

## Report for the 2nd quarter of 2007





Oslo, 6. juli, 2007

Andre kvartal 2007 var meget godt og framgangen fra første kvartal fortsatte. Driftsresultat, EBIT, ble forbedret med 82% i forhold 2. kvartal 2006. Visma oppnådde en omsetning på NOK 681m mot NOK 561m i andre kvartal 2006. Dette tilsvarer en vekst på 21%. Av dette utgjorde den organiske veksten 12%. Den organiske veksten skyldes god utvikling i de markedene hvor Visma opererer og økende etterspørsel etter Vismas produkter og tjenester.

EBITDA i andre kvartal 2007 ble NOK 110,3m (62,8). Dette tilsvarer en resultatforbedring på 76%.

Netto kontantstrøm fra drift etter skatt var NOK 308,6m mot NOK 182,2m per 30.6.2006.

### Regnskapsprinsipper

Denne rapporten sammenligner selskapets rapporterte tall for korresponderende periode i 2006 (i parentes), og er utarbeidet i samsvar med IAS 34 (IFRS).

### Kommentarer til resultatene for 2. kvartal 2007 – konsern

Visma fortsatte den sterke utviklingen fra 2006 med 13% organisk omsetningsvekst i 2. kvartal 2007. Spesielt gledelig var at EBITDA vokste organisk med 40%, og EBITDA-marginen ble organisk forbedret fra 13% til 16,1%.

I forhold til rapporterte tall i fjor økte marginen fra 11,3% til 16,1%. Dette har både sammenheng med sterk organisk utvikling, men også med kjøp av Accountview og RBS, virksomheter med meget gode marginer.

EBITDA margin i Software i 2. kvartal var 20,5% (14,1%), i Services var den 10,9% (8,8%) mens Financial & Productivity Services oppnådde 16,2% (12,3%).

Alle tre divisjoner oppnådde fin marginframgang kombinert med god vekst.

Med 19% organisk vekst i 2. kvartal 2007, har Visma Services fortsatt den sterke trenden fra 2006. Markedet etterspør i mye større grad leveranser av outsourcing tjenester innen regnskap og lønn. Det begynner å bli stor mangel på kompetente regnskapsførere i hele Norden, og flere bedrifter må i framtiden velge outsourcing. Mange bedrifter vil både få bedre økonomitjenester og lavere kostnader ved outsourcing.

Visma Software's organiske vekst endte på 9,5%, hvilket er en av de sterkeste vekstratene de siste årene.

Visma F&P oppnådde organisk vekst på 18% og EBITDA forbedring på 51%. Resultatforbedringen skyldes god framgang innen Visma Advantage, Visma Collectors og Visma Personnel.

### Fremtid

Visma opplever god utvikling i alle markeder, og regner med at også resten av 2007 vil utvikle seg positivt. Siste prognose for omsetning for hele 2007 er NOK 2,750m. Visma satser på organisk vekst og marginforbedring, men vil heller ikke utelukke strategiske oppkjøp. Ved utgangen av andre kvartal annonserte Visma kjøp av Exense Software og WM-data regnskapsservice. Visma er i prosess for å gjøre flere selskapskjøp i andre halvår 2007.

Oslo, 6. juli 2007

Styret i VISMA AS

Jan O. Frøshaug styrets leder (sign), Nic Humphries (sign.),

Gunnar Bjørkavåg (sign.), Lisa Stone (sign.),

Øystein Moan

CEO (sign)

Oslo, 6 July, 2007

The performance in the second quarter 2007 continued the strong development from the first quarter. Operating profit, EBIT, was up 82% compared to the second quarter of 2006. Revenue was NOK 680m compared to NOK 561m last year. Of the total revenue growth of 21% organic growth constituted 12%. The organic growth is explained by healthy economical development in the markets where Visma operates, and increasing demand for Visma products and services. EBITDA in the second quarter of 2007 was NOK 110,3m (62,8). This corresponds to an increase of over 76%.

Net cash flow from operations after tax was NOK 308,6m versus NOK 182,2m as of 30 June 2006.

### Accounting principles

This report compares the company's reported figures for the corresponding period in 2006 (in brackets), and is prepared according to IAS 34 (IFRS).

### Comments on the results in the second quarter of 2007 – Group

Visma continued the strong organic growth in 2006 with 12 % organic growth in the second quarter of 2007. Especially encouraging is that EBITDA developed with 40% organically, and that the EBITDA-margin improved from 13% to 16,1%.

