

FORGE

Blitz Expectations

1. Attitude

- **Be POSITIVE. No negativity.**
 - Have fun :) Don't take this job too seriously.
 - We are one team. Be the first to help someone else.
 - Respect your leaders. Trust them, don't reinvent the wheel.
 - Be a problem solver; don't bring problems without solutions.
 - If you're upset about something, speak to your manager, don't complain sideways.
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2. Time & Commitment

- Knock the hours — full schedule, no excuses.
 - Knock until dark (~30 minutes past sunset).
 - Be ready for the meeting on time (or else).
 - We expect the learning curve, but we require your time and effort to move along it.
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3. Systems & Process

- Pin properly on Spotio, accuracy matters.
 - Screenshot deal confirmations and upload them nightly using the Deal Upload Form.
 - Update your deals on the Scoreboard sheet.
 - Do not send a pickup location until your car group leader asks for it.
 - Respect your car group leader's vehicle and time
 - Go out and come back with the car group you were assigned.
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4. Behavior

- Stay respectful and professional at every door. Never take frustration out on a customer.
- No lying, manipulation, or misleading behavior.

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- Be respectful to your teammates' property and emotions. One team.
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4. Presentation

- Respect our Airbnb: Clean up after yourself, take responsibility, be an adult.
 - Any Airbnb damage or mess left post-checkout will lead to a fine.
 - Hygiene: look good, feel good, sell good.
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MINDSET TO REMEMBER

Your attitude, behavior, and work ethic **directly control your paycheck**. This job rewards the people who show up with energy, stay coachable, and work the hours. The effort you give today becomes the results and income you see tomorrow. If you bring the right mindset, the skills will follow and the success will take care of itself.