

LCL Freight Quotation Checklist

1. Shipment Details

- POL (Port of Loading)
- POD (Port of Discharge)
- Pick up and delivery address (if applicable)
- Incoterm (EXW / FOB / CIF / DAP / etc.)
- Cargo Ready date (CRD)
- Commodity description
- HS code (if available)
- Dangerous goods? (Y/N)?

2. Cargo Details

- Number of packages
- Type of packages (cartons / pallets / crates)
- Gross weight (kg)
- Dimensions (L × W × H per package)
- Total CBM
- Stackable? (Y/N)?

3. Cost Components to Verify (Origin)

- Origin THC
- Export customs clearance
- Documentation fee
- Pick-up (if EXW)
- Warehouse handling

4. Cost Components to Verify (Freight)

- Ocean freight rate (W/M basis)
- Minimum charge
- BAF / CAF / PSS (if applicable)
- Validity of rate

5. Cost Components to Verify (Destination)

- Destination THC
- D/O fee
- Import customs clearance
- Delivery (if door service)
- Local taxes (if prepaid)

6. Commercial Check

- Currency
- Rate validity
- Transit time
- Sailing frequency
- Free time at destination
- Payment terms

7. Risk & Compliance

- ISPM15 required?
- Special cargo restrictions?
- Insurance offered?
- Plastic / packaging declaration required? (if applicable)

Final Note

Professional importers do not aim for the cheapest freight. They aim for predictability, clarity, and control.