Compared to reported first quarter last year, EBITDA-margin improved from 11,3% to 16,1%. In addition to the organic development the improvement is explained by the acquisition of the high-margin companies Accountview and RBS.

EBITDA-margin in Software in the second quarter was 20,5% (14,1%), in Services 10,9% (8,8%) and F&P Services achieved 16,2% (12,3%). All divisions improved margins combined with healthy organic growth.

With 19% organic growth in the second quarter of 2007, Visma Services has continued the strong development from 2006. The market requests outsourcing services within accounting and payroll. In most of the Nordic regions a diminishing supply of skilled accountants forces more companies to outsource. Many companies will achieve better accounting and payroll function by choosing outsourcing.

The organic growth of Visma Software was 9,5%, which is the strongest growth-rate achieved in several years.

Visma F&P achieved organic growth of 18%, and EBITDA-improvement of 51%. The result-improvement is due to strong performance in Visma Advantage, Visma Collectors and Visma Personnel.

### The future

Visma experiences positive development in all markets, and we expect that this trend will continue true the rest of 2007. The latest forecast for revenue for the full year is NOK 2,750. Visma emphasizes organic growth, but will not rule out strategic acquisitions. At the end of the second quarter Visma announced acquisition of Exense Software and WM-data Norway accounting and payroll outsourcing

Oslo, 6 July 2006

VISMA AS Board of Directors

Jan O. Frøshaug chairman (sign), Nic Humphries(sign.), Gunnar Bjørkavåg (sign.), Lisa Stone (sign.),

Øystein Moan

CEO (sign)

# PROFIT AND LOSS STATEMENT

| (NOK 1000)                                       | 2Q<br>2007      | Jan-Jun<br>2007  | 2Q<br>2006     | Jan-Jun<br>2006  | FY<br>2006       |
|--------------------------------------------------|-----------------|------------------|----------------|------------------|------------------|
| <b>Operating revenue</b>                         |                 |                  |                |                  |                  |
| Sales revenue                                    | 681.292         | 1.386.715        | 561.536        | 1.148.912        | 2.305.616        |
| Other operating revenue                          | 0               | 0                | 0              | 0                | 0                |
| <b>Total operating revenue</b>                   | <b>681.292</b>  | <b>1.386.715</b> | <b>561.536</b> | <b>1.148.912</b> | <b>2.305.616</b> |
| <b>Operating expenses</b>                        |                 |                  |                |                  |                  |
| Cost of goods sold                               | 100.853         | 208.075          | 89.681         | 178.808          | 374.399          |
| Personnel costs                                  | 360.568         | 723.969          | 309.921        | 624.055          | 1.209.658        |
| Bad debts                                        | 3.815           | 7.701            | 2.283          | 4.080            | 8.267            |
| Other operating expenses                         | 105.785         | 214.669          | 96.883         | 198.302          | 408.379          |
| <b>Total operating expenses</b>                  | <b>571.020</b>  | <b>1.154.414</b> | <b>498.769</b> | <b>1.005.246</b> | <b>2.000.703</b> |
| <b>EBITDA</b>                                    | <b>110.272</b>  | <b>232.301</b>   | <b>62.767</b>  | <b>143.666</b>   | <b>304.913</b>   |
| Depreciation tangible assets                     | 8.089           | 15.757           | 6.868          | 13.742           | 28.588           |
| Depreciation Capitalised R&D cost                | 211             | 211              | 0              | 0                | 0                |
| <b>EBITA</b>                                     | <b>101.971</b>  | <b>216.332</b>   | <b>55.899</b>  | <b>129.924</b>   | <b>276.325</b>   |
| Amortisation Patents and other intangible assets | 10.225          | 20.106           | 4.282          | 8.508            | 19.232           |
| Amortisation Contracts & Customer relationships  | 15.569          | 28.671           | 9.772          | 19.432           | 40.345           |
| Amortisation Goodwill                            | 0               | 0                | 0              | 0                | 0                |
| <b>Operating profit EBIT</b>                     | <b>76.177</b>   | <b>167.556</b>   | <b>41.845</b>  | <b>101.983</b>   | <b>216.748</b>   |
| <b>Financial items</b>                           |                 |                  |                |                  |                  |
| Financial income                                 | 7.405           | 9.796            | 3.189          | 4.297            | 30.696           |
| Financial expenses                               | (33.079)        | (86.536)         | (3.439)        | (6.744)          | (60.140)         |
| <b>Net financial items</b>                       | <b>(25.673)</b> | <b>(76.741)</b>  | <b>(250)</b>   | <b>(2.447)</b>   | <b>(29.445)</b>  |
| <b>Profit before tax</b>                         | <b>50.504</b>   | <b>90.816</b>    | <b>41.595</b>  | <b>99.536</b>    | <b>187.303</b>   |
| <b>Tax</b>                                       |                 |                  |                |                  |                  |
| Taxes payable                                    | 5.506           | 12.423           | 2.541          | 6.053            | 17.055           |
| Change in deferred tax                           | 8.635           | 13.006           | 9.366          | 22.342           | 41.046           |
| <b>Tax expense</b>                               | <b>14.141</b>   | <b>25.428</b>    | <b>11.907</b>  | <b>28.395</b>    | <b>58.101</b>    |
| <b>Net profit for the year</b>                   | <b>36.363</b>   | <b>65.387</b>    | <b>29.688</b>  | <b>71.142</b>    | <b>129.203</b>   |
| Minority interests                               | 2.265           | 4.118            | 2.102          | 6.234            | 6.045            |
| <b>Profit after minority intrests</b>            | <b>34.098</b>   | <b>61.270</b>    | <b>27.587</b>  | <b>64.908</b>    | <b>123.157</b>   |
| EBITDA                                           | 16,19 %         | 16,75 %          | 11,18 %        | 12,50 %          | 13,22 %          |

