, and make decisions with confidence that there was minimal potential for leakage.

The client is a top-tier engineering and consulting firm specializing in large-scale infrastructure and technology projects. Operating globally, they support public and private sector clients in areas like construction management, environmental solutions, and advanced technical consulting.

Tags: Digital Spend Control Tower, Professional Services, Construction, Project Management, Cost Reduction

Date modified: 1/27/2025 10:26 PM

480th CONSULTING   aimplan Elite Partner   Microsoft   Power BI