# BALANCE SHEET

| (NOK 1000)                                 | Jan-Jun<br>2007  | Jan-Jun<br>2006  | FY<br>2006       |
|--------------------------------------------|------------------|------------------|------------------|
| <b>ASSETS</b>                              |                  |                  |                  |
| <b>Fixed assets</b>                        |                  |                  |                  |
| <b>Intangible assets</b>                   |                  |                  |                  |
| Deferred tax assets                        | 81.454           | 118.376          | 78.778           |
| Patents and other intangible assets        | 228.216          | 38.194           | 253.931          |
| Capitalised R&D cost own software          | 13.152           | 3.213            | 8.531            |
| Contracts & Customer relationships         | 213.757          | 128.769          | 238.513          |
| Goodwill                                   | 1.570.832        | 1.106.217        | 1.561.345        |
| <b>Total intangible assets</b>             | <b>2.107.411</b> | <b>1.394.768</b> | <b>2.141.098</b> |
| <b>Tangible fixed assets</b>               |                  |                  |                  |
| Property, land and buildings               | 18.076           | 16.618           | 18.959           |
| Machinery and equipment                    | 77.117           | 65.542           | 72.775           |
| <b>Total tangible fixed assets</b>         | <b>95.193</b>    | <b>82.160</b>    | <b>91.734</b>    |
| <b>Financial fixed assets</b>              |                  |                  |                  |
| Shares                                     | 92.802 1         | 103.370          | 95.130           |
| Other long-term receivables                | 5.855            | 7.763            | 6.487            |
| Long term receivables from group companies | 190.860          | 0                | 0                |
| <b>Total financial fixed assets</b>        | <b>289.516</b>   | <b>111.133</b>   | <b>101.617</b>   |
| <b>Total fixed assets</b>                  | <b>2.492.120</b> | <b>1.588.061</b> | <b>2.334.449</b> |
| <b>Current Assets</b>                      |                  |                  |                  |
| <b>Inventory</b>                           | <b>16.607</b>    | <b>19.310</b>    | <b>20.141</b>    |
| <b>Receivables</b>                         |                  |                  |                  |
| Accounts receivables                       | 371.233          | 279.467          | 371.512          |
| Other current receivables                  | 80.681           | 66.006           | 61.350           |
| <b>Total receivables</b>                   | <b>451.915</b>   | <b>345.473</b>   | <b>432.862</b>   |
| <b>Cash and cash equivalents</b>           | <b>486.428</b>   | <b>343.320</b>   | <b>196.507</b>   |
| <b>Total current assets</b>                | <b>954.950</b>   | <b>708.103</b>   | <b>649.510</b>   |
| <b>TOTAL ASSETS</b>                        | <b>3.447.070</b> | <b>2.296.164</b> | <b>2.983.960</b> |
| <b>EQUITY AND LIABILITIES</b>              |                  |                  |                  |
| <b>Shareholders' equity</b>                |                  |                  |                  |
| Paid-in capital                            | 160.272          | 198.272          | 160.272          |
| Other reserves                             | 84.086           | 38.137           | 51.937           |
| Retained earnings                          | 416.728          | 282.489          | 355.458          |
| Minority interests                         | 19.458           | 43.561           | 23.798           |
| <b>Total shareholders' equity</b>          | <b>680.545</b>   | <b>562.459</b>   | <b>591.466</b>   |
| <b>Liabilities</b>                         |                  |                  |                  |
| <b>Provisions</b>                          |                  |                  |                  |
| Pension liabilities                        | 1.834            | 2.082            | 1.834            |
| Deferred tax liability                     | 152.988          | 73.452           | 140.045          |
| Other long term liabilities                | 1.604.447        | 253.353          | 1.459.055        |
| <b>Total non-current liabilities</b>       | <b>1.759.269</b> | <b>328.888</b>   | <b>1.600.933</b> |
| <b>Current liabilities</b>                 |                  |                  |                  |
| Bank overdraft                             | 150.000          | 1.144            | 47.793           |
| Trade creditors                            | 95.242           | 71.559           | 112.534          |
| Public duties payable                      | 139.110          | 122.917          | 147.487          |
| Tax payable                                | 4.904            | 6.474            | 13.993           |
| Other current liabilities                  | 618.001          | 1.202.724        | 469.753          |
| <b>Total current liabilities</b>           | <b>1.007.257</b> | <b>1.404.818</b> | <b>791.560</b>   |
| <b>Total liabilities</b>                   | <b>2.766.526</b> | <b>1.733.705</b> | <b>2.392.494</b> |
| <b>TOTAL EQUITY AND LIABILITIES</b>        | <b>3.447.070</b> | <b>2.296.164</b> | <b>2.983.960</b> |

# CASH FLOW STATEMENT

| (NOK 1000)                                       | 2Q<br>2007 | Jan-Jun<br>2007 | NOTE | 2Q<br>2006 | Jan-Jun<br>2006 | FY<br>2006 |
|--------------------------------------------------|------------|-----------------|------|------------|-----------------|------------|
| Ordinary profit before tax                       | 50.504     | 90.816          |      | 41.595     | 99.536          | 187.303    |
| Depreciation tangible assets                     | 8.089      | 15.757          |      | 6.868      | 13.742          | 28.588     |
| Depreciation Capitalised R&D cost                | 211        | 211             |      | 0          | 0               | 0          |
| Amortisation Patents and other intangible assets | 10.225     | 20.106          |      | 4.282      | 8.508           | 19.232     |
| Amortisation Contracts & Customer relationships  | 15.569     | 28.671          |      | 9.772      | 19.432          | 40.345     |
| Amortisation Goodwill                            | 0          | 0               |      | 0          | 0               | 0          |
| Share based payment                              | 0          | 0               |      | 930        | 1.861           | 6.937      |
| Tax paid                                         | (3.209)    | (9.090)         |      | (10.192)   | (11.029)        | (45.703)   |
| Cash flow from operations                        | 81.389     | 146.471         |      | 53.256     | 132.051         | 236.702    |
| Change in inventory, debtors and creditors       | 7.151      | (13.479)        |      | 31.572     | (19.219)        | (71.120)   |
| Change in other accruals                         | (114.920)  | 175.605         |      | (200.753)  | 69.387          | 131.507    |
| Net cash flow from operational activities        | (26.380)   | 308.597         |      | (115.925)  | 182.220         | 297.088    |
| Sale of (investment in) tangible fixed assets    | (10.977)   | (20.098)        |      | (6.099)    | (11.814)        | (41.238)   |
| Sale of (investment in) R&D own software         | (1.723)    | (4.832)         |      | (1.613)    | (3.213)         | (8.531)    |
| Sale of (investment in) businesses               | (1.878)    | (62.914)        |      | (8.140)    | (55.321)        | (618.953)  |
| Sale of (investment in) shares                   | 48         | 328             |      | 14.156     | 16.894          | 25.165     |
| Net cash flow from investments                   | (14.530)   | (87.517)        |      | (1.695)    | (53.455)        | (643.556)  |
| Change in long term liabilities                  | 194.098    | 194.098         |      | (600)      | (593)           | 1.071.432  |
| Change in bank overdraft                         | 150.000    | 102.207         |      | 1.144      | (4.296)         | 42.353     |
| Change in Long term receivables                  | (190.227)  | (190.227)       |      | 0          | 0               | 0          |
| Payment of dividend                              | 0          | 0               |      | (52.620)   | (139.964)       | (898.000)  |
| Pay back of Share premium reserve                | 0          | 0               |      | 0          | 0               | (38.000)   |
| Cash inflow from dividends                       | 4.000      | 4.000           |      | 2.000      | 2.000           | 2.000      |
| Sale of (investment in) own shares               | 0          | 0               |      | 0          | (1.087)         | (1.087)    |
| Cash inflow from interest                        | 1.527      | 2.410           |      | 2.870      | 3.867           | 7.791      |
| Cash outflow from interest                       | (9.836)    | (31.531)        |      | (3.095)    | (6.069)         | (12.646)   |
| Net cash flow from financing activities          | 149.562    | 80.957          |      | (50.300)   | (146.142)       | 173.842    |
| Net cash flow                                    | 108.652    | 302.038         |      | (167.920)  | (17.377)        | (172.626)  |
| Cash and cash equivalents, beginning of period   | 382.067    | 196.507         |      | 511.005    | 361.164         | 361.164    |
| Translation differences                          | (4.291)    | (12.116)        |      | 236        | (466)           | 7.969      |
| Cash and cash equivalents, end of period         | 486.428    | 486.428         |      | 343.320    | 343.320         | 196.507    |
| EBITDA to Net cfo                                | -23,92 %   | 132,84 %        |      | -184,69 %  | 126,84 %        | 97,43 %    |

# MOVEMENT IN EQUITY

| (NOK 1000)                                                      | Jan-Jun<br>2007 | NOTE | Jan-Jun<br>2006 | FY<br>2006 |
|-----------------------------------------------------------------|-----------------|------|-----------------|------------|
| Equity at 1st January                                           | 591.466         |      | 1.378.029       | 1.378.029  |
| Net unrealised Gains/(losses) on available-for-sale investments | (2.000)         | 1    | 15.966          | 15.998     |
| Realisation own shares                                          | 0               |      | (1.087)         | (1.087)    |
| Translation differences                                         | 34.149          |      | 1.243           | 15.012     |
| Dividends                                                       | 0               |      | (898.000)       | (898.000)  |
| Pay back of Share premium reserve                               | 0               |      | 0               | (38.000)   |
| Inter company M&A                                               | 0               |      | 0               | 9.644      |
| Share based payment                                             | 0               |      | 1.861           | 6.937      |
| Net changes minority                                            | (4.340)         |      | (460)           | (20.223)   |
| Net profit/loss for the period                                  | 61.270          |      | 64.908          | 123.157    |
| Equity at end of period                                         | 680.545         |      | 562.459         | 591.466    |

## NOTE 1 AVAILABLE-FOR-SALE FINANCIAL ASSETS

| (NOK 1000)                            | YE<br>2006 | 2Q<br>Additions and<br>reductions | YTD2007<br>Additions and<br>reductions | 2Q<br>Fair value<br>adjustments | YTD2007<br>Fair value<br>adjustments | YTD2007<br>Value |
|---------------------------------------|------------|-----------------------------------|----------------------------------------|---------------------------------|--------------------------------------|------------------|
| SuperOffice ASA                       | 76.000     | 0                                 | 0                                      | 1.400                           | (2.000)                              | 74.000           |
| iTet AS                               | 9.031      | 0                                 | 0                                      | 0                               | 0                                    | 9.031            |
| Shares held by Vestfold Butikkdata AS | 9.288      | 0                                 | 0                                      | 0                               | 0                                    | 9.288            |
| Other                                 | 810        | (48)                              | (328)                                  | 0                               | 0                                    | 482              |
| Total                                 | 95.130     | (48)                              | (328)                                  | 1.400                           | (2.000)                              | 92.802           |

# SEGMENT INFORMATION - ACTUAL DEVELOPMENT

| ACTUAL FIGURES AS REPORTED<br>(MNOK)    | 2Q<br>2007 | Jan-Jun<br>2007 | 2Q<br>2006 | Jan-Jun<br>2006 | FY<br>2006 |
|-----------------------------------------|------------|-----------------|------------|-----------------|------------|
| VISMA GROUP                             |            |                 |            |                 |            |
| Revenue                                 | 681,3      | 1.386,7         | 561,5      | 1.148,9         | 2.305,6    |
| EBITDA                                  | 110,3      | 232,3           | 62,8       | 143,7           | 304,9      |
| Revenue growth                          | 21,3 %     | 20,7 %          | 18,6 %     | 22,0 %          | 20,9 %     |
| EBITDA margin                           | 16,2 %     | 16,8 %          | 11,2 %     | 12,5 %          | 13,2 %     |
| VISMA SOFTWARE                          |            |                 |            |                 |            |
| Revenue                                 | 408,5      | 828,1           | 330,9      | 672,7           | 1.375,4    |
| EBITDA                                  | 83,8       | 174,0           | 46,6       | 104,7           | 243,8      |
| Revenue growth                          | 23,5 %     | 23,1 %          | 27,3 %     | 30,9 %          | 26,1 %     |
| EBITDA margin                           | 20,5 %     | 21,0 %          | 14,1 %     | 15,6 %          | 17,7 %     |
| VISMA SERVICES                          |            |                 |            |                 |            |
| Revenue                                 | 198,2      | 409,4           | 167,9      | 351,4           | 673,4      |
| EBITDA                                  | 21,6       | 46,3            | 14,8       | 35,8            | 65,0       |
| Revenue growth                          | 18,1 %     | 16,5 %          | 4,9 %      | 8,3 %           | 10,8 %     |
| EBITDA margin                           | 10,9 %     | 11,3 %          | 8,8 %      | 10,2 %          | 9,7 %      |
| VISMA FINANCIAL & PRODUCTIVITY SERVICES |            |                 |            |                 |            |
| Revenue                                 | 74,6       | 149,2           | 62,8       | 124,8           | 256,8      |
| EBITDA                                  | 12,1       | 26,4            | 7,7        | 15,7            | 35,7       |
| Revenue growth                          | 18,8 %     | 19,5 %          | 17,5 %     | 21,2 %          | 23,3 %     |
| EBITDA margin                           | 16,2 %     | 17,7 %          | 12,3 %     | 12,6 %          | 13,9 %     |
| VISMA ASA / Group                       |            |                 |            |                 |            |
| EBITDA                                  | (7,2)      | (14,4)          | (6,4)      | (12,6)          | (39,7)     |

# SEGMENT INFORMATION - ORGANIC DEVELOPMENT

| PRO FORMA FIGURES *<br>(MNOK)           | 2Q<br>2007 | Jan-Jun<br>2007 | 2Q<br>2006 | Jan-Jun<br>2006 | FY<br>2006 |
|-----------------------------------------|------------|-----------------|------------|-----------------|------------|
| VISMA GROUP                             |            |                 |            |                 |            |
| Revenue                                 | 681,3      | 1.386,7         | 604,1      | 1.232,4         | 2.469,2    |
| EBITDA                                  | 110,3      | 232,3           | 78,7       | 173,9           | 366,6      |
| Revenue growth                          | 12,8 %     | 12,5 %          | 7,6 %      | 9,6 %           | 10,1 %     |
| EBITDA margin                           | 16,2 %     | 16,8 %          | 13,0 %     | 14,1 %          | 14,8 %     |
| VISMA SOFTWARE                          |            |                 |            |                 |            |
| Revenue                                 | 408,5      | 828,1           | 373,5      | 756,1           | 1.539,0    |
| EBITDA                                  | 83,8       | 174,0           | 62,6       | 134,9           | 305,5      |
| Revenue growth                          | 9,4 %      | 9,5 %           | 8,8 %      | 9,9 %           | 8,6 %      |
| EBITDA margin                           | 20,5 %     | 21,0 %          | 16,8 %     | 17,8 %          | 19,8 %     |
| VISMA SERVICES                          |            |                 |            |                 |            |
| Revenue                                 | 198,2      | 409,4           | 167,9      | 351,4           | 673,4      |
| EBITDA                                  | 21,6       | 46,3            | 14,8       | 35,8            | 65,0       |
| Revenue growth                          | 18,1 %     | 16,5 %          | 4,6 %      | 8,0 %           | 10,0 %     |
| EBITDA margin                           | 10,9 %     | 11,3 %          | 8,8 %      | 10,2 %          | 9,7 %      |
| VISMA FINANCIAL & PRODUCTIVITY SERVICES |            |                 |            |                 |            |
| Revenue                                 | 74,6       | 149,2           | 62,8       | 124,8           | 256,8      |
| EBITDA                                  | 12,1       | 26,4            | 7,7        | 15,7            | 35,7       |
| Revenue growth                          | 18,8 %     | 19,5 %          | 12,8 %     | 16,2 %          | 19,8 %     |
| EBITDA margin                           | 16,2 %     | 17,7 %          | 12,3 %     | 12,6 %          | 13,9 %     |
| VISMA ASA                               |            |                 |            |                 |            |
| EBITDA                                  | (7,2)      | (14,4)          | (6,4)      | (12,6)          | (39,7)     |

\* Entities acquired during 2007 are added to the 2006 figures from the same time.

# SEGMENT INFORMATION

| ACTUAL FIGURES AS REPORTED<br>(MNOK)               | 2Q<br>2007 | Jan-Jun<br>2007 | 2Q<br>2006 | Jan-Jun<br>2006 | FY<br>2006 |
|----------------------------------------------------|------------|-----------------|------------|-----------------|------------|
| <b>VISMA SERVICES</b>                              |            |                 |            |                 |            |
| <b>Norway</b>                                      |            |                 |            |                 |            |
| Revenue                                            | 130,7      | 269,3           | 112,9      | 235,3           | 443,5      |
| EBITDA                                             | 13,4       | 27,2            | 8,6        | 19,9            | 36,3       |
| Revenue growth                                     | 15,7 %     | 14,4 %          | 4,1 %      | 6,6 %           | 8,4 %      |
| EBITDA margin                                      | 10,3 %     | 10,1 %          | 7,6 %      | 8,5 %           | 8,2 %      |
| <b>Sweden</b>                                      |            |                 |            |                 |            |
| Revenue                                            | 29,6       | 59,9            | 21,3       | 43,4            | 85,1       |
| EBITDA                                             | 2,3        | 5,3             | 2,2        | 4,8             | 3,8        |
| Revenue growth                                     | 39,0 %     | 38,2 %          | (4,2 %)    | 1,1 %           | 9,4 %      |
| EBITDA margin                                      | 7,9 %      | 8,8 %           | 10,3 %     | 11,0 %          | 4,5 %      |
| <b>Denmark</b>                                     |            |                 |            |                 |            |
| Revenue                                            | 24,7       | 52,2            | 23,0       | 50,7            | 100,7      |
| EBITDA                                             | 3,0        | 6,0             | 1,7        | 5,1             | 13,6       |
| Revenue growth                                     | 7,4 %      | 3,0 %           | 15,1 %     | 20,5 %          | 18,8 %     |
| EBITDA margin                                      | 12,0 %     | 11,4 %          | 7,3 %      | 10,0 %          | 13,5 %     |
| <b>Finland</b>                                     |            |                 |            |                 |            |
| Revenue                                            | 13,2       | 28,0            | 10,6       | 22,0            | 44,2       |
| EBITDA                                             | 2,9        | 7,8             | 2,3        | 6,1             | 11,3       |
| Revenue growth                                     | 24,2 %     | 26,9 %          | 14,7 %     | 17,3 %          | 21,9 %     |
| EBITDA margin                                      | 21,7 %     | 27,9 %          | 21,9 %     | 27,5 %          | 25,7 %     |
| <b>Total</b>                                       |            |                 |            |                 |            |
| Revenue                                            | 198,2      | 409,4           | 167,9      | 351,4           | 673,4      |
| EBITDA                                             | 21,6       | 46,3            | 14,8       | 35,8            | 65,0       |
| Revenue growth                                     | 18,1 %     | 16,5 %          | 4,9 %      | 8,3 %           | 10,8 %     |
| EBITDA margin                                      | 10,9 %     | 11,3 %          | 8,8 %      | 10,2 %          | 9,7 %      |
| <b>VISMA FINANCIAL &amp; PRODUCTIVITY SERVICES</b> |            |                 |            |                 |            |
| <b>Norway</b>                                      |            |                 |            |                 |            |
| Revenue                                            | 52,6       | 104,6           | 43,8       | 86,2            | 176,6      |
| EBITDA                                             | 8,4        | 17,3            | 3,5        | 7,3             | 19,1       |
| Revenue growth                                     | 20,2 %     | 21,4 %          | 20,3 %     | 23,3 %          | 24,0 %     |
| EBITDA margin                                      | 16,0 %     | 16,6 %          | 8,0 %      | 8,4 %           | 10,8 %     |
| <b>Sweden</b>                                      |            |                 |            |                 |            |
| Revenue                                            | 21,2       | 43,1            | 18,1       | 36,8            | 77,0       |
| EBITDA                                             | 3,7        | 8,9             | 4,1        | 8,2             | 16,4       |
| Revenue growth                                     | 17,0 %     | 17,0 %          | 7,1 %      | 12,0 %          | 18,9 %     |
| EBITDA margin                                      | 17,6 %     | 20,6 %          | 22,4 %     | 22,1 %          | 21,3 %     |
| <b>Denmark</b>                                     |            |                 |            |                 |            |
| Revenue                                            | 0,7        | 1,5             | 0,9        | 1,8             | 3,2        |
| EBITDA                                             | (0,1)      | 0,1             | 0,2        | 0,3             | 0,3        |
| Revenue growth                                     | (16,8 %)   | (16,4 %)        | 742,5 %    | 550,3 %         | 185,0 %    |
| EBITDA margin                                      | (10,6 %)   | 9,5 %           | 21,6 %     | 13,6 %          | 8,6 %      |
| <b>Total</b>                                       |            |                 |            |                 |            |
| Revenue                                            | 74,6       | 149,2           | 62,8       | 124,8           | 256,8      |
| EBITDA                                             | 12,1       | 26,4            | 7,7        | 15,7            | 35,7       |
| Revenue growth                                     | 18,8 %     | 19,5 %          | 17,5 %     | 21,2 %          | 23,3 %     |
| EBITDA margin                                      | 16,2 %     | 17,7 %          | 12,3 %     | 12,6 %          | 13,9 %     |

# SEGMENT INFORMATION

| ACTUAL FIGURES AS REPORTED<br>(MNOK)  | 2Q<br>2007 | Jan-Jun<br>2007 | 2Q<br>2006 | Jan-Jun<br>2006 | FY<br>2006 |
|---------------------------------------|------------|-----------------|------------|-----------------|------------|
| <b>VISMA SOFTWARE</b>                 |            |                 |            |                 |            |
| <b>Norway</b>                         |            |                 |            |                 |            |
| Revenue                               | 199,1      | 408,3           | 197,8      | 402,7           | 786,7      |
| EBITDA                                | 30,3       | 61,8            | 24,5       | 54,4            | 118,4      |
| Revenue growth                        | 0,7 %      | 1,4 %           | 41,0 %     | 45,7 %          | 33,5 %     |
| EBITDA margin                         | 15,2 %     | 15,1 %          | 12,4 %     | 13,5 %          | 15,0 %     |
| <b>Sweden</b>                         |            |                 |            |                 |            |
| Revenue                               | 137,5      | 278,9           | 91,2       | 189,1           | 403,9      |
| EBITDA                                | 29,8       | 64,6            | 17,4       | 39,0            | 86,4       |
| Revenue growth                        | 50,7 %     | 47,5 %          | 15,2 %     | 18,2 %          | 19,8 %     |
| EBITDA margin                         | 21,7 %     | 23,2 %          | 19,1 %     | 20,6 %          | 21,4 %     |
| <b>Denmark</b>                        |            |                 |            |                 |            |
| Revenue                               | 7,5        | 13,8            | 6,1        | 11,3            | 25,3       |
| EBITDA                                | 2,3        | 3,2             | 0,9        | 1,6             | 4,0        |
| Revenue growth                        | 22,9 %     | 21,9 %          | 55,4 %     | 85,5 %          | 70,3 %     |
| EBITDA margin                         | 29,9 %     | 23,2 %          | 15,5 %     | 14,2 %          | 16,0 %     |
| <b>Finland</b>                        |            |                 |            |                 |            |
| Revenue                               | 39,0       | 74,6            | 35,8       | 69,6            | 147,5      |
| EBITDA                                | 6,1        | 11,8            | 3,8        | 9,7             | 26,7       |
| Revenue growth                        | 9,1 %      | 7,3 %           | (2,2 %)    | (2,6 %)         | 5,3 %      |
| EBITDA margin                         | 15,5 %     | 15,8 %          | 10,6 %     | 14,0 %          | 18,1 %     |
| <b>Nederland</b>                      |            |                 |            |                 |            |
| Revenue                               | 25,4       | 52,5            |            |                 | 12,0       |
| EBITDA                                | 15,4       | 32,6            |            |                 | 8,3        |
| Revenue growth                        |            |                 |            |                 |            |
| EBITDA margin                         | 60,7 %     | 62,1 %          |            |                 | 69,1 %     |
| <b>Revenue mix</b>                    |            |                 |            |                 |            |
| New licenses                          | 66,7       | 136,6           | 49,8       | 101,6           | 226,6      |
| Annual support & maintenance, hosting | 217,2      | 432,2           | 173,6      | 345,6           | 710,3      |
| Consulting & implementation           | 62,6       | 133,8           | 64,1       | 127,3           | 224,8      |
| Hardware & software from others       | 62,0       | 125,5           | 43,4       | 98,2            | 213,6      |
| Total revenue                         | 408,5      | 828,1           | 330,9      | 672,7           | 1.375,4    |
| EBITDA                                | 83,8       | 174,0           | 46,6       | 104,7           | 243,8      |
| Revenue growth                        | 23,5 %     | 23,1 %          | 27,3 %     | 30,9 %          | 26,1 %     |
| EBITDA margin                         | 20,5 %     | 21,0 %          | 14,1 %     | 15,6 %          | 17,7 %     |

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